

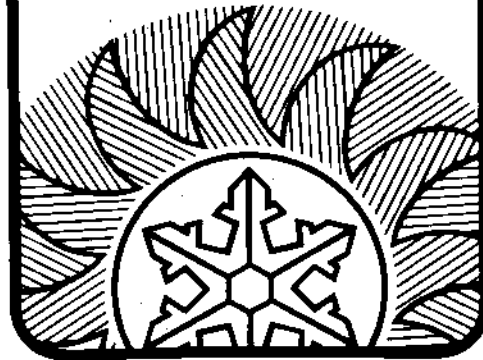
MANUAL 2100-073

**DUAL FUEL ADD-ON HEAT PUMP GUIDE  
FOR OPERATIONAL COST SAVINGS**

**REGION 5**

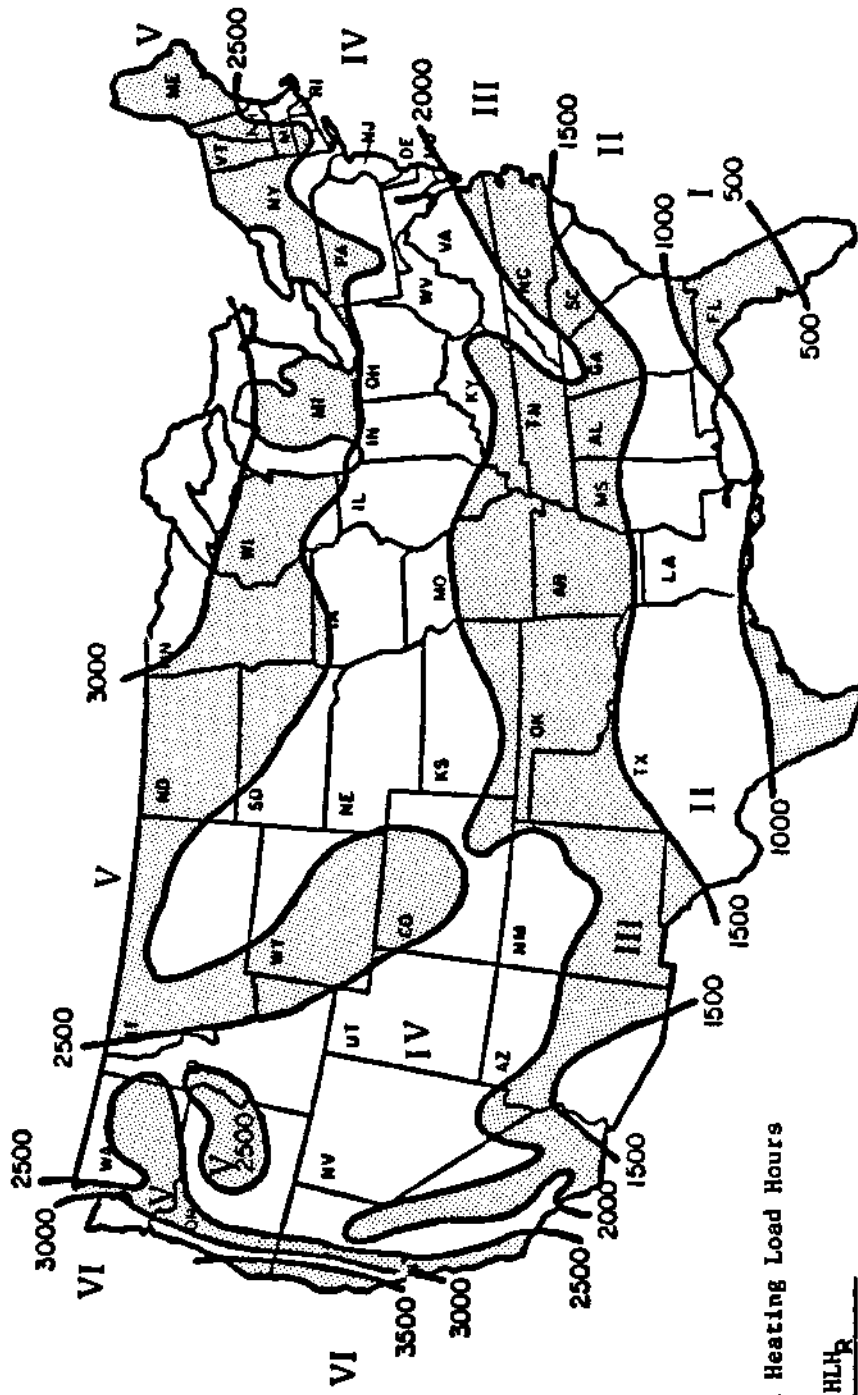
**Bard<sup>®</sup>**

**DUAL ENERGY  
SYSTEMS**



**BARD MANUFACTURING CO. • BRYAN, OHIO 43506**

*Dependable quality equipment... since 1914*



Regional Heating Load Hours

Region	HLH <sub>R</sub>
I	750
II	1250
III	1750
IV	2250
V	2750
VI	2750

This map is reasonably accurate for most parts of the United States but is necessarily highly generalized and consequently not too accurate in mountainous regions, particularly in the Rockies.

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Heat Pump Outdoor Model	Heat Pump Indoor Model	Furnace Fuel	Furnace AFUE Efficiency Rating	Page
WQS30/WQSD30	H3AQ/H3AQ1	Electric	100%	1
		Natural Gas	65%	2
		Oil	65%	3
		Propane	65%	4
WQS36/WQSD36	H3AQ/H3AQ1	Electric	100%	5
		Natural Gas	65%	6
		Oil	65%	7
		Propane	65%	8
24HPQ2	H24QS1	Electric	100%	9
		Natural Gas	65%	10
		Oil	65%	11
		Propane	65%	12
30HPQ4	H3AQ/H3AQ1	Electric	100%	13
		Natural Gas	65%	14
		Oil	65%	15
		Propane	65%	16
36HPQ4	H3AQ/H3AQ1	Electric	100%	17
		Natural Gas	65%	18
		Oil	65%	19
		Propane	65%	20
42HPQ	H5AQ	Electric	100%	21
		Natural Gas	65%	22
		Oil	65%	23
		Propane	65%	24
48HPQ2	H5AQ	Electric	100%	25
		Natural Gas	65%	26
		Oil	65%	27
		Propane	65%	28

## GENERAL DESCRIPTION

### WHAT DOES THIS GUIDE SHOW?

This operational cost savings guide has been prepared to show theoretical cost savings for Bard dual fuel "add-on" heat pumps when used with either existing or new furnaces. It covers add-on applications for electric, oil, propane gas and natural gas type forced air furnaces. It includes both air source heat pumps and ground water source heat pumps at many combinations of gas, oil and electrical rates. It enables the user not only to make a theoretical operating cost comparison at today's fuel costs but also at future estimated higher energy costs.

It is important to understand that this is a theoretical comparison between fuels. Actual operation costs can vary depending on many difficult to predict variables such as the actual design heating or cooling load, air infiltration, and wind effects, solar effect, efficiency of existing furnace, severity of weather for a given heating or cooling season and also individual usage pattern.

### SPECIAL FEATURE - FSM-1 FUEL SAVER MODULE

These estimates utilize the Bard FSM-1 Fuel Saver Module which permit the heat pump to operate below the balance point to maximize the energy savings. For each application an analysis should be made to determine the economic balance point which is the outdoor temperature at which it becomes more cost effective to shut the heat pump down with an outdoor thermostat. This temperature varies with each combination of fuel cost and furnace and heat pump efficiency level. Refer to tables included in the instructions with the FSM-1 module.

### FURNACE EFFICIENCY

For purposes of these cost estimates, furnace efficiency levels of 100% AFUE for electric, 65% AFUE for natural and propane gas and 65% AFUE for oil was chosen. We recognize that any variation in efficiency from these values will change the operating cost somewhat. These values were chosen to best represent typical efficiency levels of most equipment in the field today. Bard standing pilot gas furnaces without flue dampers range from 60.6% to 67.9% AFUE with a 65.1% average. New Bard oil furnaces which utilize high speed flame retention head power burners range from 72% to 83.5% AFUE with the average at 78.5%. In order to represent the typical efficiency level of oil-fired furnaces currently installed in the field, it is necessary to recognize the fact that many older less efficient designs are still in use and that the efficiency level of any oil heating system will be reduced by improper adjustment or a lack of adequate maintenance and servicing on a regular basis. An oil-fired system typically requires more frequent and complex maintenance to prevent degradation of its efficiency level, hence, a 65% AFUE was chosen for these calculations. The AFUE efficiency varies, depending on the design of the specific piece of equipment and its maintenance and condition.

HOW TO USE DUAL FUEL ADD-ON  
HEAT PUMP GUIDE TO ENERGY COST SAVINGS

1. Determine the heating Btuh loss and cooling Btuh gain for structure using a Bard "Whole-House Heat Loss and Gain Work Sheet," Form B008, or ACCA "Load Calculation," Manual J.
  - a. Heating house Btuh loss is \_\_\_\_\_.
  - b. Cooling house Btuh gain is \_\_\_\_\_.
  
2. Determine the type of fuel available at structure (what type of [fuel] heating system is already there).
  - a. Electricity
  - b. Natural Gas
  - c. Propane Gas
  - d. Fuel Oil
  - e. Good water supply and disposal
  
3. Call local utilities and determine area energy costs.
  - a. Electricity \_\_\_\_\_ \$/Kilowatt-hour
  - b. Natural Gas \_\_\_\_\_ \$/Therm
  - c. Propane Gas \_\_\_\_\_ \$/Gallon
  - d. Fuel Oil \_\_\_\_\_ \$/Gallon
  
4. Tentatively select an add-on heat pump system using Bard Manual 2100-057, "Heat Pump Sizing" as a guide, and a Bard equipment catalog.
  - a. Air to air heat pump  
Model \_\_\_\_\_ Indoor Coil \_\_\_\_\_  
Btuh \_\_\_\_\_ Heat Btuh \_\_\_\_\_ Cool
  - b. Water to air  
Model \_\_\_\_\_ Indoor Coil \_\_\_\_\_  
Btuh \_\_\_\_\_ Heat Btuh \_\_\_\_\_ Cool
  
5. Determine heating region where the structure is located. To do this, find the geographic location of house on regional heating load hours map. A map is located inside the front cover of this guide.
  - a. Region structure is located \_\_\_\_\_.

YOU ARE NOW READY TO USE THE "DUAL FUEL ADD-ON HEAT PUMP GUIDE"

6. Select the "Dual Fuel Add-On Heat Pump Guide" for the region the structure is located. ( See step 5 above)

7. Locate the add-on heat pump model or models you tentatively selected (Step 4) in the "Guide." Refer to Table of Contents.

EXAMPLE: 36HPQ4 w/H3AQ Indoor Coil

<b>BARD MANUFACTURING COMPANY</b>			
<b>DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS</b>			
REGION <u>4</u>	HEAT PUMP MODEL: <u>OUTDOOR 36HPQ4</u>	INDOOR <u>H3AQ/H3AQ1</u>	
ARI RATED COOLING CAP.: BTUH (95) <u>36600</u>	SEER <u>7.50</u>		
ARI RATED HEATING CAP.: BTUH (47) <u>40500</u>	COP (47) <u>2.65</u>	HSPF <u>6.40</u> MIN. OHR	
	BTUH (17) <u>24800</u>	COP (17) <u>1.95</u>	

8. Now locate the furnace type by fuel used (Step 2).

EXAMPLE: A fuel oil furnace with AFUE of 65%.

FURNACE TYPE <u>FUEL OIL</u>	FURNACE EFFICIENCY <u>65.00% AFUE</u>
------------------------------	---------------------------------------

9. You now have located the page or pages that will help you determine annual operating cost. See example - Figure 1.
- a. Locate the closest structure loss in Btuh column on left side of page (step 1).  
EXAMPLE: 70,000 Btuh Heat Loss
  - b. Locate the heating cost per unit at top of page (step 3).  
EXAMPLE: \$1.40 per gallon fuel oil.
  - c. Now read down the fuel cost column until directly across from structure heat loss in Btuh. This will be the theoretical annual heating cost using only the furnace.  
EXAMPLE: 70,000 Btuh heat loss @ \$1.40 per gallon fuel oil, the annual cost will be \$1,878.
  - d. Next locate the electric cost \$/Kw under Heat Loss Btuh for structure (step 3).  
EXAMPLE: \$.06 Kw rate
  - e. Now once again read down the fuel cost column until directly across from electric cost \$/Kw. You now have located the annual heating cost for the house using an add-on heat pump with the furnace.  
EXAMPLE: 70,000 Btuh structure heat loss, with \$.06 Kw cost and \$1.40 per gallon fuel oil. The annual cost using a 36HPQ4 Bard heat pump with the oil furnace would be \$1173 for an annual savings of \$705 (\$1878 minus \$1173).

Now repeat steps 8 through 9 for each type fuel and/or heat pump selected. This will enable you to select the best combination of furnace and heat pump to use for a structure.

10. The balance point (the outdoor temperature at which the heat pump is running 100% of the time and just meeting structure heat loss requirements) is located on right side of page.

**EXAMPLE:** For a structure with a 70,000 Btuh with a 36HPQ4 heat pump has a balance point of 31 Deg. F. Below this theoretical balance point, the heating load is automatically transferred between the heat pump and the furnace by the wall thermostat to maintain the desired temperature. This is accomplished with the FSM-1 Fuel Saver Module.

70,000	\$ 1342	1478	1613	1743	1878	2014	2149	2285	2423	2555	2695	2856	3227	←--THEORETICAL HEATING COST = FURNACE ONLY
.03	\$ 660	688	716	739	767	795	818	846	868	925	976	1025		THEORETICAL HEATING COST = FURN. + HEAT PUMP
.04	\$ 795	823	852	874	902	931	953	981	1004	1060	1111	1162		\$ PER YEAR
.05	\$ 931	959	987	1010	1038	1066	1089	1117	1139	1196	1247	1297		
.06	\$ 1066	1094	1122	1145	1173	1201	1224	1252	1275	1331	1382	1433		
.07	\$ 1201	1230	1258	1280	1309	1337	1359	1385	1412	1467	1517	1568		
.08	\$ 1337	1365	1393	1416	1444	1472	1495	1523	1546	1602	1653	1704		
.09	\$ 1467	1495	1523	1546	1574	1602	1625	1653	1675	1732	1783	1833		
.10	\$ 1602	1630	1658	1681	1709	1737	1760	1788	1811	1867	1918	1969		
.12	\$ 1873	1901	1929	1952	1980	2009	2031	2059	2092	2138	2189	2240		

BALANCE POINT 31 DEG.F. 10

11. To find annual cooling cost of heat pump, look at the bottom of page under annual air conditioning cost. Directly under the electric rate \$/Kw (step 3) line, is located the annual cooling cost.

**EXAMPLE:** At .06 \$/Kw rate for electricity, the cooling cost would be \$234.00 annually.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.										
	.03	.04	.05	.06	.07	.08	.09	.10	.12	
\$	117	156	195	234	273	312	351	390	465	
										←--ELECTRIC RATE \$/KWH
										←--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

**NOTE.** The accuracy of the "Dual Fuel-Add-On Heat Pump Guide to Energy Cost Savings," is directly affected by how accurately you estimate the structure's heat loss and heat gain in step 1. Because of uncontrollable variables, Bard Manufacturing Company is not responsible for any variation in actual operating costs from these theoretical estimates.

HEAT LOSS BTU/H	ELEC. COST \$/KWH	HEATING OIL COST - \$/GALLON													
		1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80	2.00	2.20	2.40		
40,000		\$ 767	840	919	998	1072	1151	1224	1303	1382	1534	1587	1939	←--THEORETICAL HEATING COST = FURNACE ONLY	
	.03	\$ 332	338	338	344	344	355	355	361	366	372	378	389	THEORETICAL HEATING COST = FURN. + HEAT PUMP	
	.04	\$ 428	434	434	440	440	451	451	457	462	468	473	485	\$ PER YEAR	
	.05	\$ 524	530	530	536	536	547	547	552	558	564	569	581		
	.06	\$ 626	631	631	637	637	648	648	654	660	666	671	682		
	.07	\$ 722	727	727	733	733	744	744	750	756	761	767	778		
	.08	\$ 818	823	823	829	829	840	840	846	852	857	863	874		
	.09	\$ 919	924	924	931	931	942	942	947	953	959	964	976		
	.10	\$ 1015	1021	1021	1026	1026	1038	1038	1043	1049	1055	1060	1072		
	.12	\$ 1207	1213	1213	1218	1218	1230	1230	1235	1241	1247	1252	1263		
														BALANCE POINT 16 DEG.F.	
50,000		\$ 959	1055	1151	1247	1342	1438	1534	1630	1726	1918	2110	2302	←--THEORETICAL HEATING COST = FURNACE ONLY	
	.03	\$ 428	440	445	457	457	473	485	493	502	519	536	552	THEORETICAL HEATING COST = FURN. + HEAT PUMP	
	.04	\$ 541	552	558	569	569	588	598	603	615	631	648	665	\$ PER YEAR	
	.05	\$ 654	665	671	682	682	700	710	716	727	744	761	778		
	.06	\$ 767	778	784	795	795	812	823	829	840	857	874	891		
	.07	\$ 880	891	897	908	908	925	936	942	953	970	987	1004		
	.08	\$ 993	1004	1010	1021	1021	1038	1049	1055	1060	1066	1072	1084		
	.09	\$ 1105	1117	1122	1134	1134	1151	1162	1168	1179	1196	1213	1231		
	.10	\$ 1218	1230	1235	1247	1247	1263	1274	1280	1292	1309	1326	1344		
	.12	\$ 1444	1455	1461	1472	1472	1499	1500	1506	1517	1534	1551	1563		
														BALANCE POINT 23 DEG.F.	
60,000		\$ 1151	1253	1362	1495	1613	1726	1839	1957	2070	2302	2533	2764	←--THEORETICAL HEATING COST = FURNACE ONLY	
	.03	\$ 541	558	575	592	592	626	643	650	677	705	739	773	THEORETICAL HEATING COST = FURN. + HEAT PUMP	
	.04	\$ 665	682	699	716	716	753	770	784	801	829	863	897	\$ PER YEAR	
	.05	\$ 789	806	823	840	840	877	894	908	925	953	987	1021		
	.06	\$ 914	931	947	964	964	1001	1018	1032	1049	1077	1111	1145		
	.07	\$ 1038	1055	1072	1089	1089	1126	1143	1157	1173	1201	1235	1269		
	.08	\$ 1162	1179	1196	1213	1213	1250	1267	1280	1297	1325	1359	1393		
	.09	\$ 1287	1309	1326	1342	1342	1379	1396	1410	1427	1455	1489	1523		
	.10	\$ 1416	1433	1450	1467	1467	1504	1520	1534	1551	1579	1613	1647		
	.12	\$ 1664	1681	1698	1715	1715	1752	1768	1783	1800	1828	1862	1895		
														BALANCE POINT 27 DEG.F.	
70,000		\$ 1342	1478	1613	1743	1879	2014	2149	2285	2420	2695	2956	3227	←--THEORETICAL HEATING COST = FURNACE ONLY	
	.03	\$ 563	688	716	739	739	795	818	846	868	925	976	1026	THEORETICAL HEATING COST = FURN. + HEAT PUMP	
	.04	\$ 795	823	852	874	874	931	953	981	1004	1060	1111	1152	\$ PER YEAR	
	.05	\$ 931	959	987	1010	1010	1066	1089	1117	1139	1196	1247	1297		
	.06	\$ 1201	1230	1258	1280	1280	1337	1359	1388	1417	1474	1525	1575		
	.07	\$ 1337	1365	1393	1416	1416	1472	1495	1523	1546	1602	1653	1703		
	.08	\$ 1467	1495	1523	1546	1546	1602	1625	1653	1675	1732	1783	1833		
	.09	\$ 1602	1630	1658	1681	1681	1737	1760	1788	1811	1867	1918	1969		
	.10	\$ 1873	1901	1929	1952	1952	2008	2031	2059	2092	2138	2189	2240		
	.12													BALANCE POINT 31 DEG.F.	
80,000		\$ 1534	1687	1839	1997	2149	2302	2454	2612	2764	3069	3379	3684	←--THEORETICAL HEATING COST = FURNACE ONLY	
	.03	\$ 812	852	891	931	970	1010	1049	1089	1129	1207	1285	1365	THEORETICAL HEATING COST = FURN. + HEAT PUMP	
	.04	\$ 953	993	1032	1072	1111	1151	1190	1230	1269	1348	1427	1505	\$ PER YEAR	
	.05	\$ 1094	1134	1173	1213	1252	1292	1331	1371	1410	1489	1568	1647		
	.06	\$ 1235	1275	1314	1354	1393	1433	1472	1512	1551	1630	1709	1788		
	.07	\$ 1376	1416	1455	1495	1534	1574	1613	1653	1692	1771	1850	1929		
	.08	\$ 1517	1557	1596	1636	1675	1715	1754	1794	1833	1912	1991	2070		
	.09	\$ 1658	1698	1737	1777	1811	1850	1890	1929	1969	2048	2127	2206		
	.10	\$ 1794	1833	1873	1912	1952	1991	2031	2070	2110	2189	2268	2347		
	.12	\$ 2076	2115	2155	2194	2234	2273	2313	2352	2392	2471	2550	2629		
														BALANCE POINT 34 DEG.F.	

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

	.03	.04	.05	.06	.07	.08	.09	.10	.12
\$	117	156	195	234	273	312	351	390	463

←--ELECTRIC RATE \$/KWH  
←--THEORETICAL AIR CONDITIONING COST

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Figure 1.



BARD MANUFACTURING COMPANY  
 DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 4  
 HEAT PUMP MODEL: COMPRESSOR SECTION H0530/H0530 INDOOR H14C/H24-1  
 COOLING CAPACITY AT 45 DEG.F. ENTERING WATER TEMP. 55.0 BTUH. 11700 BTUH. 11700 BTUH.  
 HEATING CAPACITY AT 12 DEG.F. ENTERING WATER TEMP. 11700 BTUH. 11700 BTUH. 11700 BTUH.  
 FURNACE TYPE ELECTRIC FURNACE EFFICIENCY 100% AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	--- THEORETICAL ANNUAL HEATING COST ---	
		HEAT PUMP WITH ELECTRIC HEAT	ELECTRIC HEAT ONLY
25,000			
	.03	\$ 194	459
	.04	\$ 257	619
	.05	\$ 319	772
	.06	\$ 382	925
	.07	\$ 452	1085
	.08	\$ 514	1238
	.09	\$ 577	1391
	.10	\$ 639	1544
	.12	\$ 772	1857
30,000			
	.03	\$ 229	556
	.04	\$ 306	744
	.05	\$ 382	925
	.06	\$ 452	1112
	.07	\$ 528	1300
	.08	\$ 605	1488
	.09	\$ 688	1669
	.10	\$ 758	1857
	.12	\$ 911	2232
			BALANCE POINT -20 DEG.F.
35,000			
	.03	\$ 264	646
	.04	\$ 354	862
	.05	\$ 438	1085
	.06	\$ 528	1300
	.07	\$ 612	1516
	.08	\$ 702	1732
	.09	\$ 793	1947
	.10	\$ 876	2170
	.12	\$ 1057	2601
			BALANCE POINT -8 DEG.F.
40,000			
	.03	\$ 306	744
	.04	\$ 396	987
	.05	\$ 500	1238
	.06	\$ 605	1488
	.07	\$ 702	1732
	.08	\$ 806	1982
	.09	\$ 904	2232
	.10	\$ 1008	2476
	.12	\$ 1203	2977
			BALANCE POINT 1 DEG.F.
50,000			
	.03	\$ 396	925
	.04	\$ 528	1238
	.05	\$ 667	1544
	.06	\$ 793	1857
	.07	\$ 925	2170
	.08	\$ 1064	2476
	.09	\$ 1196	2789
	.10	\$ 1321	3095
	.12	\$ 1592	3721
			BALANCE POINT 13 DEG.F.
60,000			
	.03	\$ 521	1112
	.04	\$ 688	1488
	.05	\$ 859	1857
	.06	\$ 1036	2232
	.07	\$ 1210	2601
	.08	\$ 1377	2977
	.09	\$ 1558	3345
	.10	\$ 1725	3721
	.12	\$ 2079	4465
			BALANCE POINT 22 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

	.03	.04	.05	.06	.07	.08	.09	.10	.12	
\$	28	37	46	56	65	75	84	93	112	<--ELECTRIC RATE \$/KWH <--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

**BARD MANUFACTURING COMPANY**  
**DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS**

REGION 5 COMPRESSOR SECTION H2S30/40SD30 INDOOR H330/H3401  
 HEAT PUMP MODEL 35 COOLING CAPACITY AT 55 DEG.F. ENTERING WATER TEMP. 31.700 STUW. 12.238 COP  
 HEATING CAPACITY AT 45 DEG.F. ENTERING WATER TEMP. 31.700 STUW. 12.238 COP  
 FURNACE TYPE NATURAL GAS FURNACE EFFICIENCY 65.122 AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	GAS COST - \$/THERM												
		.35	.40	.45	NATURAL .50	.55	.60	.65	.70	.75	.80	.90		1.00
25,000		\$ 278	319	361	403	445	486	528	563	605	646	730	813	<--THEORETICAL HEATING COST * FURNACE ONLY
.03	\$ 187	187	187	194	194	194	194	201	201	201	208	208	THEORETICAL HEATING COST * FURN. + HEAT PUMP	
.04	\$ 243	243	243	250	250	250	250	257	257	257	264	264	\$ PER YEAR	
.05	\$ 299	299	299	306	306	306	306	313	313	313	319	319		
.06	\$ 354	354	354	361	361	361	361	368	368	368	375	375		
.07	\$ 417	417	417	424	424	424	424	431	431	431	438	438		
.08	\$ 473	473	473	479	479	479	479	486	486	486	493	493		
.09	\$ 528	528	528	535	535	535	535	542	542	542	549	549		
.10	\$ 584	584	584	591	591	591	591	598	598	598	605	605		
.12	\$ 702	702	702	709	709	709	709	716	716	716	723	723		
30,000		\$ 340	389	438	486	535	584	633	681	730	779	876	973	<--THEORETICAL HEATING COST * FURNACE ONLY
.03	\$ 215	215	222	222	222	229	229	229	236	236	243	243	THEORETICAL HEATING COST * FURN. + HEAT PUMP	
.04	\$ 285	285	292	292	292	299	299	299	306	306	313	313	\$ PER YEAR	
.05	\$ 354	354	361	361	361	368	368	368	375	375	382	382		
.06	\$ 417	417	424	424	424	431	431	431	438	438	445	445		
.07	\$ 486	486	493	493	493	500	500	500	507	507	514	514		
.08	\$ 556	556	563	563	563	570	570	570	577	577	584	584		
.09	\$ 626	626	633	633	633	639	639	639	646	646	653	653		
.10	\$ 688	688	695	695	695	702	702	702	709	709	716	716		
.12	\$ 827	827	834	834	834	841	841	841	848	848	855	855	BALANCE POINT -20 DEG.F.	
35,000		\$ 396	452	507	563	626	681	737	793	848	911	1022	1133	<--THEORETICAL HEATING COST * FURNACE ONLY
.03	\$ 257	257	257	264	264	271	271	271	278	278	285	292	THEORETICAL HEATING COST * FURN. + HEAT PUMP	
.04	\$ 333	333	333	340	340	347	347	347	354	354	361	368	\$ PER YEAR	
.05	\$ 410	410	410	417	417	424	424	424	431	431	438	445		
.06	\$ 486	486	493	493	493	500	500	500	507	507	514	521		
.07	\$ 563	563	563	570	570	577	577	577	584	584	591	598		
.08	\$ 646	646	646	653	653	660	660	660	667	667	674	681		
.09	\$ 723	723	723	730	730	737	737	737	744	744	751	758		
.10	\$ 799	799	799	806	806	813	813	813	820	820	827	834		
.12	\$ 959	959	959	966	966	973	973	973	980	980	987	994	BALANCE POINT -9 DEG.F.	
40,000		\$ 452	514	584	646	716	779	841	911	973	1036	1168	1300	<--THEORETICAL HEATING COST * FURNACE ONLY
.03	\$ 285	292	292	299	299	306	306	313	313	319	326	333	THEORETICAL HEATING COST * FURN. + HEAT PUMP	
.04	\$ 368	375	375	382	382	389	389	396	396	403	410	417	\$ PER YEAR	
.05	\$ 459	466	466	473	473	479	479	486	486	493	500	507		
.06	\$ 549	556	556	563	563	570	570	577	577	584	591	598		
.07	\$ 633	639	639	646	646	653	653	660	660	667	674	681		
.08	\$ 723	730	730	737	737	744	744	751	751	758	765	772		
.09	\$ 806	813	813	820	820	827	827	834	834	841	848	855		
.10	\$ 897	904	904	911	911	918	918	925	925	932	939	946		
.12	\$ 1071	1078	1078	1085	1085	1092	1092	1099	1099	1106	1112	1119	BALANCE POINT 1 DEG.F.	
50,000		\$ 563	646	730	813	890	973	1057	1133	1217	1300	1460	1627	<--THEORETICAL HEATING COST * FURNACE ONLY
.03	\$ 361	368	375	382	396	403	410	417	424	431	452	466	THEORETICAL HEATING COST * FURN. + HEAT PUMP	
.04	\$ 466	473	479	486	500	507	514	521	528	535	556	570	\$ PER YEAR	
.05	\$ 570	577	584	591	605	612	619	626	633	639	660	674		
.06	\$ 657	674	681	688	702	709	716	723	730	737	758	772		
.07	\$ 772	779	786	793	806	813	820	827	834	841	862	876		
.08	\$ 876	883	890	897	911	918	925	932	939	946	966	980		
.09	\$ 980	987	994	1001	1015	1022	1029	1036	1043	1050	1071	1085		
.10	\$ 1078	1085	1092	1099	1112	1119	1126	1133	1140	1147	1168	1182		
.12	\$ 1286	1293	1300	1307	1321	1328	1335	1342	1349	1356	1377	1391	BALANCE POINT 13 DEG.F.	
60,000		\$ 681	779	876	973	1071	1168	1266	1363	1460	1558	1752	1947	<--THEORETICAL HEATING COST * FURNACE ONLY
.03	\$ 452	466	479	493	514	528	542	556	577	591	619	653	THEORETICAL HEATING COST * FURN. + HEAT PUMP	
.04	\$ 563	577	591	605	626	639	653	667	688	702	730	765	\$ PER YEAR	
.05	\$ 681	695	709	723	744	758	772	786	806	820	848	883		
.06	\$ 793	806	820	834	855	869	883	897	918	932	959	994		
.07	\$ 904	918	932	946	966	980	994	1008	1029	1043	1071	1106		
.08	\$ 1015	1029	1043	1057	1078	1092	1106	1119	1140	1154	1182	1217		
.09	\$ 1133	1147	1161	1175	1196	1210	1224	1238	1259	1272	1300	1335		
.10	\$ 1245	1259	1272	1286	1307	1321	1335	1349	1370	1384	1412	1446		
.12	\$ 1474	1488	1502	1516	1537	1551	1565	1579	1599	1613	1641	1676	BALANCE POINT 22 DEG.F.	

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.  
 \$ .03 .04 .05 .06 .07 .08 .09 .10 .12 <--ELECTRIC RATE \$/KWH  
 28 37 46 56 65 75 84 93 112 <--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.



BARD MANUFACTURING COMPANY  
 DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: COMPRESSOR SECTION HQS30/HQS030 INDOOR H3A2/H3A01  
 COOLING CAPACITY AT 45 DEG.F. ENTERING WATER TEMP. AT 11700 BTUH. 12.24 COP  
 HEATING CAPACITY AT 45 DEG.F. ENTERING WATER TEMP. AT 11700 BTUH. 12.24 COP  
 FURNACE TYPE PROPANE GAS FURNACE EFFICIENCY 85.0% AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	PROPANE GAS COST - \$/GALLON													
		.60	.65	.70	.75	.80	.85	.90	.95	1.00	1.10	1.20	1.20		
25,000	\$	535	577	626	667	709	758	799	848	890	980	1071	1071	<--THEORETICAL HEATING COST * FURNACE ONLY	
.03	\$	194	201	201	201	208	208	208	208	215	215	222	222	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR	
.04	\$	250	257	257	257	264	264	264	264	271	271	278	278		
.05	\$	306	313	313	313	319	319	319	319	326	326	333	333		
.06	\$	361	368	368	368	375	375	375	375	382	382	389	389		
.07	\$	424	431	431	431	438	438	438	438	445	445	452	452		
.08	\$	479	486	486	486	493	493	493	493	500	500	507	507		
.09	\$	535	542	542	542	549	549	549	549	556	556	563	563		
.10	\$	591	598	598	598	605	605	605	605	612	612	619	619		
.12	\$	709	716	716	716	723	723	723	723	730	730	737	737		
30,000	\$	639	695	751	799	855	911	959	1015	1071	1175	1286	1286		<--THEORETICAL HEATING COST * FURNACE ONLY
.03	\$	229	229	236	236	236	243	243	243	250	250	257	257		THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.04	\$	299	299	306	306	306	313	313	313	319	319	326	326		
.05	\$	368	368	375	375	375	382	382	382	389	389	396	396		
.06	\$	431	431	438	438	438	445	445	445	452	452	459	459		
.07	\$	500	500	507	507	507	514	514	514	521	521	528	528		
.08	\$	570	570	577	577	577	584	584	584	591	591	598	598		
.09	\$	639	639	646	646	646	653	653	653	660	660	667	667		
.10	\$	702	702	709	709	709	716	716	716	723	723	730	730		
.12	\$	841	841	848	848	848	855	855	855	862	862	869	869		
35,000	\$	751	813	876	939	1001	1064	1126	1189	1252	1377	1502	1502	<--THEORETICAL HEATING COST * FURNACE ONLY	
.03	\$	271	271	278	278	285	285	285	292	292	299	306	306	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR	
.04	\$	347	347	354	354	361	361	361	368	368	375	382	382		
.05	\$	424	424	431	431	438	438	438	445	445	452	459	459		
.06	\$	500	500	507	507	514	514	514	521	521	528	535	535		
.07	\$	577	577	584	584	591	591	591	598	598	605	612	612		
.08	\$	660	660	667	667	674	674	674	681	681	688	695	695		
.09	\$	737	737	744	744	751	751	751	758	758	765	772	772		
.10	\$	813	813	820	820	827	827	827	834	834	841	848	848		
.12	\$	973	973	980	980	987	987	987	994	994	1001	1008	1008		
40,000	\$	855	925	1001	1071	1140	1210	1286	1356	1426	1572	1718	1718		<--THEORETICAL HEATING COST * FURNACE ONLY
.03	\$	306	313	319	319	326	326	333	333	340	347	354	354		THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.04	\$	389	396	403	403	410	410	417	417	424	431	438	438		
.05	\$	479	486	493	493	500	500	507	507	514	521	528	528		
.06	\$	570	577	584	584	591	591	598	598	605	612	619	619		
.07	\$	660	660	667	667	674	674	681	681	688	695	702	702		
.08	\$	744	751	758	758	765	765	772	772	779	786	793	793		
.09	\$	827	834	841	841	848	848	855	855	862	869	876	876		
.10	\$	918	925	932	932	939	939	946	946	952	959	966	966		
.12	\$	1092	1099	1106	1106	1112	1112	1119	1119	1126	1133	1140	1140		
50,000	\$	1071	1161	1252	1335	1426	1516	1606	1697	1787	1968	2142	2142	<--THEORETICAL HEATING COST * FURNACE ONLY	
.03	\$	410	417	431	438	445	452	466	473	479	500	514	514	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR	
.04	\$	514	521	535	542	549	556	570	577	584	605	619	619		
.05	\$	619	626	639	646	653	660	674	681	688	709	723	723		
.06	\$	716	723	737	744	751	758	772	779	786	806	820	820		
.07	\$	820	827	841	848	855	862	876	883	890	911	925	925		
.08	\$	925	932	946	952	959	966	980	987	994	1015	1029	1029		
.09	\$	1029	1036	1050	1057	1064	1071	1085	1092	1099	1119	1133	1133		
.10	\$	1126	1133	1147	1154	1161	1168	1182	1189	1196	1217	1231	1231		
.12	\$	1359	1362	1356	1363	1370	1377	1391	1398	1405	1426	1439	1439		
60,000	\$	1286	1391	1502	1606	1718	1822	1926	2038	2142	2358	2573	2573		<--THEORETICAL HEATING COST * FURNACE ONLY
.03	\$	549	563	584	598	612	633	646	667	681	716	751	751		THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.04	\$	660	674	695	709	723	744	758	779	793	827	862	862		
.05	\$	779	793	813	827	841	862	876	897	911	946	980	980		
.06	\$	890	904	925	939	952	973	987	1008	1022	1057	1092	1092		
.07	\$	1001	1015	1036	1050	1064	1085	1099	1119	1133	1168	1203	1203		
.08	\$	1112	1126	1147	1161	1175	1196	1210	1231	1245	1279	1314	1314		
.09	\$	1231	1245	1266	1279	1293	1314	1328	1349	1363	1398	1432	1432		
.10	\$	1342	1356	1377	1391	1405	1426	1439	1460	1474	1509	1544	1544		
.12	\$	1572	1586	1606	1620	1634	1655	1669	1690	1704	1739	1773	1773		

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

	.03	.04	.05	.06	.07	.08	.09	.10	.12	
	\$	28	37	46	56	65	84	93	112	<--ELECTRIC RATE \$/KWH
										<--THEORETICAL AIR CONDITIONING COST

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BARD MANUFACTURING COMPANY  
 DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: COMPRESSOR SECTION WDS10/WQSD30 INDOOR H3A0/H3A01  
 COOLING CAPACITY AT 55 DEG.F. ENTERING WATER TEMP.: 35000 BTUH: 12.5 EER  
 HEATING CAPACITY AT 32 DEG.F. ENTERING WATER TEMP.: 22300 BTUH: 1.90 COP  
 FURNACE TYPE ELECTRIC FURNACE EFFICIENCY 100% AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	--- THEORETICAL ANNUAL HEATING COST ---	
		HEAT PUMP WITH ELECTRIC HEAT	ELECTRIC HEAT ONLY
30,000			
	.03 \$	243	556
	.04 \$	319	744
	.05 \$	396	925
	.06 \$	479	1112
	.07 \$	556	1300
	.08 \$	633	1488
	.09 \$	723	1669
	.10 \$	799	1857
	.12 \$	952	2232
35,000			
	.03 \$	278	646
	.04 \$	368	862
	.05 \$	459	1080
	.06 \$	549	1300
	.07 \$	646	1516
	.08 \$	737	1732
	.09 \$	827	1947
	.10 \$	925	2170
	.12 \$	1106	2601
40,000			
	.03 \$	313	744
	.04 \$	417	987
	.05 \$	521	1238
	.06 \$	633	1488
	.07 \$	730	1732
	.08 \$	834	1982
	.09 \$	939	2232
	.10 \$	1043	2476
	.12 \$	1252	2977
			BALANCE POINT -13 DEG.F.
50,000			
	.03 \$	389	925
	.04 \$	521	1238
	.05 \$	653	1544
	.06 \$	779	1857
	.07 \$	911	2170
	.08 \$	1043	2476
	.09 \$	1175	2789
	.10 \$	1300	3095
	.12 \$	1565	3721
			BALANCE POINT 2 DEG.F.
60,000			
	.03 \$	486	1112
	.04 \$	646	1488
	.05 \$	813	1857
	.06 \$	980	2232
	.07 \$	1140	2601
	.08 \$	1300	2977
	.09 \$	1460	3345
	.10 \$	1627	3721
	.12 \$	1954	4465
			BALANCE POINT 12 DEG.F.
70,000			
	.03 \$	605	1300
	.04 \$	806	1732
	.05 \$	1008	2170
	.06 \$	1217	2601
	.07 \$	1412	3039
	.08 \$	1613	3471
	.09 \$	1822	3908
	.10 \$	2027	4340
	.12 \$	2427	5210
			BALANCE POINT 20 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

	.03	.04	.05	.06	.07	.08	.09	.10	.12	
\$	36	48	60	72	84	96	108	120	144	<--ELECTRIC RATE \$/KWH
										<--THEORETICAL AIR CONDITIONING COST

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BARD MANUFACTURING COMPANY

DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5 HEAT PUMP MODEL: COMPRESSOR SECTION HQS36/HQS36 INDOOR H140/H140  
 HEATING CAPACITY AT 45 DEG.F. ENTERING WATER TEMP.: 3500 BTUH/13.40 EER  
 HEATING CAPACITY AT 45 DEG.F. ENTERING WATER TEMP.: 4200 BTUH/14.00 COP  
 FURNACE TYPE NATURAL GAS FURNACE EFFICIENCY 82.00% AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	NATURAL GAS COST - \$/THERM												
		.35	.40	.45	.50	.55	.60	.65	.70	.75	.80	.90	1.00	
30,000	\$ 340	389	438	486	535	584	633	681	730	779	876	973	←--THEORETICAL HEATING COST * FURNACE ONLY	
.03	\$ 229	229	236	236	236	243	243	243	250	250	257	257	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	
.04	\$ 299	299	306	306	306	313	313	313	319	319	326	326	\$ PER YEAR	
.05	\$ 368	368	375	375	375	382	382	382	389	389	396	396		
.06	\$ 445	445	452	452	452	459	459	459	466	466	473	473		
.07	\$ 514	514	521	521	521	528	528	528	535	535	542	542		
.08	\$ 584	584	591	591	591	598	598	598	605	605	612	612		
.09	\$ 660	660	667	667	667	674	674	674	681	681	688	688		
.10	\$ 730	730	737	737	737	744	744	744	751	751	758	758		
.12	\$ 869	869	876	876	876	883	883	883	890	890	897	897		
35,000	\$ 396	452	507	563	626	681	737	793	848	911	1022	1133	←--THEORETICAL HEATING COST * FURNACE ONLY	
.03	\$ 271	271	271	278	278	278	285	285	285	292	292	299	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	
.04	\$ 354	354	354	361	361	361	368	368	368	375	375	382	\$ PER YEAR	
.05	\$ 431	431	431	438	438	438	445	445	445	452	452	459		
.06	\$ 516	516	516	521	521	521	528	528	528	535	535	542		
.07	\$ 598	598	598	605	605	605	612	612	612	619	619	626		
.08	\$ 681	681	681	688	688	688	695	695	695	702	702	709		
.09	\$ 765	765	765	772	772	772	779	779	779	786	786	793		
.10	\$ 848	848	848	855	855	855	862	862	862	869	869	876		
.12	\$ 1019	1019	1019	1022	1022	1022	1029	1029	1029	1036	1036	1043		
40,000	\$ 452	514	584	646	716	779	841	911	973	1036	1168	1300	←--THEORETICAL HEATING COST * FURNACE ONLY	
.03	\$ 299	299	306	306	313	313	313	319	319	326	326	333	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	
.04	\$ 396	396	403	403	410	410	410	417	417	424	424	431	\$ PER YEAR	
.05	\$ 486	486	493	493	500	500	500	507	507	514	514	521		
.06	\$ 584	584	591	591	598	598	598	605	605	612	612	619		
.07	\$ 674	674	681	681	688	688	688	695	695	702	702	709		
.08	\$ 765	765	772	772	779	779	779	786	786	793	793	799		
.09	\$ 862	862	869	869	876	876	876	883	883	890	890	897		
.10	\$ 952	952	959	959	966	966	966	973	973	980	980	987		
.12	\$ 1140	1140	1147	1147	1154	1154	1154	1161	1161	1168	1168	1175	BALANCE POINT-13 DEG.F.	
50,000	\$ 563	646	730	813	890	973	1057	1133	1217	1300	1460	1627	←--THEORETICAL HEATING COST * FURNACE ONLY	
.03	\$ 368	375	382	382	389	396	396	403	403	410	417	431	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	
.04	\$ 479	486	493	493	500	507	507	514	514	521	528	542	\$ PER YEAR	
.05	\$ 598	605	612	612	619	626	626	633	633	639	646	660		
.06	\$ 709	716	723	723	730	737	737	744	744	751	758	772		
.07	\$ 820	827	834	834	841	848	848	855	855	862	869	883		
.08	\$ 939	946	952	952	959	966	966	973	973	980	987	1001		
.09	\$ 1050	1057	1064	1064	1071	1078	1078	1085	1085	1092	1099	1112		
.10	\$ 1161	1168	1175	1175	1182	1189	1189	1196	1196	1203	1210	1224		
.12	\$ 1391	1398	1405	1405	1412	1419	1419	1426	1426	1432	1439	1453	BALANCE POINT 2 DEG.F.	
60,000	\$ 681	779	876	973	1071	1168	1266	1363	1460	1558	1752	1947	←--THEORETICAL HEATING COST * FURNACE ONLY	
.03	\$ 452	459	466	479	486	493	500	514	521	528	549	563	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	
.04	\$ 577	584	591	605	612	619	626	633	646	653	674	688	\$ PER YEAR	
.05	\$ 709	716	723	737	744	751	758	772	779	786	806	820		
.06	\$ 841	848	855	869	876	883	890	904	911	918	939	952		
.07	\$ 966	973	980	994	1001	1008	1015	1029	1036	1043	1064	1078		
.08	\$ 1099	1106	1112	1126	1133	1140	1147	1161	1168	1175	1194	1210		
.09	\$ 1224	1231	1238	1252	1259	1266	1272	1286	1293	1300	1321	1335		
.10	\$ 1356	1363	1370	1384	1391	1398	1405	1419	1426	1432	1453	1467		
.12	\$ 1613	1620	1627	1641	1648	1655	1662	1676	1683	1690	1711	1725	BALANCE POINT 12 DEG.F.	
70,000	\$ 793	911	1022	1133	1252	1363	1481	1592	1704	1822	2052	2274	←--THEORETICAL HEATING COST * FURNACE ONLY	
.03	\$ 535	549	570	584	598	619	633	648	667	681	709	744	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	
.04	\$ 674	688	709	723	737	758	772	786	806	820	848	883	\$ PER YEAR	
.05	\$ 813	827	848	862	876	897	911	925	945	959	987	1022		
.06	\$ 959	973	994	1008	1022	1043	1057	1071	1092	1106	1133	1168		
.07	\$ 1099	1112	1133	1147	1161	1182	1196	1210	1231	1245	1272	1307		
.08	\$ 1238	1252	1272	1286	1300	1321	1335	1349	1370	1384	1412	1446		
.09	\$ 1384	1398	1419	1432	1446	1467	1481	1495	1516	1530	1558	1592		
.10	\$ 1523	1537	1558	1572	1586	1606	1620	1634	1655	1669	1697	1732		
.12	\$ 1808	1822	1843	1857	1871	1892	1905	1919	1940	1954	1982	2017	BALANCE POINT 20 DEG.F.	

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

	.03	.04	.05	.06	.07	.08	.09	.10	.12	
\$	36	48	60	72	84	96	108	120	144	←--ELECTRIC RATE \$/KWH
										←--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.







BARD MANUFACTURING COMPANY  
 DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: OUTDOOR 24HPQ2 INDOOR H242S1-----  
 ARI RATED COOLING CAP.: BTUH 19511-27200 SEER 7.89  
 ARI RATED HEATING CAP.: BTUH 14711-22400 COP 17.1-2.70 HSPF 6.35 MIN. OHR REG IV  
 BTUH (17) 14200 COP (17) 11.95  
 FURNACE TYPE ELECTRIC FURNACE EFFICIENCY 100.00% AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	--- THEORETICAL ANNUAL HEATING COST ---	
		HEAT PUMP WITH ELECTRIC HEAT	ELECTRIC HEAT ONLY
25,000			
+03	\$	285	459
+04	\$	375	619
+05	\$	473	772
+06	\$	563	925
+07	\$	660	1085
+08	\$	758	1238
+09	\$	848	1391
+10	\$	939	1544
+12	\$	1133	1857
BALANCE POINT 13 DEG.F.			
30,000			
+03	\$	340	556
+04	\$	452	744
+05	\$	563	925
+06	\$	681	1112
+07	\$	793	1300
+08	\$	911	1488
+09	\$	1022	1669
+10	\$	1133	1857
+12	\$	1356	2232
BALANCE POINT 18 DEG.F.			
35,000			
+03	\$	403	646
+04	\$	535	862
+05	\$	674	1085
+06	\$	799	1300
+07	\$	939	1516
+08	\$	1071	1732
+09	\$	1210	1947
+10	\$	1335	2170
+12	\$	1606	2601
BALANCE POINT 22 DEG.F.			
40,000			
+03	\$	466	744
+04	\$	626	997
+05	\$	779	1238
+06	\$	932	1488
+07	\$	1085	1732
+08	\$	1245	1982
+09	\$	1405	2232
+10	\$	1551	2476
+12	\$	1871	2977
BALANCE POINT 25 DEG.F.			
50,000			
+03	\$	605	925
+04	\$	806	1238
+05	\$	1015	1544
+06	\$	1217	1857
+07	\$	1419	2170
+08	\$	1620	2476
+09	\$	1822	2789
+10	\$	2024	3095
+12	\$	2434	3721
BALANCE POINT 31 DEG.F.			

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

\$	+03	+04	+05	+06	+07	+08	+09	+10	+12	
	35	47	59	71	83	94	106	118	142	
										<--ELECTRIC RATE \$/KWH
										<--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

RARD MANUFACTURING COMPANY  
 DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: OUTDOOR 24HP02 INDOOR\_H24Q51  
 ARI RATED COOLING CAP.: BTUH (47) SEER 7.89  
 ARI RATED HEATING CAP.: BTUH (17) COP(17) 1.14  
 FURNACE TYPE NATURAL GAS FURNACE EFFICIENCY .65

HEAT LOSS BTUH	ELEC. COST \$/KWH	NATURAL GAS COST - \$/THERM													
		.35	.40	.45	.50	.55	.60	.65	.70	.75	.80	.90	1.00		
25,000		\$ 278	319	361	403	445	486	528	563	605	646	730	813	←--THEORETICAL HEATING COST * FURNACE ONLY	
.03	\$	257	264	278	292	306	319	326	340	354	368	389	417	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	
.04	\$	313	319	333	347	361	375	382	396	410	424	445	473	\$ PER YEAR	
.05	\$	368	375	389	403	417	431	438	452	466	479	500	528		
.06	\$	424	431	445	459	473	486	493	507	521	535	556	584		
.07	\$	479	486	500	514	528	542	549	563	577	591	612	639		
.08	\$	535	542	556	570	584	598	605	619	633	646	667	695		
.09	\$	591	598	612	626	639	653	660	674	688	702	723	751	BALANCE POINT 13 DEG.F.	
.10	\$	646	653	667	681	695	709	716	730	744	758	779	806		
.12	\$	765	772	786	799	813	827	834	848	862	876	897	925		
30,000		\$ 340	389	438	486	535	584	633	681	730	779	876	973	←--THEORETICAL HEATING COST * FURNACE ONLY	
.03	\$	313	326	347	368	389	403	424	445	466	486	521	563	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	
.04	\$	368	382	403	424	445	459	479	500	521	542	577	619	\$ PER YEAR	
.05	\$	424	438	459	479	500	514	535	556	577	598	633	674		
.06	\$	479	493	514	535	556	570	591	612	633	653	688	730		
.07	\$	535	549	570	591	612	626	646	667	688	709	744	786		
.08	\$	591	605	626	646	667	681	702	723	744	765	799	841		
.09	\$	653	667	688	709	730	744	765	786	806	827	862	904	BALANCE POINT 18 DEG.F.	
.10	\$	709	723	744	765	786	799	820	841	862	883	918	959		
.12	\$	820	834	855	876	897	911	932	952	973	994	1029	1071		
35,000		\$ 396	452	507	563	626	681	737	793	848	911	1022	1133	←--THEORETICAL HEATING COST * FURNACE ONLY	
.03	\$	361	389	417	445	473	507	535	563	591	619	674	737	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	
.04	\$	417	445	473	507	535	563	591	619	646	674	730	793	\$ PER YEAR	
.05	\$	466	493	521	549	577	612	639	667	695	723	779	841		
.06	\$	521	549	577	605	633	667	695	723	751	779	834	897		
.07	\$	577	598	626	653	681	716	744	772	799	827	883	946		
.08	\$	626	653	681	709	737	772	799	827	855	883	939	1001		
.09	\$	681	709	737	765	793	827	855	883	911	939	994	1057	BALANCE POINT 22 DEG.F.	
.10	\$	730	758	786	813	841	876	904	932	959	987	1043	1106		
.12	\$	841	869	897	925	952	987	1015	1043	1071	1099	1154	1217		
40,000		\$ 452	514	584	646	716	779	841	911	973	1036	1168	1300	←--THEORETICAL HEATING COST * FURNACE ONLY	
.03	\$	410	445	473	507	542	577	605	639	674	709	772	834	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	
.04	\$	466	500	528	563	598	633	660	695	730	765	827	890	\$ PER YEAR	
.05	\$	528	563	591	626	660	695	723	758	793	827	890	952		
.06	\$	584	619	646	681	716	751	779	813	848	883	946	1008		
.07	\$	646	681	709	744	779	813	841	876	911	946	1008	1071		
.08	\$	702	737	765	799	834	869	897	932	966	1001	1064	1126		
.09	\$	765	799	827	862	897	932	959	994	1029	1064	1126	1189	BALANCE POINT 25 DEG.F.	
.10	\$	820	855	883	918	952	987	1015	1050	1085	1119	1182	1245		
.12	\$	939	973	1001	1036	1071	1106	1133	1168	1203	1238	1300	1363		
50,000		\$ 563	646	730	813	890	973	1057	1133	1217	1300	1460	1627	←--THEORETICAL HEATING COST * FURNACE ONLY	
.03	\$	514	563	619	667	716	772	820	869	925	973	1078	1175	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	
.04	\$	570	619	674	723	772	827	876	925	980	1029	1133	1231	\$ PER YEAR	
.05	\$	626	674	730	779	827	883	932	980	1036	1085	1189	1286		
.06	\$	681	730	786	834	883	939	987	1036	1092	1140	1245	1342		
.07	\$	730	779	834	883	932	987	1043	1092	1140	1196	1245	1349		
.08	\$	786	834	890	939	987	1043	1099	1147	1196	1252	1300	1405		
.09	\$	841	890	946	994	1043	1099	1147	1196	1252	1307	1356	1460	BALANCE POINT 31 DEG.F.	
.10	\$	897	946	1001	1050	1099	1154	1203	1252	1307	1356	1460	1558		
.12	\$	1001	1050	1106	1154	1203	1259	1307	1356	1412	1460	1565	1662		

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.  
 \$ .03 .04 .05 .06 .07 .08 .09 .10 .12  
 35 47 59 71 83 94 106 118 142  
 ←--ELECTRIC RATE \$/KWH  
 ←--THEORETICAL AIR CONDITIONING COST

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**BARD MANUFACTURING COMPANY**  
**DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS**

REGION 5 HEAT PUMP MODEL: OUTDOOR 24H002 INDOOR H24001  
ARI RATED COOLING CAP.: BTUH (75) 42000 SEER 7.89  
ARI RATED HEATING CAP.: BTUH (47) 42000 COP (57) 2.10 HSPF 6.32 MIN. DHR REG IV  
FURNACE TYPE FUEL OIL FURNACE EFFICIENCY 65.00% A/E/W

HEAT LOSS BTUH	ELEC. COST \$/KWH	HEATING TIL COST - \$/GALLON													
		1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80	2.00		2.20	2.40	
25,000	\$	584	639	702	758	820	876	939	994	1050	1168	1286	1405	←←-THEORETICAL HEATING COST * FURNACE ONLY	
	-.03	306	313	319	333	340	347	361	368	382	396	417	438	THEORETICAL HEATING COST * FURN. + HEAT PUMP	
	-.04	375	382	389	403	410	417	431	438	452	466	486	507	\$ PER YEAR	
	-.05	445	452	459	473	479	486	500	507	521	535	556	577		
	-.06	514	521	528	542	549	556	570	577	591	605	626	646		
	-.07	584	591	598	612	619	626	639	646	660	674	695	716		
	-.08	653	660	667	681	688	695	709	716	730	744	765	786		
	-.09	723	730	737	751	758	765	779	786	799	813	834	855		
	-.10	799	806	813	827	834	841	855	862	876	890	911	932	BALANCE POINT 13 DEG.F.	
	-.12	939	946	952	966	973	980	994	1001	1015	1029	1050	1071		
30,000	\$	702	772	841	911	980	1050	1126	1196	1266	1405	1544	1690	←←-THEORETICAL HEATING COST * FURNACE ONLY	
	-.03	375	389	403	417	431	445	459	473	486	514	542	570	THEORETICAL HEATING COST * FURN. + HEAT PUMP	
	-.04	452	466	479	493	507	521	535	549	563	591	619	646	\$ PER YEAR	
	-.05	528	542	556	570	584	598	612	626	639	667	695	723		
	-.06	605	619	633	646	650	674	688	702	716	744	772	799		
	-.07	688	702	716	730	744	758	772	786	799	827	855	883		
	-.08	765	779	793	806	820	834	848	862	876	904	932	959		
	-.09	841	855	869	883	897	911	925	939	952	980	1008	1036		
	-.10	913	932	946	959	973	987	1001	1015	1029	1057	1085	1112	BALANCE POINT 18 DEG.F.	
	-.12	1078	1092	1106	1119	1133	1147	1161	1175	1189	1217	1245	1272		
35,000	\$	820	897	980	1064	1147	1231	1314	1391	1474	1641	1801	1968	←←-THEORETICAL HEATING COST * FURNACE ONLY	
	-.03	452	473	485	507	528	549	570	584	605	646	681	723	THEORETICAL HEATING COST * FURN. + HEAT PUMP	
	-.04	535	556	570	591	612	633	653	667	688	730	765	806	\$ PER YEAR	
	-.05	619	639	653	674	695	716	737	751	772	813	848	890		
	-.06	702	723	737	758	779	799	820	834	855	897	932	973		
	-.07	786	806	820	841	862	883	904	918	939	980	1015	1057		
	-.08	876	897	911	932	952	973	994	1008	1029	1071	1106	1147		
	-.09	959	980	994	1015	1036	1057	1078	1092	1112	1154	1189	1231		
	-.10	1043	1064	1078	1099	1119	1140	1161	1175	1196	1238	1272	1314	BALANCE POINT 22 DEG.F.	
	-.12	1210	1231	1245	1266	1286	1307	1328	1342	1363	1405	1439	1481		
40,000	\$	939	1029	1126	1217	1314	1405	1502	1592	1690	1878	2065	2253	←←-THEORETICAL HEATING COST * FURNACE ONLY	
	-.03	535	556	584	612	639	660	688	716	744	793	848	897	THEORETICAL HEATING COST * FURN. + HEAT PUMP	
	-.04	626	646	674	702	730	751	779	806	834	883	939	987	\$ PER YEAR	
	-.05	716	737	765	793	820	841	869	897	925	973	1029	1078		
	-.06	806	827	855	883	911	932	959	987	1015	1064	1119	1168		
	-.07	897	918	946	973	1001	1022	1050	1078	1106	1154	1210	1259		
	-.08	987	1008	1036	1064	1092	1112	1140	1168	1196	1245	1300	1349		
	-.09	1071	1092	1119	1147	1175	1196	1224	1252	1279	1328	1384	1432		
	-.10	1161	1182	1210	1238	1266	1286	1314	1342	1370	1419	1474	1523	BALANCE POINT 25 DEG.F.	
	-.12	1342	1363	1391	1419	1446	1467	1495	1523	1551	1599	1655	1704		
50,000	\$	1168	1296	1405	1523	1641	1759	1878	1996	2107	2344	2580	2817	←←-THEORETICAL HEATING COST * FURNACE ONLY	
	-.03	709	751	793	834	876	918	959	1001	1043	1126	1210	1293	THEORETICAL HEATING COST * FURN. + HEAT PUMP	
	-.04	806	848	890	932	973	1015	1057	1099	1140	1224	1307	1391	\$ PER YEAR	
	-.05	904	946	987	1029	1071	1112	1154	1196	1238	1321	1405	1488		
	-.06	1001	1043	1085	1126	1168	1210	1252	1293	1335	1419	1502	1586		
	-.07	1099	1140	1182	1224	1266	1307	1349	1391	1432	1516	1599	1683		
	-.08	1196	1238	1279	1321	1363	1405	1446	1488	1530	1613	1697	1780		
	-.09	1293	1335	1377	1419	1460	1502	1544	1586	1627	1711	1794	1878		
	-.10	1391	1432	1474	1516	1558	1599	1641	1683	1725	1808	1892	1975	BALANCE POINT 31 DEG.F.	
	-.12	1586	1627	1669	1711	1752	1794	1836	1878	1919	2003	2086	2170		

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

\$	-.03	35	47	59	71	83	94	106	118	142	←←-ELECTRIC RATE \$/KWH	
											←←-THEORETICAL AIR CONDITIONING COST	

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**BARD MANUFACTURING COMPANY**  
**DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS**

REGION 5 HEAT PUMP MODEL: OUTDOOR 24HP02 INDOOR H24Q51  
 ARI RATED COOLING CAP.: BTUH 147 SEER 1.42  
 ARI RATED HEATING CAP.: BTUH 147 COP 1.42 HSPF 6.13 MIN. DHR REG IV  
 FURNACE TYPE PROPANE GAS FURNACE EFFICIENCY 65.00% AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	PROPANE GAS COST - \$/GALLON													
		.60	.65	.70	.75	.80	.85	.90	.95	1.00	1.10		1.20	1.20	
25,000		\$ 535	577	626	667	709	758	799	848	890	980	1071	1071	<--THEORETICAL HEATING COST * FURNACE ONLY	
	.03	\$ 292	306	313	319	326	333	340	347	354	368	382	382	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR	
	.04	\$ 361	375	382	389	396	403	410	417	424	438	452	452		
	.05	\$ 431	445	452	459	466	473	479	486	493	507	521	521		
	.06	\$ 500	514	521	528	535	542	549	556	563	577	591	591		
	.07	\$ 570	584	591	598	605	612	619	626	633	646	660	660		
	.08	\$ 639	653	660	667	674	681	688	695	702	716	730	730		
	.09	\$ 709	723	730	737	744	751	758	765	772	786	799	799		
	.10	\$ 786	799	806	813	820	827	834	841	848	862	876	876		
	.12	\$ 925	939	946	952	959	966	973	980	987	1001	1015	1015		
		\$ 639	695	751	799	855	911	959	1015	1071	1175	1286	1286		<--THEORETICAL HEATING COST * FURNACE ONLY
	.03	\$ 361	375	382	396	403	417	431	438	452	473	493	493		THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
	.04	\$ 438	452	459	473	479	493	507	514	528	549	570	570		
	.05	\$ 514	528	535	549	556	570	584	591	605	626	646	646		
	.06	\$ 591	605	612	626	633	646	660	667	681	702	723	723		
	.07	\$ 674	688	695	709	716	730	744	751	765	786	806	806		
	.08	\$ 751	765	772	786	793	806	820	827	841	862	883	883		
	.09	\$ 827	841	848	862	869	883	897	904	918	939	959	959		
	.10	\$ 904	918	925	939	946	959	973	980	994	1015	1036	1036		
	.12	\$ 1064	1078	1085	1099	1106	1119	1133	1140	1154	1175	1196	1196		
		\$ 751	813	876	939	1001	1064	1126	1189	1252	1377	1502	1502	<--THEORETICAL HEATING COST * FURNACE ONLY	
	.03	\$ 431	452	466	479	493	507	521	535	549	584	612	612	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR	
	.04	\$ 514	535	549	563	577	591	605	619	633	667	695	695		
	.05	\$ 598	619	633	646	660	674	688	702	716	751	779	779		
	.06	\$ 681	702	716	730	744	758	772	786	799	834	862	862		
	.07	\$ 765	786	799	813	827	841	855	869	883	918	946	946		
	.08	\$ 841	855	869	883	897	911	925	939	953	988	1016	1016		
	.09	\$ 919	939	953	967	981	995	1009	1023	1037	1072	1100	1100		
	.10	\$ 995	1015	1036	1057	1078	1099	1120	1140	1160	1196	1224	1224		
	.12	\$ 1189	1210	1224	1238	1252	1266	1279	1293	1307	1342	1370	1370		
		\$ 855	925	1001	1071	1140	1210	1286	1356	1426	1572	1718	1718		<--THEORETICAL HEATING COST * FURNACE ONLY
	.03	\$ 507	528	549	570	591	612	626	646	667	709	751	751		THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
	.04	\$ 598	619	639	660	681	702	716	737	758	799	841	841		
	.05	\$ 688	709	730	751	772	793	806	827	848	890	932	932		
	.06	\$ 779	799	820	841	862	883	897	918	939	980	1022	1022		
	.07	\$ 869	890	911	932	952	973	987	1008	1029	1071	1112	1112		
	.08	\$ 959	980	1001	1022	1043	1064	1078	1099	1119	1161	1203	1203		
	.09	\$ 1043	1064	1085	1106	1126	1147	1161	1182	1203	1245	1286	1286		
	.10	\$ 1133	1154	1175	1196	1217	1238	1252	1272	1293	1335	1377	1377		
	.12	\$ 1314	1335	1356	1377	1398	1419	1432	1453	1474	1516	1558	1558		
		\$ 1071	1161	1252	1335	1426	1516	1606	1697	1787	1968	2142	2142	<--THEORETICAL HEATING COST * FURNACE ONLY	
	.03	\$ 674	709	737	772	799	834	862	897	932	994	1057	1057	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR	
	.04	\$ 772	806	834	869	897	932	959	994	1029	1092	1154	1154		
	.05	\$ 869	904	932	966	994	1029	1057	1092	1126	1189	1252	1252		
	.06	\$ 966	1001	1029	1064	1092	1126	1154	1189	1224	1286	1349	1349		
	.07	\$ 1064	1099	1126	1161	1189	1224	1252	1286	1321	1384	1446	1446		
	.08	\$ 1161	1196	1224	1259	1286	1321	1349	1384	1419	1481	1544	1544		
	.09	\$ 1259	1293	1321	1356	1384	1419	1446	1481	1516	1579	1641	1641		
	.10	\$ 1356	1391	1419	1453	1481	1516	1544	1579	1613	1676	1739	1739		
	.12	\$ 1551	1586	1613	1648	1676	1711	1739	1773	1808	1871	1933	1933		

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

	.03	.04	.05	.06	.07	.08	.09	.10	.12	<--ELECTRIC RATE \$/KWH
	\$ 35	47	59	71	83	94	106	118	142	<--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY  
 DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: OUTDOOR 30HP05 INDOOR H3AQ\_08\_H3AQ1  
 ARI RATED COOLING CAP.: BTUH (47) 22800 SEER 8.10  
 ARI RATED HEATING CAP.: BTUH (17) 20700 COP 1.75 HSPF 6.50 MIN. OHR REG IV  
 FURNACE TYPE ELECTRIC FURNACE EFFICIENCY 100.00% SEUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	--- THEORETICAL ANNUAL HEATING COST ---	
		HEAT PUMP WITH ELECTRIC HEAT	ELECTRIC HEAT ONLY
30,000			
	.03 \$	333	556
	.04 \$	445	744
	.05 \$	549	925
	.06 \$	667	1112
	.07 \$	779	1300
	.08 \$	890	1488
	.09 \$	1001	1669
	.10 \$	1112	1857
	.12 \$	1335	2232
			BALANCE POINT 9 DEG.F.
35,000			
	.03 \$	389	646
	.04 \$	514	862
	.05 \$	646	1085
	.06 \$	772	1300
	.07 \$	904	1516
	.08 \$	1036	1732
	.09 \$	1161	1947
	.10 \$	1293	2170
	.12 \$	1544	2601
			BALANCE POINT 13 DEG.F.
40,000			
	.03 \$	445	744
	.04 \$	591	987
	.05 \$	737	1238
	.06 \$	883	1488
	.07 \$	1036	1732
	.08 \$	1182	1982
	.09 \$	1328	2232
	.10 \$	1481	2476
	.12 \$	1773	2977
			BALANCE POINT 16 DEG.F.
50,000			
	.03 \$	563	925
	.04 \$	751	1238
	.05 \$	939	1544
	.06 \$	1126	1857
	.07 \$	1314	2170
	.08 \$	1502	2476
	.09 \$	1690	2789
	.10 \$	1878	3095
	.12 \$	2253	3721
			BALANCE POINT 22 DEG.F.
60,000			
	.03 \$	695	1112
	.04 \$	925	1488
	.05 \$	1161	1857
	.06 \$	1391	2232
	.07 \$	1627	2601
	.08 \$	1850	2977
	.09 \$	2086	3345
	.10 \$	2316	3721
	.12 \$	2775	4465
			BALANCE POINT 27 DEG.F.
70,000			
	.03 \$	834	1300
	.04 \$	1112	1732
	.05 \$	1398	2170
	.06 \$	1676	2601
	.07 \$	1947	3039
	.08 \$	2232	3471
	.09 \$	2511	3902
	.10 \$	2798	4340
	.12 \$	3345	5210
			BALANCE POINT 31 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

	.03	.04	.05	.06	.07	.08	.09	.10	.12	
\$	.42	.56	.70	.85	.99	1.13	1.27	1.41	1.70	<--ELECTRIC RATE \$/KWH
										<--THEORETICAL AIR CONDITIONING COST

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BARD MANUFACTURING COMPANY  
 DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: OUTDOOR 30HP24 INDOOR J110/H1301  
 RATED COOLING CAP.: BTUH 147,000 SEER 8.10  
 RATED HEATING CAP.: BTUH 122,000 COP 1.75 MHPF 6.20 MIN. DHR REG IV  
 FURNACE TYPE PROPANE GAS FURNACE EFFICIENCY .92 QRS AWE

HEAT LOSS BTUH	ELEC. COST \$/KWH	PROPANE GAS COST - \$/GALLON												
		.60	.65	.70	.75	.80	.85	.90	.95	1.00	1.10	1.20		1.20
		---THEORETICAL HEATING COST - FURNACE ONLY												
		THEORETICAL HEATING COST - FURN. + HEAT PUMP \$ PER YEAR												
30,000		\$ 639	695	751	799	855	911	959	1015	1071	1175	1286	1286	
	.03	\$ 347	354	361	368	375	382	389	389	396	410	424	424	
	.04	\$ 438	445	452	459	466	473	479	479	486	500	514	514	
	.05	\$ 521	528	535	542	549	556	563	563	570	584	598	598	
	.06	\$ 612	619	626	633	639	646	653	653	660	674	688	688	
	.07	\$ 702	709	716	723	730	737	744	744	751	765	779	779	
	.08	\$ 786	793	799	806	813	819	827	827	834	848	862	862	
	.09	\$ 876	883	890	897	904	911	918	918	925	939	953	953	
	.10	\$ 966	973	980	987	994	1001	1008	1008	1015	1029	1043	1043	
	.12	\$ 1140	1147	1154	1161	1168	1175	1182	1182	1189	1203	1217	1217	
			---THEORETICAL HEATING COST - FURNACE ONLY											
			THEORETICAL HEATING COST - FURN. + HEAT PUMP \$ PER YEAR											
	35,000		\$ 751	813	876	939	1001	1064	1126	1189	1252	1377	1502	1502
.03		\$ 403	417	424	431	445	452	459	473	479	500	514	514	
.04		\$ 500	514	521	528	542	549	556	570	577	598	612	612	
.05		\$ 598	612	619	626	639	646	653	667	674	695	709	709	
.06		\$ 695	709	716	723	737	744	751	765	772	793	806	806	
.07		\$ 793	806	813	820	834	841	848	862	869	890	904	904	
.08		\$ 890	904	911	918	932	939	946	959	966	987	1001	1001	
.09		\$ 987	1001	1008	1015	1029	1036	1043	1057	1064	1085	1099	1099	
.10		\$ 1095	1099	1106	1112	1126	1133	1140	1154	1161	1182	1196	1196	
.12		\$ 1279	1293	1300	1307	1321	1328	1335	1349	1356	1377	1391	1391	
		---THEORETICAL HEATING COST - FURNACE ONLY												
		THEORETICAL HEATING COST - FURN. + HEAT PUMP \$ PER YEAR												
40,000			\$ 855	925	1001	1071	1140	1210	1286	1356	1426	1572	1718	1718
	.03	\$ 473	486	493	507	521	535	549	556	570	598	626	626	
	.04	\$ 577	591	598	612	626	639	653	660	674	702	730	730	
	.05	\$ 681	695	702	716	730	744	758	765	779	806	834	834	
	.06	\$ 786	799	806	820	834	848	862	869	883	911	939	939	
	.07	\$ 890	904	911	925	939	952	966	973	987	1015	1043	1043	
	.08	\$ 1001	1015	1022	1036	1050	1064	1078	1085	1099	1126	1154	1154	
	.09	\$ 1106	1119	1126	1140	1154	1168	1182	1199	1203	1231	1259	1259	
	.10	\$ 1210	1224	1231	1245	1259	1272	1286	1300	1313	1341	1363	1363	
	.12	\$ 1419	1432	1439	1453	1467	1481	1495	1502	1516	1544	1572	1572	
			---THEORETICAL HEATING COST - FURNACE ONLY											
			THEORETICAL HEATING COST - FURN. + HEAT PUMP \$ PER YEAR											
	50,000		\$ 1071	1161	1252	1335	1426	1516	1606	1697	1787	1968	2142	2142
.03		\$ 605	626	646	667	688	709	730	751	772	813	855	855	
.04		\$ 723	744	765	786	806	827	848	869	890	932	973	973	
.05		\$ 841	862	883	904	925	946	966	987	1008	1050	1092	1092	
.06		\$ 959	980	1001	1022	1043	1064	1085	1106	1126	1168	1210	1210	
.07		\$ 1078	1099	1119	1140	1161	1182	1203	1224	1245	1286	1328	1328	
.08		\$ 1203	1224	1245	1266	1286	1307	1328	1349	1370	1412	1453	1453	
.09		\$ 1321	1342	1363	1384	1405	1426	1446	1467	1488	1530	1572	1572	
.10		\$ 1439	1460	1481	1502	1523	1544	1565	1586	1606	1648	1690	1690	
.12		\$ 1676	1697	1718	1739	1759	1780	1801	1822	1843	1885	1926	1926	
		---THEORETICAL HEATING COST - FURNACE ONLY												
		THEORETICAL HEATING COST - FURN. + HEAT PUMP \$ PER YEAR												
60,000			\$ 1286	1391	1502	1606	1718	1822	1926	2032	2142	2358	2573	2573
	.03	\$ 758	793	820	855	893	918	946	980	1008	1071	1133	1133	
	.04	\$ 890	925	952	987	1015	1050	1078	1112	1140	1203	1266	1266	
	.05	\$ 1015	1050	1078	1112	1140	1175	1203	1238	1266	1328	1391	1391	
	.06	\$ 1140	1175	1203	1238	1266	1300	1328	1363	1391	1453	1516	1516	
	.07	\$ 1272	1307	1335	1370	1398	1432	1460	1495	1523	1586	1648	1648	
	.08	\$ 1398	1432	1460	1495	1523	1558	1586	1620	1648	1711	1773	1773	
	.09	\$ 1530	1565	1592	1627	1655	1690	1718	1752	1780	1843	1905	1905	
	.10	\$ 1655	1690	1718	1752	1780	1815	1843	1878	1905	1968	2031	2031	
	.12	\$ 1912	1947	1975	2010	2038	2072	2109	2139	2163	2225	2288	2288	
			---THEORETICAL HEATING COST - FURNACE ONLY											
			THEORETICAL HEATING COST - FURN. + HEAT PUMP \$ PER YEAR											
	70,000		\$ 1502	1627	1752	1878	2003	2128	2253	2379	2504	2754	3005	3005
.03		\$ 932	973	1015	1064	1106	1147	1196	1238	1279	1370	1453	1453	
.04		\$ 1064	1106	1147	1196	1237	1279	1328	1370	1412	1502	1586	1586	
.05		\$ 1203	1245	1286	1335	1377	1419	1467	1509	1551	1641	1725	1725	
.06		\$ 1335	1377	1419	1467	1509	1551	1599	1641	1683	1773	1857	1857	
.07		\$ 1467	1509	1551	1599	1641	1683	1732	1773	1815	1905	1989	1989	
.08		\$ 1606	1648	1690	1739	1780	1822	1871	1912	1954	2044	2128	2128	
.09		\$ 1739	1780	1822	1871	1912	1954	2003	2044	2086	2177	2260	2260	
.10		\$ 1871	1912	1954	2003	2045	2086	2135	2177	2219	2309	2392	2392	
.12		\$ 2142	2184	2225	2274	2316	2358	2406	2448	2490	2580	2664	2664	
		---THEORETICAL HEATING COST - FURNACE ONLY												
		THEORETICAL HEATING COST - FURN. + HEAT PUMP \$ PER YEAR												

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

	.03	.04	.05	.06	.07	.08	.09	.10	.12
\$	42	56	70	85	99	113	127	141	170

---ELECTRIC RATE \$/KWH  
 ---THEORETICAL AIR CONDITIONING COST

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BARD MANUFACTURING COMPANY  
 DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: OUTDOOR 36HPC4 INDOOR H1A0 OR H1A01  
 ARI RATED COOLING CAP.: BTUH (95) 28600 SEER 7.50  
 ARI RATED HEATING CAP.: BTUH (47) 20200 COP 1.47 HSPF 9.50 MIN. OHR REG IV  
 BTUH (17) 25800 COP 1.71  
 FURNACE TYPE ELECTRIC FURNACE EFFICIENCY 100.00% AEME

HEAT LOSS BTUH	ELEC. COST \$/KWH	--- THEORETICAL ANNUAL HEATING COST ---	
		HEAT PUMP WITH ELECTRIC HEAT	ELECTRIC HEAT ONLY
40,000			
.03	\$	445	744
.04	\$	591	987
.05	\$	737	1238
.06	\$	883	1488
.07	\$	1036	1732
.08	\$	1175	1982
.09	\$	1328	2232
.10	\$	1474	2476
.12	\$	1766	2977
BALANCE POINT 11 DEG.F.			
50,000			
.03	\$	556	925
.04	\$	744	1238
.05	\$	925	1544
.06	\$	1106	1857
.07	\$	1293	2170
.08	\$	1481	2476
.09	\$	1669	2789
.10	\$	1850	3095
.12	\$	2225	3721
BALANCE POINT 16 DEG.F.			
60,000			
.03	\$	674	1112
.04	\$	904	1488
.05	\$	1126	1857
.06	\$	1349	2232
.07	\$	1579	2601
.08	\$	1801	2977
.09	\$	2031	3345
.10	\$	2253	3721
.12	\$	2705	4465
BALANCE POINT 22 DEG.F.			
70,000			
.03	\$	806	1300
.04	\$	1078	1732
.05	\$	1342	2170
.06	\$	1613	2601
.07	\$	1885	3039
.08	\$	2156	3471
.09	\$	2420	3902
.10	\$	2685	4340
.12	\$	3227	5210
BALANCE POINT 26 DEG.F.			
80,000			
.03	\$	952	1488
.04	\$	1259	1982
.05	\$	1579	2476
.06	\$	1892	2977
.07	\$	2212	3471
.08	\$	2525	3965
.09	\$	2845	4465
.10	\$	3165	4959
.12	\$	3791	5954
BALANCE POINT 29 DEG.F.			
90,000			
.03	\$	1092	1669
.04	\$	1453	2232
.05	\$	1822	2789
.06	\$	2184	3345
.07	\$	2552	3902
.08	\$	2921	4465
.09	\$	3283	5022
.10	\$	3645	5578
.12	\$	4375	6698
BALANCE POINT 32 DEG.F.			

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

\$	.03	.04	.05	.06	.07	.08	.09	.10	.12	
	58	78	97	117	136	156	175	195	234	
										<--ELECTRIC RATE \$/KWH
										<--THEORETICAL AIR CONDITIONING COST

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BARD MANUFACTURING COMPANY  
 DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: OUTDOOR 36HP04 INDOOR H32Q/H32Q1  
 ARI RATED COOLING CAP.: BTUH (47) 1175 COP177.50 SEER 7.50  
 ARI RATED HEATING CAP.: BTUH (17) 22800 COP17 1.95 HSPF 6.84Q MIN-DHR REG IV  
 FURNACE TYPE EVEL-DIL FURNACE EFFICIENCY .62.00Q.8EWE

HEAT LOSS BTUH	ELEC. COST \$/KWH	HEATING OIL COST - \$/GALLON												
		1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80	2.00	2.20	2.40	
40,000	\$ 939	1029	1126	1217	1314	1405	1502	1592	1690	1878	2065	2253	<--THEORETICAL HEATING COST * FURNACE ONLY	
.03	\$ 473	486	500	514	521	535	549	563	577	605	633	653	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR	
.04	\$ 584	598	612	626	633	646	660	674	688	716	744	765		
.05	\$ 702	716	730	744	744	751	765	779	793	806	834	862		
.06	\$ 813	827	841	855	862	876	890	904	918	946	973	994		
.07	\$ 932	946	959	973	980	994	1008	1022	1036	1064	1092	1112		
.08	\$ 1043	1057	1071	1085	1092	1106	1119	1133	1147	1175	1203	1224		
.09	\$ 1154	1168	1182	1196	1203	1217	1233	1243	1259	1286	1314	1335		
.10	\$ 1272	1286	1300	1314	1321	1335	1348	1363	1377	1405	1432	1453		
.12	\$ 1495	1509	1523	1537	1544	1558	1572	1586	1599	1627	1655	1676		BALANCE POINT 11 DEG.F.
50,000	\$ 1168	1286	1405	1523	1641	1759	1878	1996	2107	2344	2580	2817		<--THEORETICAL HEATING COST * FURNACE ONLY
.03	\$ 605	626	646	667	688	709	730	751	772	820	862	904		THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.04	\$ 737	758	779	799	820	841	862	883	904	952	994	1036		
.05	\$ 869	890	911	932	952	973	994	1015	1036	1085	1126	1168		
.06	\$ 1001	1022	1043	1064	1085	1106	1126	1147	1168	1217	1259	1300		
.07	\$ 1133	1154	1175	1196	1217	1238	1259	1279	1300	1349	1391	1432		
.08	\$ 1266	1286	1307	1328	1349	1370	1391	1412	1432	1481	1523	1565		
.09	\$ 1391	1412	1432	1453	1474	1495	1516	1537	1558	1606	1648	1690		
.10	\$ 1523	1544	1565	1586	1606	1627	1648	1669	1690	1739	1780	1822		
.12	\$ 1787	1808	1829	1850	1871	1892	1912	1933	1954	2003	2045	2086	BALANCE POINT 16 DEG.F.	
60,000	\$ 1405	1544	1690	1829	1968	2107	2253	2392	2532	2817	3095	3380	<--THEORETICAL HEATING COST * FURNACE ONLY	
.03	\$ 751	786	813	848	876	911	946	973	1008	1071	1133	1203	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR	
.04	\$ 897	932	959	994	1022	1057	1092	1119	1154	1217	1279	1349		
.05	\$ 1043	1078	1106	1140	1168	1203	1238	1266	1300	1363	1426	1495		
.06	\$ 1189	1224	1252	1286	1314	1349	1384	1412	1446	1509	1572	1641		
.07	\$ 1335	1370	1398	1432	1460	1495	1530	1558	1592	1655	1718	1787		
.08	\$ 1474	1509	1537	1572	1599	1634	1669	1697	1732	1794	1857	1926		
.09	\$ 1620	1655	1683	1718	1745	1780	1815	1843	1878	1940	2003	2072		
.10	\$ 1766	1801	1829	1864	1892	1926	1961	1989	2024	2086	2149	2219		
.12	\$ 2052	2086	2114	2149	2177	2212	2246	2274	2309	2372	2434	2504		BALANCE POINT 22 DEG.F.
70,000	\$ 1641	1801	1968	2135	2295	2462	2629	2789	2956	3283	3610	3944		<--THEORETICAL HEATING COST * FURNACE ONLY
.03	\$ 918	966	1015	1057	1106	1147	1196	1238	1286	1377	1467	1558		THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.04	\$ 1071	1119	1168	1210	1259	1300	1349	1391	1439	1530	1620	1711		
.05	\$ 1224	1272	1321	1363	1412	1453	1502	1544	1592	1683	1773	1864		
.06	\$ 1386	1432	1481	1523	1572	1613	1662	1704	1752	1843	1933	2024		
.07	\$ 1537	1586	1634	1676	1725	1766	1815	1857	1905	1996	2086	2177		
.08	\$ 1690	1739	1787	1829	1878	1919	1968	2010	2059	2149	2239	2330		
.09	\$ 1843	1892	1940	1982	2031	2072	2121	2163	2212	2302	2392	2483		
.10	\$ 2003	2052	2100	2142	2191	2232	2281	2323	2373	2462	2552	2643		
.12	\$ 2309	2358	2406	2448	2497	2539	2587	2629	2678	2768	2858	2949	BALANCE POINT 26 DEG.F.	
80,000	\$ 1878	2065	2253	2441	2629	2817	3005	3192	3380	3756	4131	4507	<--THEORETICAL HEATING COST * FURNACE ONLY	
.03	\$ 1099	1161	1224	1286	1342	1405	1467	1530	1592	1711	1836	1954	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR	
.04	\$ 1259	1321	1384	1446	1502	1565	1627	1690	1752	1871	1996	2114		
.05	\$ 1426	1488	1551	1613	1669	1732	1794	1857	1919	2038	2163	2281		
.06	\$ 1586	1648	1711	1773	1829	1892	1954	2017	2079	2198	2323	2441		
.07	\$ 1745	1808	1871	1933	1989	2052	2114	2177	2239	2358	2483	2601		
.08	\$ 1912	1975	2038	2100	2156	2219	2281	2344	2406	2525	2650	2768		
.09	\$ 2072	2135	2198	2260	2316	2379	2441	2504	2566	2685	2810	2928		
.10	\$ 2239	2302	2365	2427	2483	2545	2608	2671	2733	2852	2977	3095		
.12	\$ 2559	2622	2685	2747	2803	2865	2928	2991	3053	3172	3297	3415		BALANCE POINT 29 DEG.F.
90,000	\$ 2107	2323	2532	2747	2956	3165	3380	3589	3798	4222	4646	5071		<--THEORETICAL HEATING COST * FURNACE ONLY
.03	\$ 1286	1363	1446	1523	1599	1676	1752	1836	1912	2065	2225	2379		THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.04	\$ 1453	1530	1613	1690	1766	1843	1919	2003	2079	2232	2392	2545		
.05	\$ 1620	1697	1780	1857	1933	2010	2086	2170	2246	2399	2559	2712		
.06	\$ 1794	1871	1954	2031	2107	2184	2260	2344	2420	2573	2733	2886		
.07	\$ 1961	2038	2121	2198	2274	2351	2427	2511	2587	2740	2900	3053		
.08	\$ 2128	2205	2288	2365	2441	2518	2594	2678	2754	2907	3067	3220		
.09	\$ 2302	2379	2462	2539	2615	2692	2768	2852	2928	3081	3241	3394		
.10	\$ 2469	2545	2629	2705	2782	2858	2935	3018	3095	3248	3408	3561		
.12	\$ 2803	2879	2963	3039	3116	3192	3269	3352	3429	3582	3742	3895	BALANCE POINT 32 DEG.F.	

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.  
 \$ .03 .04 .05 .06 .07 .08 .09 .10 .12 <--ELECTRIC RATE \$/KWH  
 <--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.



BARD MANUFACTURING COMPANY  
 DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: OUTDOOR 42HP0 INDOOR H240  
 ARI RATED COOLING CAP.: BTUH 195 SEER 8.00  
 ARI RATED HEATING CAP.: BTUH (47) COP 1.70 HSPF 6.25 MIN. OHR REG IV  
 FURNACE TYPE ELECTRIC FURNACE EFFICIENCY 100.00% 4EUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	THEORETICAL ANNUAL HEAT PUMP WITH ELECTRIC HEAT	HEATING COST ELECTRIC HEAT ONLY	
40,000		--- THEORETICAL ANNUAL HEATING COST --- HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY		
	.03	\$ 466	744	
	.04	\$ 619	987	
	.05	\$ 772	1238	
	.06	\$ 925	1488	
	.07	\$ 1085	1732	
	.08	\$ 1238	1982	
	.09	\$ 1398	2232	
	.10	\$ 1551	2476	
	.12	\$ 1857	2977	BALANCE POINT 12 DEG.F.
50,000		--- THEORETICAL ANNUAL HEATING COST --- HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY		
	.03	\$ 584	925	
	.04	\$ 779	1238	
	.05	\$ 966	1544	
	.06	\$ 1151	1857	
	.07	\$ 1349	2170	
	.08	\$ 1544	2476	
	.09	\$ 1739	2789	
	.10	\$ 1933	3095	
	.12	\$ 2323	3721	BALANCE POINT 17 DEG.F.
60,000		--- THEORETICAL ANNUAL HEATING COST --- HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY		
	.03	\$ 702	1112	
	.04	\$ 939	1488	
	.05	\$ 1175	1857	
	.06	\$ 1409	2232	
	.07	\$ 1641	2601	
	.08	\$ 1871	2977	
	.09	\$ 2107	3345	
	.10	\$ 2337	3721	
	.12	\$ 2810	4465	BALANCE POINT 22 DEG.F.
70,000		--- THEORETICAL ANNUAL HEATING COST --- HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY		
	.03	\$ 834	1300	
	.04	\$ 1112	1732	
	.05	\$ 1391	2170	
	.06	\$ 1669	2601	
	.07	\$ 1947	3039	
	.08	\$ 2225	3471	
	.09	\$ 2504	3902	
	.10	\$ 2782	4340	
	.12	\$ 3332	5210	BALANCE POINT 26 DEG.F.
80,000		--- THEORETICAL ANNUAL HEATING COST --- HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY		
	.03	\$ 973	1488	
	.04	\$ 1300	1982	
	.05	\$ 1620	2476	
	.06	\$ 1947	2977	
	.07	\$ 2274	3471	
	.08	\$ 2594	3965	
	.09	\$ 2921	4465	
	.10	\$ 3248	4959	
	.12	\$ 3895	5954	BALANCE POINT 29 DEG.F.
90,000		--- THEORETICAL ANNUAL HEATING COST --- HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY		
	.03	\$ 1119	1669	
	.04	\$ 1488	2232	
	.05	\$ 1857	2789	
	.06	\$ 2232	3345	
	.07	\$ 2608	3902	
	.08	\$ 2984	4465	
	.09	\$ 3352	5022	
	.10	\$ 3721	5578	
	.12	\$ 4465	6698	BALANCE POINT 31 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

	.03	.04	.05	.06	.07	.08	.09	.10	.12	
\$	63	85	106	127	148	170	191	212	255	

<--ELECTRIC RATE \$/KWH  
 <--THEORETICAL AIR CONDITIONING COST

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BARD MANUFACTURING COMPANY  
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
HEAT PUMP MODEL: OUTDOOR 42HPD INDOOR H5A2  
RATED COOLING CAP.: BTUH 147,000 SEER 8.00  
RATED HEATING CAP.: BTUH 147,000 COP 2.10 HSPF 6.22 MIN. DHR REG IV  
FURNACE TYPE NATURAL GAS FURNACE EFFICIENCY 85.00% BEVE

HEAT LOSS BTUH	ELEC. COST \$/KWH	NATURAL GAS COST \$/THERM												
		.35	.40	.45	.50	.55	.60	.65	.70	.75	.80	.90		1.00
40,000	\$	452	514	584	646	716	779	841	911	973	1036	1168	1300	<--THEORETICAL HEATING COST * FURNACE ONLY
		410	431	452	473	493	514	528	549	570	591	633	674	THEORETICAL HEATING COST * FURN. + HEAT PUMP \$ PER YEAR
		507	528	549	570	591	612	626	646	667	688	730	772	
		598	619	639	660	681	702	716	737	758	779	820	862	
		688	709	730	751	772	793	806	827	848	869	910	952	
		779	799	820	841	862	883	897	918	939	959	1001	1043	
		869	890	911	932	952	973	987	1008	1029	1050	1092	1133	
		959	980	1001	1022	1043	1064	1078	1099	1119	1140	1182	1224	BALANCE POINT 12 DEG.F.
		1057	1078	1099	1119	1140	1161	1175	1196	1217	1238	1279	1321	
		1238	1259	1279	1300	1321	1342	1356	1377	1398	1419	1460	1502	
50,000	\$	563	646	730	813	890	973	1057	1133	1217	1300	1460	1627	<--THEORETICAL HEATING COST * FURNACE ONLY
		514	542	577	605	639	674	702	737	772	799	869	932	THEORETICAL HEATING COST * FURN. + HEAT PUMP \$ PER YEAR
		612	639	674	702	737	772	799	834	869	897	966	1029	
		709	737	772	799	834	869	897	932	966	994	1064	1126	
		799	827	862	890	925	959	987	1022	1057	1085	1154	1217	
		897	925	959	987	1022	1057	1085	1119	1154	1182	1252	1314	
		994	1022	1057	1085	1119	1154	1182	1217	1252	1279	1349	1412	
		1092	1119	1154	1182	1217	1252	1279	1314	1349	1377	1446	1509	BALANCE POINT 17 DEG.F.
		1182	1217	1252	1279	1314	1342	1370	1405	1439	1467	1537	1599	
		1377	1405	1439	1467	1502	1537	1565	1599	1634	1662	1732	1794	
60,000	\$	681	779	876	973	1071	1168	1266	1363	1460	1558	1752	1947	<--THEORETICAL HEATING COST * FURNACE ONLY
		619	667	716	765	813	862	911	959	1008	1057	1154	1259	THEORETICAL HEATING COST * FURN. + HEAT PUMP \$ PER YEAR
		709	758	806	855	904	952	1001	1050	1099	1147	1245	1349	
		799	848	897	946	994	1043	1092	1140	1189	1238	1335	1439	
		890	939	987	1036	1085	1133	1182	1231	1279	1328	1426	1530	
		980	1029	1078	1126	1175	1224	1272	1321	1370	1419	1516	1620	
		1078	1126	1175	1224	1272	1321	1370	1419	1467	1516	1613	1718	
		1168	1217	1266	1314	1363	1412	1460	1509	1558	1606	1704	1808	BALANCE POINT 22 DEG.F.
		1259	1307	1356	1405	1453	1502	1551	1599	1648	1697	1794	1899	
		1439	1488	1537	1586	1634	1683	1732	1780	1829	1878	1975	2079	
70,000	\$	793	911	1022	1133	1252	1363	1481	1592	1704	1822	2052	2274	<--THEORETICAL HEATING COST * FURNACE ONLY
		716	772	827	890	946	1001	1057	1119	1175	1231	1349	1460	THEORETICAL HEATING COST * FURN. + HEAT PUMP \$ PER YEAR
		813	869	925	987	1043	1099	1154	1217	1272	1328	1446	1558	
		913	973	1029	1092	1147	1203	1259	1321	1377	1432	1551	1662	
		1022	1078	1133	1196	1252	1307	1363	1426	1481	1537	1655	1766	
		1126	1182	1238	1300	1356	1412	1467	1530	1586	1641	1759	1871	
		1231	1286	1342	1405	1460	1516	1572	1634	1697	1745	1864	1975	
		1335	1391	1446	1509	1565	1620	1676	1739	1794	1850	1968	2079	BALANCE POINT 26 DEG.F.
		1439	1495	1551	1613	1669	1725	1780	1843	1899	1954	2072	2184	
		1641	1697	1752	1815	1871	1926	1982	2045	2100	2156	2274	2385	
80,000	\$	911	1036	1168	1300	1432	1558	1690	1822	1947	2079	2344	2601	<--THEORETICAL HEATING COST * FURNACE ONLY
		827	911	987	1071	1154	1231	1314	1398	1474	1558	1725	1885	THEORETICAL HEATING COST * FURN. + HEAT PUMP \$ PER YEAR
		918	1001	1078	1161	1245	1321	1405	1488	1565	1648	1815	1975	
		1001	1085	1161	1245	1328	1405	1488	1572	1658	1732	1899	2059	
		1092	1175	1252	1335	1419	1495	1579	1662	1745	1822	1985	2149	
		1175	1259	1335	1419	1502	1579	1662	1745	1822	1905	2072	2232	
		1266	1349	1426	1509	1592	1676	1752	1836	1919	1996	2179	2266	BALANCE POINT 29 DEG.F.
		1349	1432	1509	1592	1676	1752	1836	1919	1996	2170	2337	2497	
		1439	1523	1599	1683	1766	1843	1926	2010	2086	2170	2337	2497	
		1613	1697	1773	1857	1940	2017	2100	2184	2260	2344	2511	2671	
90,000	\$	1022	1168	1314	1460	1606	1752	1899	2052	2198	2344	2636	2928	<--THEORETICAL HEATING COST * FURNACE ONLY
		925	1015	1106	1203	1293	1384	1474	1565	1655	1752	1933	2114	THEORETICAL HEATING COST * FURN. + HEAT PUMP \$ PER YEAR
		1022	1112	1203	1300	1391	1481	1572	1662	1752	1850	2031	2212	
		1119	1210	1300	1398	1488	1579	1669	1759	1850	1947	2128	2309	
		1217	1307	1398	1495	1586	1676	1766	1857	1947	2038	2219	2400	
		1307	1398	1488	1586	1676	1766	1857	1947	2038	2135	2316	2497	
		1405	1495	1586	1683	1773	1864	1954	2045	2135	2232	2413	2594	
		1502	1592	1683	1780	1871	1961	2052	2142	2232	2330	2511	2692	BALANCE POINT 31 DEG.F.
		1599	1690	1780	1878	1968	2059	2149	2239	2330	2427	2608	2789	
		1787	1878	1968	2065	2156	2246	2337	2427	2518	2615	2796	2977	

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.  
 <--ELECTRIC RATE \$/KWH  
 <--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

**BARD MANUFACTURING COMPANY**  
**DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS**

REGION 5  
 HEAT PUMP MODEL: OUTDOOR 42HPD INDOOR H2AD  
 ARI RATED COOLING CAP.: BTUH 1471 SEER 8.00  
 ARI RATED HEATING CAP.: BTUH 1471 COP 7.00 HSPF 6.25 MIN. OHR REG IV  
 FURNACE TYPE FUEL OIL FURNACE EFFICIENCY 65.00%

HEAT LOSS BTUH	ELEC. COST \$/KWH	HEATING OIL COST - \$/GALLON														
		1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80	2.00	2.20	2.40			
40,000		\$ 939	1029	1126	1217	1314	1405	1502	1592	1690	1878	2065	2253	---THEORETICAL HEATING COST * FURNACE ONLY		
.03	\$	493	507	521	535	556	570	584	598	612	639	667	702	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR		
.04	\$	612	626	639	653	674	688	702	716	730	758	786	820			
.05	\$	730	744	758	772	793	806	820	834	848	876	904	939			
.06	\$	848	862	876	890	911	925	939	952	966	994	1022	1057			
.07	\$	966	980	994	1008	1029	1043	1057	1071	1085	1112	1140	1175			
.08	\$	1078	1092	1106	1119	1140	1154	1168	1182	1196	1224	1252	1286			
.09	\$	1196	1210	1224	1238	1259	1272	1286	1300	1314	1342	1370	1405			
.10	\$	1314	1328	1342	1356	1377	1391	1405	1419	1432	1460	1488	1523			
.12	\$	1551	1565	1579	1592	1613	1627	1641	1655	1669	1697	1725	1759		BALANCE POINT 12 DEG.F.	
50,000		\$ 1168	1286	1405	1523	1641	1759	1878	1996	2107	2344	2580	2817		---THEORETICAL HEATING COST * FURNACE ONLY	
.03	\$	639	660	681	709	730	751	779	799	820	869	918	959		THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR	
.04	\$	772	793	813	841	862	883	911	932	952	1001	1050	1092			
.05	\$	904	925	946	973	994	1015	1043	1064	1085	1133	1182	1224			
.06	\$	1036	1057	1078	1106	1126	1147	1175	1196	1217	1266	1314	1356			
.07	\$	1175	1196	1217	1245	1266	1286	1314	1335	1356	1405	1453	1495			
.08	\$	1307	1328	1349	1377	1398	1419	1446	1467	1488	1537	1586	1627			
.09	\$	1439	1460	1481	1509	1530	1551	1578	1599	1620	1669	1718	1759			
.10	\$	1572	1592	1613	1641	1662	1683	1711	1732	1752	1801	1850	1892			
.12	\$	1843	1864	1885	1912	1933	1954	1982	2003	2024	2072	2121	2163	BALANCE POINT 17 DEG.F.		
60,000		\$ 1405	1544	1690	1829	1968	2107	2253	2392	2532	2817	3095	3380	---THEORETICAL HEATING COST * FURNACE ONLY		
.03	\$	786	820	855	890	925	952	987	1022	1057	1126	1196	1266	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR		
.04	\$	932	966	1001	1036	1071	1099	1133	1168	1203	1272	1342	1412			
.05	\$	1078	1112	1147	1182	1217	1245	1279	1314	1349	1419	1488	1558			
.06	\$	1224	1259	1293	1328	1363	1391	1426	1460	1495	1565	1634	1704			
.07	\$	1370	1405	1439	1474	1509	1537	1572	1606	1641	1711	1780	1850			
.08	\$	1523	1558	1592	1627	1662	1690	1725	1759	1794	1864	1933	2003			
.09	\$	1669	1704	1739	1773	1808	1836	1871	1905	1940	2010	2079	2149			
.10	\$	1815	1850	1885	1919	1954	1982	2017	2052	2086	2156	2225	2295			
.12	\$	2107	2142	2177	2212	2246	2274	2309	2344	2379	2448	2518	2587		BALANCE POINT 22 DEG.F.	
70,000		\$ 1641	1801	1963	2135	2295	2462	2629	2789	2956	3283	3610	3944		---THEORETICAL HEATING COST * FURNACE ONLY	
.03	\$	946	994	1043	1092	1133	1182	1231	1279	1328	1419	1516	1613		THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR	
.04	\$	1106	1154	1203	1252	1293	1342	1391	1439	1488	1579	1676	1773			
.05	\$	1259	1307	1356	1405	1446	1495	1544	1592	1641	1732	1829	1926			
.06	\$	1419	1467	1516	1565	1606	1655	1704	1752	1801	1892	1989	2086			
.07	\$	1579	1627	1676	1725	1766	1815	1864	1912	1961	2052	2149	2246			
.08	\$	1732	1780	1829	1878	1919	1968	2017	2065	2114	2205	2302	2399			
.09	\$	1892	1940	1989	2038	2079	2128	2177	2225	2274	2365	2462	2559			
.10	\$	2055	2100	2145	2198	2239	2288	2337	2385	2434	2525	2622	2719			
.12	\$	2365	2413	2462	2511	2552	2601	2650	2698	2747	2838	2935	3032	BALANCE POINT 26 DEG.F.		
80,000		\$ 1878	2065	2253	2441	2629	2817	3005	3192	3380	3756	4131	4507	---THEORETICAL HEATING COST * FURNACE ONLY		
.03	\$	1119	1182	1245	1307	1370	1432	1495	1565	1627	1752	1878	2003	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR		
.04	\$	1286	1349	1412	1474	1537	1599	1662	1732	1794	1919	2045	2170			
.05	\$	1453	1516	1579	1641	1704	1766	1829	1899	1961	2086	2212	2337			
.06	\$	1620	1683	1745	1808	1871	1933	1996	2065	2129	2253	2379	2504			
.07	\$	1787	1850	1912	1975	2038	2100	2163	2232	2295	2420	2545	2671			
.08	\$	1947	2010	2072	2135	2198	2260	2323	2392	2455	2580	2705	2831			
.09	\$	2114	2177	2239	2302	2365	2427	2490	2559	2622	2747	2872	2998			
.10	\$	2281	2344	2406	2469	2532	2594	2657	2726	2789	2914	3039	3165			
.12	\$	2615	2678	2740	2803	2865	2928	2991	3060	3123	3248	3373	3498		BALANCE POINT 29 DEG.F.	
90,000		\$ 2107	2323	2532	2747	2956	3165	3380	3589	3798	4222	4646	5071		---THEORETICAL HEATING COST * FURNACE ONLY	
.03	\$	1300	1384	1460	1537	1620	1697	1773	1857	1933	2093	2246	2406		THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR	
.04	\$	1474	1558	1634	1711	1794	1871	1947	2031	2107	2267	2420	2580			
.05	\$	1648	1732	1808	1885	1962	2045	2121	2205	2281	2441	2594	2754			
.06	\$	1822	1905	1982	2059	2142	2219	2295	2379	2455	2615	2768	2928			
.07	\$	1996	2079	2156	2232	2316	2392	2469	2552	2629	2789	2942	3102			
.08	\$	2170	2253	2330	2406	2490	2566	2643	2726	2803	2963	3116	3276			
.09	\$	2337	2420	2497	2573	2657	2733	2810	2893	2970	3130	3283	3443			
.10	\$	2511	2594	2671	2747	2831	2907	2984	3067	3144	3304	3457	3617			
.12	\$	2858	2942	3018	3095	3178	3255	3332	3415	3491	3651	3805	3965	BALANCE POINT 31 DEG.F.		

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.  
 \$ .03 .04 .05 .06 .07 .08 .09 .10 .12 ---ELECTRIC RATE \$/KWH  
 ---THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY  
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
HEAT PUMP MODEL: OUTDOOR 42HP2 INDOOR H2A0  
ARI RATED COOLING CAP.: BTUH 1951 COP 2.20 SEER 8.00  
ARI RATED HEATING CAP.: BTUH 147 COP 1.80 HSPF 8.22 MIN.DHR REG IV  
FURNACE TYPE PROpane GAS FURNACE EFFICIENCY 85.00% A/E/W

HEAT LOSS BTUH	ELEC. COST \$/KWH	PROPANE GAS COST - \$/GALLON													
		.60	.65	.70	.75	.80	.85	.90	.95	1.00	1.10	1.20	1.20		
40,000		\$ 855	925	1001	1071	1140	1210	1286	1356	1426	1572	1718	1718	---THEORETICAL HEATING COST * FURNACE ONLY	
.03	\$ 479	493	500	514	528	535	549	563	570	591	619	619	THEORETICAL HEATING COST * FURN. * HEAT PUMP \$ PER YEAR		
.04	\$ 598	612	619	633	646	653	667	681	688	709	737	737			
.05	\$ 716	730	737	751	765	772	786	799	806	827	855	855			
.06	\$ 834	848	855	869	883	890	904	918	925	946	973	973			
.07	\$ 952	966	973	987	1001	1008	1022	1036	1043	1064	1092	1092			
.08	\$ 1064	1078	1085	1099	1112	1119	1133	1147	1154	1175	1203	1203			
.09	\$ 1182	1196	1203	1217	1231	1238	1252	1266	1272	1293	1321	1321			
.10	\$ 1300	1314	1321	1335	1349	1356	1370	1384	1391	1412	1439	1439			
.12	\$ 1537	1551	1558	1572	1586	1592	1606	1620	1627	1648	1676	1676		BALANCE POINT 12 DEG.F.	
50,000		\$ 1071	1161	1252	1335	1426	1516	1606	1697	1787	1968	2142		2142	---THEORETICAL HEATING COST * FURNACE ONLY
.03	\$ 619	633	653	667	688	702	723	744	758	793	827	827		THEORETICAL HEATING COST * FURN. * HEAT PUMP \$ PER YEAR	
.04	\$ 751	765	786	799	820	834	855	876	890	925	959	959			
.05	\$ 883	897	918	932	952	966	987	1008	1022	1057	1092	1092			
.06	\$ 1015	1029	1050	1064	1085	1099	1119	1140	1154	1189	1224	1224			
.07	\$ 1154	1168	1189	1203	1224	1238	1259	1279	1293	1328	1363	1363			
.08	\$ 1285	1300	1321	1335	1356	1370	1391	1412	1426	1460	1495	1495			
.09	\$ 1419	1432	1453	1467	1488	1502	1523	1544	1558	1592	1627	1627			
.10	\$ 1551	1565	1586	1599	1620	1634	1655	1676	1690	1725	1759	1759			
.12	\$ 1822	1836	1857	1871	1892	1905	1926	1947	1961	1996	2031	2031	BALANCE POINT 17 DEG.F.		
60,000		\$ 1286	1391	1502	1606	1718	1822	1926	2038	2142	2358	2573	2573		---THEORETICAL HEATING COST * FURNACE ONLY
.03	\$ 758	786	806	834	862	883	911	939	966	1015	1071	1071	THEORETICAL HEATING COST * FURN. * HEAT PUMP \$ PER YEAR		
.04	\$ 904	932	952	980	1008	1029	1057	1085	1112	1161	1217	1217			
.05	\$ 1050	1078	1099	1126	1154	1175	1203	1231	1259	1307	1363	1363			
.06	\$ 1196	1224	1245	1272	1300	1321	1349	1377	1405	1453	1509	1509			
.07	\$ 1342	1370	1391	1419	1446	1467	1495	1523	1551	1599	1655	1655			
.08	\$ 1495	1523	1544	1572	1599	1620	1648	1676	1704	1752	1808	1808			
.09	\$ 1641	1669	1690	1718	1745	1766	1794	1822	1850	1899	1954	1954			
.10	\$ 1787	1815	1836	1864	1892	1912	1940	1968	1996	2045	2100	2100			
.12	\$ 2079	2107	2128	2156	2184	2205	2232	2260	2288	2337	2392	2392		BALANCE POINT 22 DEG.F.	
70,000		\$ 1502	1627	1752	1878	2003	2128	2253	2379	2504	2754	3005		3005	---THEORETICAL HEATING COST * FURNACE ONLY
.03	\$ 904	946	980	1015	1050	1085	1119	1161	1196	1266	1342	1342		THEORETICAL HEATING COST * FURN. * HEAT PUMP \$ PER YEAR	
.04	\$ 1064	1106	1140	1175	1210	1245	1279	1321	1356	1426	1502	1502			
.05	\$ 1217	1259	1293	1328	1363	1398	1432	1474	1509	1579	1655	1655			
.06	\$ 1377	1419	1453	1488	1523	1558	1592	1634	1669	1739	1815	1815			
.07	\$ 1537	1579	1613	1648	1683	1718	1752	1794	1829	1899	1975	1975			
.08	\$ 1690	1732	1766	1801	1836	1871	1905	1947	1982	2052	2128	2128			
.09	\$ 1850	1892	1926	1961	1996	2031	2065	2107	2142	2212	2288	2288			
.10	\$ 2010	2052	2086	2121	2156	2191	2225	2267	2302	2372	2448	2448			
.12	\$ 2323	2365	2399	2434	2469	2504	2539	2580	2615	2685	2761	2761	BALANCE POINT 26 DEG.F.		
80,000		\$ 1718	1857	2003	2142	2288	2427	2573	2719	2858	3144	3436	3436		---THEORETICAL HEATING COST * FURNACE ONLY
.03	\$ 1071	1112	1161	1210	1259	1307	1356	1405	1453	1544	1641	1641	THEORETICAL HEATING COST * FURN. * HEAT PUMP \$ PER YEAR		
.04	\$ 1238	1279	1328	1377	1426	1474	1523	1572	1620	1711	1808	1808			
.05	\$ 1405	1446	1495	1544	1592	1641	1690	1739	1787	1878	1975	1975			
.06	\$ 1572	1613	1662	1711	1759	1808	1857	1905	1954	2045	2142	2142			
.07	\$ 1739	1780	1829	1878	1926	1975	2024	2072	2121	2212	2309	2309			
.08	\$ 1899	1940	1989	2038	2086	2135	2184	2232	2281	2372	2469	2469			
.09	\$ 2065	2107	2156	2205	2253	2302	2351	2399	2448	2538	2636	2636			
.10	\$ 2232	2274	2323	2372	2420	2469	2518	2566	2615	2705	2803	2803			
.12	\$ 2566	2608	2657	2705	2754	2803	2852	2900	2949	3039	3137	3137		BALANCE POINT 29 DEG.F.	
90,000		\$ 1926	2093	2253	2413	2573	2733	2893	3060	3220	3540	3860		3860	---THEORETICAL HEATING COST * FURNACE ONLY
.03	\$ 1238	1293	1356	1419	1474	1537	1592	1655	1718	1836	1954	1954		THEORETICAL HEATING COST * FURN. * HEAT PUMP \$ PER YEAR	
.04	\$ 1412	1467	1530	1592	1648	1711	1766	1829	1892	2010	2128	2128			
.05	\$ 1586	1641	1704	1766	1822	1885	1940	2003	2065	2184	2302	2302			
.06	\$ 1759	1815	1878	1940	1996	2059	2114	2177	2239	2358	2476	2476			
.07	\$ 1933	1989	2052	2114	2170	2232	2288	2351	2413	2532	2650	2650			
.08	\$ 2107	2163	2225	2288	2344	2406	2462	2523	2587	2705	2824	2824			
.09	\$ 2274	2330	2392	2455	2511	2573	2629	2692	2754	2872	2991	2991			
.10	\$ 2448	2504	2566	2629	2685	2747	2803	2865	2928	3046	3165	3165			
.12	\$ 2796	2852	2914	2977	3032	3095	3151	3213	3276	3394	3512	3512	BALANCE POINT 31 DEG.F.		

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

.03	.04	.05	.06	.07	.08	.09	.10	.12	---ELECTRIC RATE \$/KWH
\$ 63	85	106	127	148	170	191	212	255	---THEORETICAL AIR CONDITIONING COST

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BARD MANUFACTURING COMPANY  
 DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: OUTDOOR 48HQ2 INDOOR H542  
 ARI RATED COOLING CAP.: BTUH (75) 22800 SEER 8.13  
 ARI RATED HEATING CAP.: BTUH (47) 43000 COP (47) 2.60 HSPF 4.12 MIN.DHR REG IV  
 BTUH (17) 24800 COP (17) 1.85  
 FURNACE TYPE ELECTRIC FURNACE EFFICIENCY 100.00% AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	HEAT PUMP WITH ELECTRIC HEAT	THEORETICAL ANNUAL HEATING COST	ELECTRIC HEAT ONLY	
40,000					
.03	\$	466	744		
.04	\$	619	997		
.05	\$	772	1238		
.06	\$	932	1488		
.07	\$	1085	1732		
.08	\$	1231	1982		
.09	\$	1384	2232		
.10	\$	1544	2476		
.12	\$	1850	2977		BALANCE POINT 9 DEG.F.
50,000					
.03	\$	577	925		
.04	\$	772	1238		
.05	\$	966	1544		
.06	\$	1154	1857		
.07	\$	1349	2170		
.08	\$	1544	2476		
.09	\$	1732	2789		
.10	\$	1919	3095		
.12	\$	2309	3721		BALANCE POINT 15 DEG.F.
60,000					
.03	\$	695	1112		
.04	\$	932	1488		
.05	\$	1161	1857		
.06	\$	1391	2232		
.07	\$	1620	2601		
.08	\$	1857	2977		
.09	\$	2096	3345		
.10	\$	2323	3721		
.12	\$	2789	4465		BALANCE POINT 19 DEG.F.
70,000					
.03	\$	827	1300		
.04	\$	1099	1732		
.05	\$	1377	2170		
.06	\$	1648	2601		
.07	\$	1919	3039		
.08	\$	2198	3471		
.09	\$	2469	3902		
.10	\$	2747	4340		
.12	\$	3297	5210		BALANCE POINT 23 DEG.F.
80,000					
.03	\$	959	1488		
.04	\$	1279	1982		
.05	\$	1596	2476		
.06	\$	1912	2977		
.07	\$	2232	3471		
.08	\$	2552	3965		
.09	\$	2872	4465		
.10	\$	3199	4959		
.12	\$	3832	5954		BALANCE POINT 27 DEG.F.
90,000					
.03	\$	1099	1569		
.04	\$	1474	2232		
.05	\$	1843	2789		
.06	\$	2205	3345		
.07	\$	2573	3902		
.08	\$	2942	4465		
.09	\$	3304	5022		
.10	\$	3672	5578		
.12	\$	4417	6598		BALANCE POINT 30 DEG.F.
100,000					
.03	\$	1252	1857		
.04	\$	1659	2476		
.05	\$	2079	3095		
.06	\$	2497	3721		
.07	\$	2921	4340		
.08	\$	3338	4959		
.09	\$	3756	5578		
.10	\$	4173	6197		
.12	\$	5008	7443		BALANCE POINT 32 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

	.03	.04	.05	.06	.07	.08	.09	.10	.12	
\$	68	91	114	137	160	183	206	229	275	<--ELECTRIC RATE \$/KWH
										<--THEORETICAL AIR CONDITIONING COST

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