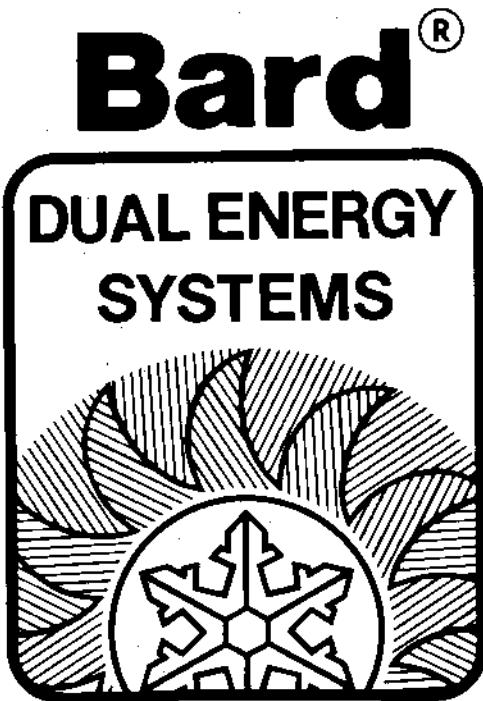
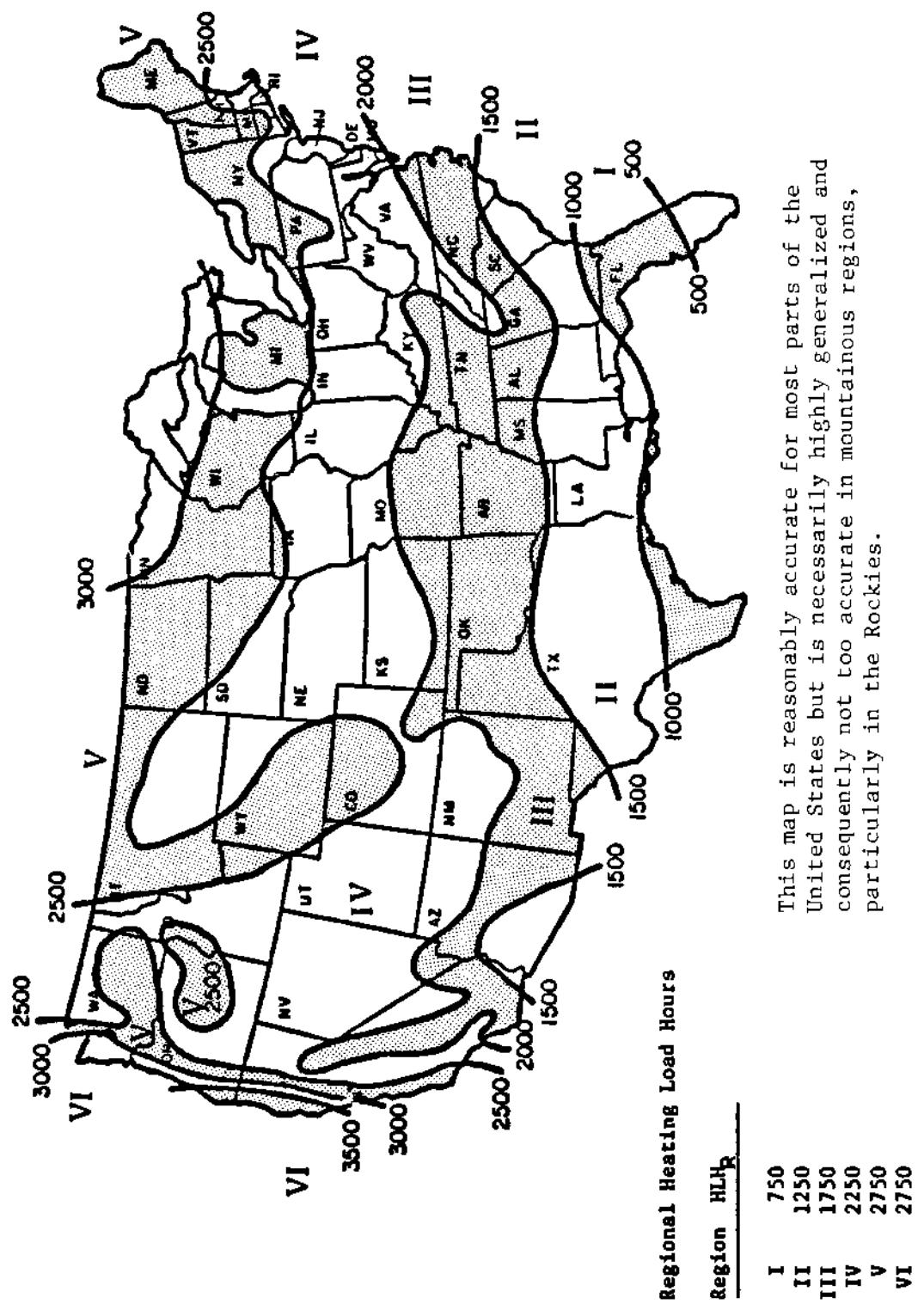


**DUAL FUEL ADD-ON HEAT PUMP GUIDE
FOR OPERATIONAL COST SAVINGS**

REGION 5



BARD MANUFACTURING CO. • BRYAN, OHIO 43506
Dependable quality equipment...since 1914



This map is reasonably accurate for most parts of the United States but is necessarily highly generalized and consequently not too accurate in mountainous regions, particularly in the Rockies.

TABLE OF CONTENTS

General Description				i
How To Use				ii
Heat Pump Outdoor Model	Heat Pump Indoor Model	Furnace Fuel	Furnace AFUE Efficiency Rating	Page
WQS30/WQSD30	H3AQ/H3AQ1	Electric Natural Gas Oil Propane	100% 65% 65% 65%	1 2 3 4
WQS36/WQSD36	H3AQ/H3AQ1	Electric Natural Gas Oil Propane	100% 65% 65% 65%	5 6 7 8
24HPQ2	H24QS1	Electric Natural Gas Oil Propane	100% 65% 65% 65%	9 10 11 12
30HPQ4	H3AQ/H3AQ1	Electric Natural Gas Oil Propane	100% 65% 65% 65%	13 14 15 16
36HPQ4	H3AQ/H3AQ1	Electric Natural Gas Oil Propane	100% 65% 65% 65%	17 18 19 20
42HPQ	H5AQ	Electric Natural Gas Oil Propane	100% 65% 65% 65%	21 22 23 24
48HPQ2	H5AQ	Electric Natural Gas Oil Propane	100% 65% 65% 65%	25 26 27 28

GENERAL DESCRIPTION

WHAT DOES THIS GUIDE SHOW?

This operational cost savings guide has been prepared to show theoretical cost savings for Bard dual fuel "add-on" heat pumps when used with either existing or new furnaces. It covers add-on applications for electric, oil, propane gas and natural gas type forced air furnaces. It includes both air source heat pumps and ground water source heat pumps at many combinations of gas, oil and electrical rates. It enables the user not only to make a theoretical operating cost comparison at today's fuel costs but also at future estimated higher energy costs.

It is important to understand that this is a theoretical comparison between fuels. Actual operation costs can vary depending on many difficult to predict variables such as the actual design heating or cooling load, air infiltration, and wind effects, solar effect, efficiency of existing furnace, severity of weather for a given heating or cooling season and also individual usage pattern.

SPECIAL FEATURE - FSM-1 FUEL SAVER MODULE

These estimates utilize the Bard FSM-1 Fuel Saver Module which permit the heat pump to operate below the balance point to maximize the energy savings. For each application an analysis should be made to determine the economic balance point which is the outdoor temperature at which it becomes more cost effective to shut the heat pump down with an outdoor thermostat. This temperature varies with each combination of fuel cost and furnace and heat pump efficiency level. Refer to tables included in the instructions with the FSM-1 module.

FURNACE EFFICIENCY

For purposes of these cost estimates, furnace efficiency levels of 100% AFUE for electric, 65% AFUE for natural and propane gas and 65% AFUE for oil was chosen. We recognize that any variation in efficiency from these values will change the operating cost somewhat. These values were chosen to best represent typical efficiency levels of most equipment in the field today. Bard standing pilot gas furnaces without flue dampers range from 60.6% to 67.9% AFUE with a 65.1% average. New Bard oil furnaces which utilize high speed flame retention head power burners range from 72% to 83.5% AFUE with the average at 78.5%. In order to represent the typical efficiency level of oil-fired furnaces currently installed in the field, it is necessary to recognize the fact that many older less efficient designs are still in use and that the efficiency level of any oil heating system will be reduced by improper adjustment or a lack of adequate maintenance and servicing on a regular basis. An oil-fired system typically requires more frequent and complex maintenance to prevent degradation of its efficiency level, hence, a 65% AFUE was chosen for these calculations. The AFUE efficiency varies, depending on the design of the specific piece of equipment and its maintenance and condition.

HOW TO USE DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

1. Determine the heating Btuh loss and cooling Btuh gain for structure using a Bard "Whole-House Heat Loss and Gain Work Sheet," Form B008, or ACCA "Load Calculation," Manual J.
 - a. Heating house Btuh loss is _____.
 - b. Cooling house Btuh gain is _____.
 2. Determine the type of fuel available at structure (what type of [fuel] heating system is already there).
 - a. Electricity
 - b. Natural Gas
 - c. Propane Gas
 - d. Fuel Oil
 - e. Good water supply and disposal
 3. Call local utilities and determine area energy costs.
 - a. Electricity _____ \$/Kilowatt-hour
 - b. Natural Gas _____ \$/Therm
 - c. Propane Gas _____ \$/Gallon
 - d. Fuel Oil _____ \$/Gallon
 4. Tentatively select an add-on heat pump system using Bard Manual 2100-057, "Heat Pump Sizing" as a guide, and a Bard equipment catalog.
 - a. Air to air heat pump
Model _____ Indoor Coil _____
Btuh _____ Heat Btuh _____ Cool
 - b. Water to air
Model _____ Indoor Coil _____
Btuh _____ Heat Btuh _____ Cool
 5. Determine heating region where the structure is located. To do this, find the geographic location of house on regional heating load hours map. A map is located inside the front cover of this guide.
 - a. Region structure is located _____.
- YOU ARE NOW READY TO USE THE "DUAL FUEL ADD-ON HEAT PUMP GUIDE"**
6. Select the "Dual Fuel Add-On Heat Pump Guide" for the region the structure is located. (See step 5 above)

7. Locate the add-on heat pump model or models you tentatively selected (Step 4) in the "Guide." Refer to Table of Contents.

EXAMPLE: 36HPQ4 w/H3AQ Indoor Coil

**BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS**

REGION 4	HEAT PUMP MODEL: OUTDOOR 36HPQ4	INDOOR H3AQ/H3AQ1
ARI RATED COOLING CAP.: BTUH T95 1 - 36500, SEER 7.50		
ARI RATED HEATING CAP.: BTUH T47 1 - 40500, COP(47) 2.65, HSPF 6.40 MIN.DHR		
BTUH T17 1 - 24800, COP(17) 1.95		

8. Now locate the furnace type by fuel used (Step 2).

EXAMPLE: A fuel oil furnace with AFUE of 65%.

FURNACE TYPE FUEL OIL	FURNACE EFFICIENCY 65.00% AFUE
-----------------------	--------------------------------

9. You now have located the page or pages that will help you determine annual operating cost. See example - Figure 1.

- a. Locate the closest structure loss in Btuh column on left side of page (step 1).

EXAMPLE: 70,000 Btuh Heat Loss

- b. Locate the heating cost per unit at top of page (step 3).

EXAMPLE: \$1.40 per gallon fuel oil.

- c. Now read down the fuel cost column until directly across from structure heat loss in Btuh. This will be the theoretical annual heating cost using only the furnace.

EXAMPLE: 70,000 Btuh heat loss @ \$1.40 per gallon fuel oil, the annual cost will be \$1,878.

- d. Next locate the electric cost \$/Kw under Heat Loss Btuh for structure (step 3).

EXAMPLE: \$.06 Kw rate

- e. Now once again read down the fuel cost column until directly across from electric cost \$/Kw. You now have located the annual heating cost for the house using an add-on heat pump with the furnace.

EXAMPLE: 70,000 Btuh structure heat loss, with \$.06 Kw cost and \$1.40 per gallon fuel oil. The annual cost using a 36HPQ4 Bard heat pump with the oil furnace would be \$1173 for an annual savings of \$705 (\$1878 minus \$1173).

Now repeat steps 8 through 9 for each type fuel and/or heat pump selected. This will enable you to select the best combination of furnace and heat pump to use for a structure.

10. The balance point (the outdoor temperature at which the heat pump is running 100% of the time and just meeting structure heat loss requirements) is located on right side of page.

EXAMPLE: For a structure with a 70,000 Btuh with a 36HPQ4 heat pump has a balance point of 31 Deg. F. Below this theoretical balance point, the heating load is automatically transferred between the heat pump and the furnace by the wall thermostat to maintain the desired temperature. This is accomplished with the FSM-1 Fuel Saver Module.

	<--THEORETICAL HEATING COST + FURNACE ONLY														
70,000	\$ 1342 1478 1613 1743 1878 2014 2149 2295 2423 2695 2956 3227														
.03	\$ 663 688 716 739 767 795 818 846 868 895 911 1004 1060 1111 1142														
.04	\$ 795 823 852 874 902 931 953 981 1004 1036 1060 1111 1142 1171 1247														
.05	\$ 931 969 987 1010 1038 1065 1089 1117 1136 1196 1247 1294 1332 1433														
.06	\$ 1066 1094 1122 1145 1173 1203 1224 1252 1275 1331 1392 1433														
.07	\$ 1201 1230 1258 1285 1309 1337 1359 1385 1412 1467 1517 1568														
.08	\$ 1337 1365 1393 1416 1444 1472 1495 1523 1546 1602 1653 1675 1732 1781 1833														
.09	\$ 1467 1495 1523 1546 1574 1602 1625 1653 1675 1732 1781 1833 1880 1938 1986														
.10	\$ 1602 1630 1658 1681 1709 1737 1760 1788 1811 1867 1919 1969														
.12	\$ 1873 1901 1929 1952 1980 2009 2031 2059 2092 2138 2189 2240														

BALANCE POINT 31 DEG.F.

10

11. To find annual cooling cost of heat pump, look at the bottom of page under annual air conditioning cost. Directly under the electric rate \$/Kw (step 3) line, is located the annual cooling cost.

EXAMPLE: At .06 \$/Kw rate for electricity, the cooling cost would be \$234.00 annually.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

\$.03 .04 .05 .06 .07 .08 .09 .10 .12
117 156 193 234 273 312 351 392 438

\$--ELECTRIC RATE \$/KWH
C--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

NOTE. The accuracy of the "Dual Fuel-Add-On Heat Pump Guide to Energy Cost Savings," is directly affected by how accurately you estimate the structure's heat loss and heat gain in step 1. Because of uncontrollable variables, Bard Manufacturing Company is not responsible for any variation in actual operating costs from these theoretical estimates.

HEAT LOSS BTUH	ELEC. COST \$/KWH	HEATING OIL COST - \$/GALLON																	
		1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80	2.00	2.20	2.40	B	C	D	E	F	G
40,000	\$ 767	840	919	998	1072	1151	1224	1303	1382	1534	1587	1839	1840	C--THEORETICAL HEATING COST + FURNACE ONLY					
.03	\$ 332	338	336	344	342	355	355	361	366	372	378	389	389						
.04	\$ 428	436	434	440	445	451	451	457	462	468	473	485	485						
.05	\$ 524	530	530	539	541	547	547	552	558	564	569	581	581						
.06	\$ 620	631	631	639	643	649	648	654	660	665	671	682	682						
.07	\$ 722	727	727	735	739	746	746	750	756	761	767	778	778						
.08	\$ 828	829	825	829	835	840	840	846	852	857	862	874	874						
.09	\$ 934	929	935	931	936	942	942	947	953	959	965	974	974						
.10	\$ 1031	1021	1021	1026	1024	1038	1038	1043	1049	1052	1060	1072	1072						
.12	\$ 1207	1213	1213	1218	1224	1230	1230	1235	1241	1247	1252	1263	1263	BALANCE POINT 16 DEG.F.					
50,000	\$ 959	1055	1151	1247	1342	1438	1534	1630	1726	1918	2110	2302	2302	C--THEORETICAL HEATING COST + FURNACE ONLY					
.03	\$ 428	440	445	457	462	473	485	493	502	519	536	552	552						
.04	\$ 541	552	558	569	576	586	598	603	615	631	648	665	665						
.05	\$ 656	665	671	676	682	698	699	710	716	727	744	761	778						
.06	\$ 767	778	785	794	801	812	823	829	840	857	874	891	891						
.07	\$ 880	887	897	908	914	925	936	942	953	970	985	1002	1002						
.08	\$ 992	1004	1010	1021	1026	1038	1049	1055	1069	1083	1102	1121	1121						
.09	\$ 1105	1117	1123	1134	1149	1151	1162	1168	1174	1193	1202	1223	1223						
.10	\$ 1218	1230	1235	1247	1263	1275	1280	1292	1299	1326	1342	1363	1363						
.12	\$ 1444	1455	1461	1472	1486	1489	1500	1506	1517	1534	1551	1568	1568						
60,000	\$ 1151	1253	1382	1495	1613	1726	1839	1957	2070	2302	2533	2764	2764	C--THEORETICAL HEATING COST + FURNACE ONLY					
.03	\$ 541	558	575	592	609	626	643	650	677	705	739	773	773						
.04	\$ 665	682	699	716	733	750	767	784	801	829	863	897	897						
.05	\$ 789	800	823	840	857	874	891	908	925	953	987	1021	1021						
.06	\$ 914	925	942	959	976	993	1010	1032	1069	1077	1111	1155	1155						
.07	\$ 1029	1035	1072	1089	1161	1122	1139	1156	1173	1201	1221	1269	1269						
.08	\$ 1142	1179	1196	1213	1230	1247	1253	1280	1297	1298	1309	1323	1323						
.09	\$ 1252	1309	1326	1342	1360	1375	1393	1410	1427	1467	1489	1523	1523						
.10	\$ 1416	1433	1450	1457	1474	1500	1517	1534	1551	1579	1613	1647	1647						
.12	\$ 1664	1681	1698	1715	1732	1729	1764	1781	1800	1828	1862	1895	1895						
70,000	\$ 1342	1478	1613	1743	1878	2014	2149	2285	2420	2695	2956	3227	3227	C--THEORETICAL HEATING COST + FURNACE ONLY					
.03	\$ 663	688	716	739	767	795	819	849	868	925	976	1026	1026						
.04	\$ 795	823	856	874	902	931	953	981	1004	1060	1117	1152	1152						
.05	\$ 931	953	987	1010	1037	1064	1089	1126	1157	1223	1273	1331	1331						
.06	\$ 1021	1230	1253	1280	1307	1337	1360	1385	1413	1487	1551	1581	1581						
.07	\$ 1337	1365	1393	1416	1444	1472	1495	1523	1550	1578	1632	1783	1833						
.08	\$ 1467	1475	1523	1546	1574	1602	1625	1653	1679	1732	1783	1833	1833						
.09	\$ 1602	1630	1658	1681	1709	1737	1760	1788	1811	1867	1918	1959	1959						
.10	\$ 1873	1901	1929	1952	1990	2031	2054	2092	2138	2189	2240								
80,000	\$ 1534	1687	1839	1997	2149	2302	2454	2612	2754	3069	3379	3684	3684	C--THEORETICAL HEATING COST + FURNACE ONLY					
.03	\$ 812	852	891	911	970	1010	1049	1089	1120	1207	1286	1365	1365						
.04	\$ 953	983	1023	1072	1111	1151	1190	1230	1269	1348	1422	1504	1504						
.05	\$ 1098	1136	1174	1213	1252	1292	1331	1371	1410	1489	1558	1638	1638						
.06	\$ 1236	1276	1314	1354	1393	1433	1472	1512	1551	1630	1709	1783	1783						
.07	\$ 1376	1416	1453	1495	1534	1576	1613	1653	1692	1771	1850	1929	1929						
.08	\$ 1583	1597	1598	1638	1675	1715	1752	1792	1830	1909	2048	2127	2206						
.09	\$ 1683	1692	1732	1771	1811	1850	1890	1929	1968	2040	2189	2268	2347						
.10	\$ 1794	1833	1873	1912	1952	1991	2031	2070	2150	2189	2471	2550	2629						
.12	\$ 2076	2115	2155	2194	2234	2273	2313	2352	2392	2471	2550	2629	2629						

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

(--ELECTRIC RATE \$/KWH --THEORETICAL AIR CONDITIONING COST)

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

Figure 1.

BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5
HEAT PUMP MODEL: COMPRESSOR SECTION B2S30/B2SD30 INDOOR H14G/H2A51
COOLING CAPACITY AT -45 DEG.F. ENTERING WATER TEMP: -31700 BTUH 115+20 EER
HEATING CAPACITY AT -45 DEG.F. ENTERING WATER TEMP: -26300 BTUH 112+20 COP
FURNACE TYPE ELECTRIC FURNACE EFFICIENCY 100.00% AFUE

HEAT LOSS
BTUH

ELEC.
COST
\$/KWH

25,000 --- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$	196	459
.04	\$	257	619
.05	\$	319	772
.06	\$	382	925
.07	\$	452	1085
.08	\$	514	1238
.09	\$	577	1391
.10	\$	639	1544
.12	\$	772	1957

30,000 --- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$	229	556
.04	\$	306	744
.05	\$	382	925
.06	\$	452	1112
.07	\$	528	1300
.08	\$	605	1488
.09	\$	688	1669
.10	\$	758	1857
.12	\$	911	2232

BALANCE POINT=20 DEG.F.

35,000 --- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$	264	646
.04	\$	354	862
.05	\$	438	1085
.06	\$	528	1300
.07	\$	612	1516
.08	\$	702	1732
.09	\$	793	1947
.10	\$	876	2170
.12	\$	1057	2601

BALANCE POINT = 8 DEG.F.

40,000 --- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$	306	744
.04	\$	396	987
.05	\$	500	1238
.06	\$	605	1488
.07	\$	702	1732
.08	\$	808	1982
.09	\$	904	2232
.10	\$	1008	2476
.12	\$	1203	2977

BALANCE POINT 1 DEG.F.

50,000 --- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$	396	925
.04	\$	528	1238
.05	\$	667	1544
.06	\$	793	1857
.07	\$	925	2170
.08	\$	1064	2476
.09	\$	1196	2789
.10	\$	1321	3095
.12	\$	1592	3721

BALANCE POINT 13 DEG.F.

60,000 --- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$	521	1112
.04	\$	688	1488
.05	\$	859	1857
.06	\$	1036	2232
.07	\$	1210	2601
.08	\$	1377	2977
.09	\$	1558	3345
.10	\$	1725	3721
.12	\$	2079	4465

BALANCE POINT 22 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

* .03 .04 .05 .06 .07 .08 .09 .10 .12
\$ 28 37 46 56 65 75 84 93 112

<--ELECTRIC RATE \$/KWH

<--THEORETICAL AIR CONDITIONING COST

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BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5
HEAT PUMP MODEL: COMPRESSOR SECTION H25307/425030 INDOOR-H240/H340
COOLING CAPACITY AT -26 DEG.F. ENTERING WATER TEMP: -31700 BTUH + -12%
HEATING CAPACITY AT -26 DEG.F. ENTERING WATER TEMP: -24300 BTUH + -12% COP
FURNACE TYPE NATURAL GAS FURNACE EFFICIENCY - 65% AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	NATURAL GAS COST - \$/THERM											
		.35	.40	.45	.50	.55	.60	.65	.70	.75	.80	.90	1.00
25,000	\$ 278	319	361	403	445	486	528	563	605	646	730	813	--THEORETICAL HEATING COST + FURNACE ONLY
	\$ 187	187	187	194	194	194	194	201	201	201	208	208	
	\$ 243	243	243	250	250	250	250	257	257	257	264	264	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	\$ 299	299	299	306	306	306	306	313	313	313	319	319	
	\$ 354	354	354	361	361	361	361	368	368	368	375	375	
	\$ 417	417	417	424	424	424	424	431	431	431	438	438	
	\$ 473	473	473	479	479	479	479	486	486	486	493	493	
	\$ 528	528	528	535	535	535	535	542	542	542	549	549	
	\$ 584	584	584	591	591	591	591	598	598	598	605	605	
	\$ 702	702	702	709	709	709	709	716	716	716	723	723	
30,000	\$ 340	389	438	486	535	584	633	681	730	779	876	973	--THEORETICAL HEATING COST + FURNACE ONLY
	\$ 215	215	222	222	229	229	229	236	236	243	243	243	
	\$ 285	285	292	292	299	299	299	306	306	313	313	313	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	\$ 354	354	361	361	368	368	368	375	375	382	382	382	
	\$ 417	417	424	424	431	431	431	438	438	445	445	445	
	\$ 486	486	493	493	500	500	500	507	507	514	514	514	
	\$ 556	556	563	563	570	570	570	577	577	584	584	584	
	\$ 626	626	633	633	639	639	639	646	646	653	653	653	
	\$ 688	688	695	695	702	702	702	709	709	716	716	716	BALANCE POINT -20 DEG.F.
	\$ 827	827	834	834	841	841	841	848	848	855	855	855	
35,000	\$ 396	452	507	563	626	681	737	793	848	911	1022	1133	--THEORETICAL HEATING COST + FURNACE ONLY
	\$ 257	257	264	264	271	271	271	278	278	285	285	292	
	\$ 333	333	333	340	340	347	347	354	354	361	361	368	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	\$ 410	410	410	417	424	424	424	431	431	438	438	445	
	\$ 486	486	493	493	500	500	500	507	507	514	514	521	
	\$ 563	563	563	570	570	577	577	584	584	591	591	598	
	\$ 646	646	646	653	653	660	660	667	667	674	674	681	
	\$ 723	723	723	730	730	737	737	744	744	751	751	758	
	\$ 799	799	799	806	806	813	813	813	820	820	827	834	
	\$ 959	959	959	966	966	973	973	973	980	980	987	994	
40,000	\$ 452	514	584	646	716	779	841	911	973	1036	1168	1300	--THEORETICAL HEATING COST + FURNACE ONLY
	\$ 285	292	292	299	299	306	306	313	313	319	326	333	
	\$ 368	375	375	382	382	389	389	396	396	403	410	417	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	\$ 459	466	466	473	473	479	479	486	486	493	500	507	
	\$ 549	556	556	563	563	570	570	577	577	584	591	598	
	\$ 633	639	639	646	646	653	653	660	660	667	674	681	
	\$ 723	730	730	737	737	744	744	751	751	758	765	772	
	\$ 806	813	813	820	820	827	827	834	834	841	848	855	
	\$ 897	904	904	911	911	918	918	925	925	932	939	946	
	\$ 1071	1078	1078	1085	1085	1092	1092	1099	1099	1106	1112	1119	
50,000	\$ 563	646	730	813	890	973	1057	1133	1217	1300	1460	1627	--THEORETICAL HEATING COST + FURNACE ONLY
	\$ 361	368	382	396	403	410	417	424	431	452	466	466	
	\$ 466	473	479	486	500	507	514	521	528	535	556	570	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	\$ 570	577	584	591	605	612	619	626	633	650	660	674	
	\$ 667	674	681	688	702	709	716	723	730	737	758	772	
	\$ 772	779	786	793	806	813	820	827	834	841	862	876	
	\$ 876	883	890	897	911	918	925	932	939	946	966	980	
	\$ 980	987	994	1001	1015	1022	1029	1036	1043	1050	1071	1085	
	\$ 1078	1085	1092	1099	1112	1119	1126	1133	1140	1147	1168	1182	BALANCE POINT 13 DEG.F.
	\$ 1286	1293	1300	1307	1321	1328	1335	1342	1349	1356	1377	1391	
60,000	\$ 681	779	876	973	1071	1168	1266	1363	1460	1558	1752	1947	--THEORETICAL HEATING COST + FURNACE ONLY
	\$ 452	466	479	493	514	528	542	556	577	591	619	653	
	\$ 563	577	591	605	626	639	653	667	688	702	730	765	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	\$ 683	695	709	723	744	758	772	786	806	820	848	883	
	\$ 793	806	820	834	855	869	883	897	918	932	959	994	
	\$ 904	918	932	946	966	980	994	1008	1029	1043	1071	1106	
	\$ 1015	1029	1043	1057	1078	1092	1106	1119	1140	1154	1182	1217	
	\$ 1133	1147	1161	1175	1196	1210	1224	1238	1259	1272	1300	1335	
	\$ 1245	1259	1272	1286	1307	1321	1335	1349	1370	1384	1412	1446	BALANCE POINT 22 DEG.F.
	\$ 1474	1488	1502	1516	1537	1551	1565	1579	1599	1613	1641	1676	

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

--ELECTRIC RATE \$/KWH
--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5
HEAT PUMP MODEL: COMPRESSOR SECTION HQ530/HQ530 INDOOR-H340/H3401
COOLING CAPACITY AT -42 DEG.F. ENTERING WATER TEMP. -31700 BTUH -14421 BTUH
HEATING CAPACITY AT -42 DEG.F. ENTERING WATER TEMP. -32100 BTUH -14421 BTUH
FURNACE TYPE FUEL-OIL FURNACE EFFICIENCY -85% AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	HEATING OIL COST - \$/GALLON											
		1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80	2.00	2.20	2.40
25,000	\$ 584	639	702	758	820	876	939	994	1050	1168	1286	1405	--THEORETICAL HEATING COST + FURNACE ONLY
.03	\$ 201	201	201	208	208	215	215	215	222	222	229	236	
.04	\$ 257	257	257	264	264	271	271	271	278	278	285	292	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.05	\$ 313	313	313	319	319	326	326	326	333	333	340	347	
.06	\$ 368	368	368	375	375	382	382	382	389	389	396	403	
.07	\$ 431	431	431	438	438	445	445	445	452	452	459	466	
.08	\$ 486	486	486	493	493	500	500	500	507	507	514	521	
.09	\$ 542	542	542	549	549	556	556	556	563	563	570	577	
.10	\$ 598	598	598	605	605	612	612	612	619	619	626	633	
.12	\$ 716	716	716	723	723	730	730	730	737	737	744	751	
30,000	\$ 702	772	841	911	980	1050	1126	1196	1266	1405	1544	1690	--THEORETICAL HEATING COST + FURNACE ONLY
.03	\$ 229	236	236	243	243	250	250	257	257	264	271	278	
.04	\$ 299	306	306	313	313	319	319	326	326	333	340	347	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.05	\$ 368	375	375	382	382	389	389	396	396	403	410	417	
.06	\$ 431	438	438	445	445	452	452	459	459	466	473	479	
.07	\$ 500	507	507	514	514	521	521	528	528	535	542	549	
.08	\$ 570	577	577	584	584	591	591	598	598	605	612	619	
.09	\$ 639	646	646	653	653	660	660	667	667	674	681	688	
.10	\$ 702	709	709	716	716	723	723	730	730	737	744	751	BALANCE POINT-20 DEG.F.
.12	\$ 841	848	848	855	855	862	862	869	869	876	883	890	
35,000	\$ 820	897	980	1064	1147	1231	1314	1391	1474	1641	1801	1968	--THEORETICAL HEATING COST + FURNACE ONLY
.03	\$ 271	278	285	285	292	292	299	299	306	313	319	326	
.04	\$ 347	354	361	368	375	382	389	396	403	409	416	423	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.05	\$ 424	431	438	438	445	445	452	452	459	466	473	479	
.06	\$ 500	507	514	514	521	521	528	528	535	542	549	556	
.07	\$ 577	584	591	591	598	598	605	605	612	619	626	633	
.08	\$ 660	667	674	674	681	681	688	688	695	702	709	716	
.09	\$ 737	744	751	751	758	758	765	765	772	779	786	793	
.10	\$ 813	820	827	827	834	834	841	841	848	855	862	869	BALANCE POINT -8 DEG.F.
.12	\$ 973	980	987	987	994	994	1001	1001	1008	1015	1022	1029	
40,000	\$ 939	1029	1126	1217	1314	1405	1502	1592	1690	1878	2065	2253	--THEORETICAL HEATING COST + FURNACE ONLY
.03	\$ 313	319	319	326	333	340	340	347	354	361	375	382	
.04	\$ 396	403	403	410	417	424	424	431	438	445	452	459	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.05	\$ 486	493	493	500	507	514	514	521	528	535	542	549	
.06	\$ 577	584	584	591	598	605	605	612	619	626	633	640	
.07	\$ 660	667	674	674	681	681	688	688	695	702	709	716	
.08	\$ 751	758	758	765	772	779	779	786	793	799	813	820	
.09	\$ 834	841	841	848	855	862	862	869	876	883	897	904	
.10	\$ 925	932	932	939	946	952	952	959	966	973	987	994	BALANCE POINT 1 DEG.F.
.12	\$ 1099	1106	1106	1112	1119	1126	1126	1133	1140	1147	1161	1168	
50,000	\$ 1168	1286	1405	1523	1641	1759	1878	1996	2107	2344	2580	2817	--THEORETICAL HEATING COST + FURNACE ONLY
.03	\$ 417	431	445	452	460	479	486	500	514	535	556	584	
.04	\$ 521	535	549	556	570	584	591	605	619	639	660	688	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.05	\$ 626	639	653	660	674	688	695	709	723	744	765	793	
.06	\$ 723	737	751	758	772	786	793	806	820	841	862	890	
.07	\$ 821	841	855	862	876	890	897	911	925	946	966	994	
.08	\$ 922	946	959	966	980	996	1001	1015	1029	1050	1071	1099	
.09	\$ 1036	1050	1064	1071	1085	1099	1106	1119	1133	1154	1175	1203	
.10	\$ 1133	1147	1161	1168	1182	1196	1203	1217	1231	1252	1272	1300	BALANCE POINT 13 DEG.F.
.12	\$ 1342	1356	1373	1377	1391	1405	1412	1426	1439	1460	1481	1509	
60,000	\$ 1405	1544	1690	1829	1968	2107	2253	2392	2532	2817	3095	3380	--THEORETICAL HEATING COST + FURNACE ONLY
.03	\$ 563	591	612	633	653	681	702	723	744	793	834	883	
.04	\$ 674	702	723	744	765	793	813	834	855	904	946	994	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.05	\$ 793	820	841	862	883	911	932	952	973	1022	1067	1112	
.06	\$ 904	932	952	973	994	1022	1043	1064	1085	1133	1175	1224	
.07	\$ 1015	1043	1064	1085	1106	1133	1154	1175	1196	1245	1286	1335	
.08	\$ 1126	1152	1175	1196	1217	1245	1266	1286	1307	1356	1398	1446	
.09	\$ 1245	1272	1293	1314	1335	1363	1384	1405	1426	1474	1516	1565	
.10	\$ 1356	1382	1405	1426	1446	1474	1495	1516	1537	1586	1627	1676	
.12	\$ 1586	1613	1634	1655	1676	1704	1725	1745	1766	1815	1857	1905	BALANCE POINT 22 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

*03	*04	*05	*06	*07	*08	*09	*10	*12	**--ELECTRIC RATE \$/KWH
\$ 28	37	46	56	65	75	84	93	112	**--THEORETICAL AIR CONDITIONING COST

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BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5
HEAT PUMP MODEL: COMPRESSOR SECTION HQS30/HQS30
COOLING CAPACITY AT -55 DEG.F. ENTERING WATER TEMP.: 31700 BTUH +12.7% COP
HEATING CAPACITY AT -20 DEG.F. ENTERING WATER TEMP.: 26100 BTUH +12.7% AFUE
FURNACE TYPE PROPANE -55%

HEAT LOSS BTUH	ELEC. COST \$/KWH	PROPANE GAS COST - \$/GALLON											
		.60	.65	.70	.75	.80	.85	.90	.95	1.00	1.10	1.20	1.20
--THEORETICAL HEATING COST + FURNACE ONLY													
25,000	\$.535	577	626	667	709	758	799	848	890	980	1071	1071	
.03	\$ 194	201	201	201	208	208	208	208	215	215	222	222	
.04	\$ 250	257	257	257	264	264	264	264	271	271	278	278	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.05	\$ 306	313	313	313	319	319	319	319	326	326	333	333	
.06	\$ 361	368	368	368	375	375	375	375	382	382	389	389	
.07	\$ 424	431	431	431	438	438	438	438	445	445	452	452	
.08	\$ 479	486	486	486	493	493	493	493	500	500	507	507	
.09	\$ 535	542	542	542	549	549	549	549	556	556	563	563	
.10	\$ 591	598	598	598	605	605	605	605	612	612	619	619	
.12	\$ 709	716	716	716	723	723	723	723	730	730	737	737	
--THEORETICAL HEATING COST + FURNACE ONLY													
30,000	\$.639	695	751	799	855	911	959	1015	1071	1175	1286	1286	
.03	\$ 229	229	236	236	236	243	243	243	250	250	257	257	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.04	\$ 299	299	306	306	306	313	313	313	319	319	326	326	
.05	\$ 368	368	375	375	375	382	382	382	389	389	396	396	
.06	\$ 431	431	438	438	438	445	445	445	452	452	459	459	
.07	\$ 500	500	507	507	507	514	514	514	521	521	528	528	
.08	\$ 570	570	577	577	577	584	584	584	591	591	598	598	
.09	\$ 639	639	646	646	646	653	653	653	660	660	667	667	BALANCE POINT-20 DEG.F.
.10	\$ 702	702	709	709	709	716	716	716	723	723	730	730	
.12	\$ 841	841	848	848	848	855	855	855	862	862	869	869	
--THEORETICAL HEATING COST + FURNACE ONLY													
35,000	\$.751	813	876	939	1001	1064	1126	1189	1252	1377	1502	1502	
.03	\$ 271	271	278	278	285	285	285	292	292	299	306	306	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.04	\$ 347	347	354	354	361	361	361	368	375	382			
.05	\$ 424	424	431	431	438	438	438	445	445	452	459	459	
.06	\$ 500	500	507	507	507	514	514	514	521	521	528	528	
.07	\$ 577	577	584	584	591	591	591	598	598	605	612	612	
.08	\$ 660	660	667	667	674	674	674	681	681	688	695	695	
.09	\$ 737	737	744	744	751	751	751	758	758	765	772	772	BALANCE POINT -8 DEG.F.
.10	\$ 813	813	820	820	827	827	827	834	834	841	848	848	
.12	\$ 973	973	980	980	987	987	987	994	994	1001	1008	1008	
--THEORETICAL HEATING COST + FURNACE ONLY													
40,000	\$.855	925	1001	1071	1140	1210	1286	1356	1426	1572	1718	1718	
.03	\$ 306	313	319	319	326	326	326	333	333	340	347	354	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.04	\$ 389	396	403	403	410	410	410	417	417	424	431	438	
.05	\$ 479	486	493	493	500	500	507	514	514	521	528	535	
.06	\$ 570	577	584	584	591	591	598	605	605	612	619	619	
.07	\$ 653	660	667	667	674	674	674	681	681	688	695	695	
.08	\$ 744	751	758	758	765	765	772	772	779	779	786	793	
.09	\$ 827	834	841	841	848	848	855	862	862	869	876	876	
.10	\$ 918	925	932	932	939	939	946	946	952	959	966	966	BALANCE POINT 1 DEG.F.
.12	\$ 1092	1099	1106	1106	1112	1112	1119	1119	1126	1133	1140	1140	
--THEORETICAL HEATING COST + FURNACE ONLY													
50,000	\$ 1071	1161	1252	1335	1426	1516	1606	1697	1787	1968	2142	2142	
.03	\$ 410	417	431	438	445	452	466	473	479	500	514	514	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.04	\$ 514	521	535	542	549	556	570	577	584	605	619	619	
.05	\$ 619	626	639	646	653	660	674	681	688	709	723	723	
.06	\$ 716	723	737	744	751	758	772	779	786	806	820	820	
.07	\$ 820	827	841	848	855	862	876	883	890	911	925	925	
.08	\$ 925	932	946	952	959	966	980	987	994	1015	1029	1029	
.09	\$ 1029	1036	1050	1057	1064	1071	1085	1092	1099	1119	1133	1133	BALANCE POINT 13 DEG.F.
.10	\$ 1126	1133	1147	1154	1161	1168	1182	1189	1196	1217	1231	1231	
.12	\$ 1335	1342	1356	1363	1370	1377	1391	1398	1405	1426	1439	1439	
--THEORETICAL HEATING COST + FURNACE ONLY													
60,000	\$ 1286	1391	1502	1606	1718	1822	1926	2038	2142	2358	2573	2573	
.03	\$ 549	563	584	598	612	633	646	667	681	716	751	751	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.04	\$ 660	674	695	709	723	744	758	779	793	827	862	862	
.05	\$ 779	803	813	827	841	862	876	897	911	946	980	980	
.06	\$ 890	904	925	939	952	973	987	1008	1022	1057	1092	1092	
.07	\$ 1001	1016	1036	1050	1064	1085	1099	1119	1133	1168	1203	1203	
.08	\$ 1112	1126	1147	1161	1175	1196	1210	1231	1255	1279	1314	1314	
.09	\$ 1231	1256	1286	1299	1313	1328	1349	1363	1388	1432	1432	1432	BALANCE POINT 22 DEG.F.
.10	\$ 1342	1358	1377	1391	1405	1426	1439	1460	1474	1509	1544	1544	
.12	\$ 1572	1586	1606	1620	1634	1655	1669	1690	1714	1739	1773	1773	
ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.													
	.03	.04	.05	.06	.07	.08	.09	.10	.12				--ELECTRIC RATE \$/KWH
	\$ 28	37	46	56	65	75	84	93	112				--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5
HEAT PUMP MODEL: COMPRESSOR SECTION HDS30/HDS30 INDOOR-H340/H340
COOLING CAPACITY AT -45 DEG.F. ENTERING WATER TEMP. -- 35500 BTUH. -12400 BTUH
HEATING CAPACITY AT -42 DEG.F. ENTERING WATER TEMP. -- 32700 BTUH. -11400 BTUH
FURNACE TYPE ELECTRIC FURNACE EFFICIENCY 100% AFUE

HEAT LOSS
BTUH
ELEC.
COST
\$/KWH

30,000 --- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 243	556
.04	\$ 319	744
.05	\$ 396	925
.06	\$ 479	1112
.07	\$ 556	1300
.08	\$ 633	1488
.09	\$ 723	1669
.10	\$ 799	1857
.12	\$ 952	2232

35,000 --- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 278	646
.04	\$ 368	862
.05	\$ 450	1085
.06	\$ 549	1300
.07	\$ 646	1516
.08	\$ 737	1732
.09	\$ 827	1947
.10	\$ 925	2170
.12	\$ 1106	2601

40,000 --- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 313	744
.04	\$ 417	987
.05	\$ 521	1238
.06	\$ 633	1488
.07	\$ 730	1732
.08	\$ 834	1982
.09	\$ 939	2232
.10	\$ 1043	2476
.12	\$ 1252	2977

BALANCE POINT -13 DEG.F.

50,000 --- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 389	925
.04	\$ 521	1238
.05	\$ 653	1544
.06	\$ 779	1857
.07	\$ 911	2170
.08	\$ 1043	2476
.09	\$ 1175	2789
.10	\$ 1300	3095
.12	\$ 1565	3721

BALANCE POINT 2 DEG.F.

60,000 --- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 486	1112
.04	\$ 646	1488
.05	\$ 813	1887
.06	\$ 980	2232
.07	\$ 1140	2601
.09	\$ 1300	2977
.08	\$ 1460	3345
.10	\$ 1627	3721
.12	\$ 1954	4465

BALANCE POINT 12 DEG.F.

70,000 --- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 605	1300
.04	\$ 806	1732
.05	\$ 1008	2170
.06	\$ 1217	2601
.07	\$ 1426	3039
.08	\$ 1635	3471
.09	\$ 1822	3902
.10	\$ 2024	4340
.12	\$ 2427	5210

BALANCE POINT 20 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

\$.03 .04 .05 .06 .07 .08 .09 .10 .12

<--ELECTRIC RATE \$/KWH
<--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5
HEAT PUMP MODEL: COMPRESSOR SECTION H2S36/H2S236 INDOOR H3A21/H3A21
COOLING CAPACITY AT -45 DEG.F. ENTERING WATER TEMP: -35500 BTUH, -14200 EER
HEATING CAPACITY AT -22 DEG.F. ENTERING WATER TEMP: -42200 BTUH, -12100 COP
FURNACE TYPE NATURAL GAS FURNACE EFFICIENCY 85% AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	NATURAL GAS COST - \$/THERM											
		.35	.40	.45	.50	.55	.60	.65	.70	.75	.80	.90	1.00
30,000 <--THEORETICAL HEATING COST + FURNACE ONLY													
.03	\$ 340	389	438	486	535	584	633	681	730	779	876	973	
.04	\$ 229	229	236	236	236	243	243	243	250	250	257	257	
.05	\$ 299	299	306	306	306	313	313	313	319	319	326	326	
.06	\$ 368	368	375	375	375	382	382	382	392	389	396	396	
.07	\$ 445	445	452	452	452	459	459	459	466	466	473	473	
.08	\$ 514	514	521	521	521	528	528	528	535	535	542	542	
.09	\$ 660	660	667	667	667	674	674	674	681	681	688	688	
.10	\$ 730	730	737	737	737	744	744	744	751	751	758	758	
.12	\$ 869	869	876	876	876	883	883	883	890	890	897	897	
35,000 <--THEORETICAL HEATING COST + FURNACE ONLY													
.03	\$ 396	452	507	563	626	681	737	793	848	911	1022	1133	
.04	\$ 271	271	271	278	278	285	285	285	292	292	299	299	
.05	\$ 354	354	354	361	361	368	368	368	375	375	382	382	
.06	\$ 431	431	431	438	438	445	445	445	452	452	459	459	
.07	\$ 514	514	514	521	521	528	528	528	535	535	542	542	
.08	\$ 598	598	598	605	605	605	605	605	612	612	619	619	
.09	\$ 681	681	681	688	688	695	695	695	702	702	709	709	
.10	\$ 765	765	765	772	772	779	779	779	786	786	793	793	
.12	\$ 1015	1015	1015	1022	1022	1029	1029	1029	1036	1036	1043	1043	
40,000 <--THEORETICAL HEATING COST + FURNACE ONLY													
.03	\$ 452	514	584	646	716	779	841	911	973	1036	1168	1300	
.04	\$ 299	299	306	306	313	313	313	319	326	326	333	333	
.05	\$ 396	396	403	403	410	410	410	417	424	424	431	431	
.06	\$ 486	486	493	493	500	500	500	507	514	514	521	521	
.07	\$ 584	584	591	591	598	598	598	605	612	612	619	619	
.08	\$ 674	674	681	688	688	695	695	695	702	702	709	709	
.09	\$ 765	765	772	772	779	779	779	786	793	793	799	799	
.10	\$ 862	862	869	869	876	876	876	883	890	890	897	897	
.12	\$ 1140	1140	1147	1147	1154	1154	1154	1161	1161	1168	1168	1175	
50,000 <--THEORETICAL HEATING COST + FURNACE ONLY													
.03	\$ 563	646	730	813	890	973	1057	1133	1217	1300	1460	1627	
.04	\$ 368	375	382	382	389	396	396	403	403	410	417	431	
.05	\$ 479	486	493	493	500	507	507	514	521	528	542	542	
.06	\$ 598	605	612	612	619	626	626	633	633	646	660	660	
.07	\$ 709	716	723	723	730	737	737	744	751	758	772	772	
.08	\$ 820	827	834	834	841	848	848	855	855	862	869	883	
.09	\$ 939	946	952	952	959	966	966	973	980	987	1001	1001	
.10	\$ 1050	1057	1064	1064	1071	1078	1078	1085	1085	1092	1099	1112	
.12	\$ 1391	1398	1405	1405	1412	1419	1419	1426	1426	1432	1439	1453	
60,000 <--THEORETICAL HEATING COST + FURNACE ONLY													
.03	\$ 681	779	876	973	1071	1168	1266	1363	1460	1558	1752	1947	
.04	\$ 452	459	466	479	486	493	500	514	521	528	549	563	
.05	\$ 577	584	591	595	612	619	626	639	656	663	674	688	
.06	\$ 709	716	723	737	744	751	758	772	786	806	820	820	
.07	\$ 841	848	855	869	876	883	890	904	911	918	939	952	
.08	\$ 966	973	980	994	1001	1008	1015	1029	1036	1043	1064	1078	
.09	\$ 1099	1106	1112	1126	1133	1140	1147	1151	1168	1175	1196	1210	
.10	\$ 1224	1231	1238	1252	1259	1266	1272	1285	1293	1300	1321	1335	
.12	\$ 1356	1363	1370	1384	1391	1398	1405	1419	1426	1432	1453	1467	
70,000 <--THEORETICAL HEATING COST + FURNACE ONLY													
.03	\$ 793	911	1022	1133	1252	1363	1481	1592	1704	1822	2052	2274	
.04	\$ 535	549	570	584	598	619	633	646	667	681	709	744	
.05	\$ 674	688	709	723	737	758	772	786	806	820	848	883	
.06	\$ 813	827	848	852	876	897	911	925	943	959	987	1022	
.07	\$ 959	973	984	1008	1022	1043	1057	1071	1092	1106	1133	1168	
.08	\$ 1099	1112	1133	1147	1161	1182	1196	1210	1231	1245	1272	1307	
.09	\$ 1238	1252	1272	1286	1300	1321	1335	1349	1370	1384	1412	1446	
.10	\$ 1384	1398	1419	1433	1446	1467	1481	1495	1510	1530	1558	1592	
.12	\$ 1523	1537	1558	1573	1586	1606	1620	1634	1656	1669	1697	1732	
ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.													
		.03	.04	.05	.06	.07	.08	.09	.10	.12			<--ELECTRIC RATE \$/KWH
		\$ 36	48	60	72	84	96	108	120	144			<--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 3 MODEL: COMPRESSOR SECTION WO510/WO5136 INDOOR H3A2/H3A01
COOLING CAPACITY AT -13 DEG.F ENTERING WATER TEMP. - 35500 BTUH. 11400 EER
HEATING CAPACITY AT -13 DEG.F ENTERING WATER TEMP. - 45500 BTUH. 11400 COP
FURNACE TYPE FUEL OIL FURNACE EFFICIENCY - 85.00% AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	HEATING OIL COST - \$/GALLON												--THEORETICAL HEATING COST + FURNACE ONLY
		1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80	2.00	2.20	2.40	
30,000	\$ 702	772	841	911	980	1050	1126	1196	1265	1405	1544	1690	--THEORETICAL HEATING COST + FURNACE ONLY	
.03	\$ 243	250	250	257	257	264	264	271	271	278	285	292		
.04	\$ 313	319	319	326	326	333	333	340	340	347	354	361	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR	
.05	\$ 382	389	389	396	396	403	403	410	410	417	424	431		
.06	\$ 459	466	466	473	473	479	479	486	486	493	500	507		
.07	\$ 528	535	535	542	542	549	549	556	556	563	570	577		
.08	\$ 598	605	605	612	612	619	619	626	626	633	639	646		
.09	\$ 674	681	681	688	688	695	695	702	702	709	716	723		
.10	\$ 744	751	751	758	758	765	765	772	772	779	786	793		
.12	\$ 883	890	890	897	897	904	904	911	911	918	925	932		
35,000	\$ 820	897	980	1064	1147	1231	1314	1391	1474	1641	1801	1968	--THEORETICAL HEATING COST + FURNACE ONLY	
.03	\$ 285	292	292	299	299	306	306	313	313	319	326	333		
.04	\$ 368	375	375	382	382	389	389	396	396	403	410	417	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR	
.05	\$ 445	452	452	459	459	466	466	473	473	479	486	493		
.06	\$ 528	535	535	542	542	549	549	556	556	563	570	577		
.07	\$ 612	619	619	626	626	633	633	639	639	646	653	660		
.08	\$ 695	702	702	709	709	716	716	723	723	730	737	744		
.09	\$ 779	786	786	793	793	799	799	806	806	813	820	827		
.10	\$ 862	869	869	876	876	883	883	890	890	897	904	911		
.12	\$ 1029	1036	1036	1043	1043	1050	1050	1057	1057	1064	1071	1078		
40,000	\$ 939	1029	1126	1217	1314	1405	1502	1592	1690	1878	2065	2253	--THEORETICAL HEATING COST + FURNACE ONLY	
.03	\$ 319	326	326	333	333	340	347	347	354	361	368	375		
.04	\$ 417	424	424	431	431	438	445	445	452	459	466	473	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR	
.05	\$ 507	514	514	521	521	528	535	535	542	549	556	563		
.06	\$ 605	612	612	619	619	626	633	633	639	646	653	660		
.07	\$ 695	702	702	709	709	716	723	723	730	737	744	751		
.08	\$ 786	793	793	799	799	806	813	813	820	827	834	841		
.09	\$ 883	890	890	897	897	904	911	911	918	925	932	939		
.10	\$ 973	980	980	987	987	994	1001	1001	1008	1015	1022	1029	BALANCE POINT-13 DEG.F.	
.12	\$ 1161	1168	1168	1175	1175	1182	1189	1189	1196	1203	1210	1217		
50,000	\$ 1168	1286	1405	1523	1641	1759	1878	1996	2137	2344	2580	2817	--THEORETICAL HEATING COST + FURNACE ONLY	
.03	\$ 403	410	417	424	431	438	445	452	452	466	479	493		
.04	\$ 514	521	528	535	542	549	556	563	563	577	591	605	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR	
.05	\$ 633	639	646	653	660	667	674	681	681	695	709	723		
.06	\$ 744	751	758	765	772	779	786	793	793	806	820	834		
.07	\$ 855	862	869	876	883	890	897	904	904	918	932	946		
.08	\$ 973	980	987	994	1001	1008	1015	1022	1022	1036	1050	1064		
.09	\$ 1085	1092	1099	1106	1112	1119	1126	1133	1133	1147	1161	1175		
.10	\$ 1196	1203	1210	1217	1224	1231	1238	1245	1245	1259	1272	1286	BALANCE POINT 2 DEG.F.	
.12	\$ 1426	1432	1439	1446	1453	1460	1467	1474	1474	1488	1502	1516		
60,000	\$ 1405	1544	1690	1829	1968	2107	2253	2392	2532	2817	3095	3380	--THEORETICAL HEATING COST + FURNACE ONLY	
.03	\$ 514	528	542	556	570	577	591	605	619	639	667	695		
.04	\$ 639	653	667	681	695	702	716	730	744	765	793	820	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR	
.05	\$ 772	786	799	813	827	834	848	862	876	897	925	952		
.06	\$ 904	918	932	946	959	966	980	994	1008	1029	1057	1085		
.07	\$ 1029	1043	1057	1071	1085	1092	1106	1119	1133	1154	1182	1210		
.08	\$ 1161	1176	1189	1203	1217	1224	1238	1252	1266	1286	1314	1342		
.09	\$ 1286	1300	1314	1328	1342	1349	1363	1377	1391	1412	1439	1467		
.10	\$ 1419	1432	1446	1460	1474	1481	1495	1509	1523	1544	1572	1599		
.12	\$ 1676	1690	1704	1718	1732	1739	1752	1766	1780	1801	1829	1857	BALANCE POINT 12 DEG.F.	
70,000	\$ 1641	1801	1968	2135	2295	2462	2629	2789	2956	3283	3610	3944	--THEORETICAL HEATING COST + FURNACE ONLY	
.03	\$ 653	681	702	723	751	772	793	820	841	883	932	980		
.04	\$ 793	820	841	862	880	911	932	959	980	1022	1071	1119	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR	
.05	\$ 932	959	980	1001	1029	1050	1071	1099	1119	1161	1210	1259		
.06	\$ 1078	1106	1126	1147	1175	1196	1214	1245	1265	1307	1356	1405		
.07	\$ 1217	1245	1266	1286	1314	1349	1376	1384	1406	1446	1495	1544		
.08	\$ 1356	1384	1403	1426	1453	1474	1495	1523	1544	1586	1624	1683		
.09	\$ 1502	1530	1551	1572	1599	1620	1641	1661	1689	1722	1760	1829		
.10	\$ 1641	1669	1690	1711	1739	1759	1780	1808	1829	1871	1919	1968	BALANCE POINT 20 DEG.F.	
.12	\$ 1926	1954	1975	1996	2024	2045	2065	2093	2114	2156	2205	2253		

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

* .03 * .04 * .05 * .06 * .07 * .08 * .09 * .10 * .11 * .12

--ELECTRIC RATE \$/KWH
--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5
HEAT PUMP MODEL: COMPRESSOR SECTION HOS36/HOS36 INDOOR-H3A0/H3A0
COOLING CAPACITY AT 45 DEG.F. ENTERING WATER TEMP. I -- 35500 BTUH, 1.12 AFUE
HEATING CAPACITY AT 45 DEG.F. ENTERING WATER TEMP. I -- 35500 BTUH, 1.12 AFUE
FURNACE TYPE PROPANE-LPG

HEAT LOSS BTUH	ELEC- COST \$/KWH	PROPANE GAS COST - \$/GALLON											
		.60	.65	.70	.75	.80	.85	.90	.95	1.00	1.10	1.20	1.30
30,000	\$ 639	695	751	799	855	911	959	1015	1071	1175	1286	1286	--THEORETICAL HEATING COST + FURNACE ONLY
	+.03	243	243	250	250	257	257	257	264	264	271	271	
	+.04	313	313	319	319	326	326	326	333	333	340	340	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	+.05	382	382	389	389	396	396	396	403	403	410	410	
	+.06	459	459	466	466	473	473	473	479	479	486	486	
	+.07	528	528	535	535	542	542	542	549	549	556	556	
	+.08	598	598	605	605	612	612	612	619	619	626	626	
	+.09	674	674	681	681	688	688	688	695	695	702	702	
	+.10	744	744	751	751	758	758	758	765	765	772	772	
	+.12	883	883	890	890	897	897	897	904	904	911	911	
35,000	\$ 751	813	876	939	1001	1064	1126	1189	1252	1377	1502	1502	--THEORETICAL HEATING COST + FURNACE ONLY
	+.03	285	285	292	292	299	299	299	306	313	313	313	
	+.04	368	368	375	375	382	382	382	389	396	396	396	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	+.05	445	445	452	452	459	459	459	466	473	473	473	
	+.06	528	528	535	535	542	542	542	549	556	556	556	
	+.07	612	612	619	619	626	626	626	633	639	639	639	
	+.08	695	695	702	702	709	709	709	716	723	723	723	
	+.09	779	779	786	786	793	793	793	799	806	806	806	
	+.10	862	862	869	869	876	876	876	883	880	880	880	
	+.12	1029	1029	1036	1036	1043	1043	1043	1050	1057	1057	1057	
40,000	\$ 855	925	1001	1071	1140	1210	1286	1356	1426	1572	1718	1718	--THEORETICAL HEATING COST + FURNACE ONLY
	+.03	313	319	326	326	333	333	340	340	347	354	354	
	+.04	410	417	424	424	431	431	438	438	445	452	452	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	+.05	500	507	507	514	514	521	521	528	535	542	542	
	+.06	598	605	605	612	612	619	619	626	633	639	639	
	+.07	688	695	695	702	702	709	709	716	723	730	730	
	+.08	779	786	786	793	793	799	799	806	813	820	820	
	+.09	876	883	883	890	890	897	897	904	911	918	918	BALANCE POINT-13 DEG.F.
	+.10	968	973	973	980	980	987	987	994	1001	1008	1008	
	+.12	1154	1161	1161	1168	1168	1175	1175	1182	1189	1196	1196	
50,000	\$ 1071	1161	1252	1335	1426	1516	1606	1697	1787	1968	2142	2142	--THEORETICAL HEATING COST + FURNACE ONLY
	+.03	396	403	410	410	417	424	431	431	438	445	459	
	+.04	507	514	521	521	528	535	542	542	549	556	570	570
	+.05	626	633	639	639	646	653	660	660	667	674	688	688
	+.06	737	744	751	751	758	765	772	772	779	786	799	799
	+.07	849	856	862	862	869	876	883	883	890	897	911	911
	+.08	966	973	980	980	987	994	1001	1001	1008	1015	1029	1029
	+.09	1078	1085	1092	1092	1099	1106	1103	1107	1108	1115	1140	1140
	+.10	1189	1196	1203	1203	1210	1217	1224	1224	1231	1238	1252	1252
	+.12	1419	1426	1432	1432	1439	1446	1453	1453	1460	1467	1481	1481
60,000	\$ 1286	1391	1502	1606	1718	1822	1926	2038	2142	2358	2573	2573	--THEORETICAL HEATING COST + FURNACE ONLY
	+.03	507	514	521	525	542	556	563	570	584	605	619	
	+.04	633	639	646	660	667	681	688	695	709	730	744	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	+.05	765	772	779	792	799	813	820	827	841	862	876	
	+.06	897	904	911	929	932	946	952	959	973	994	1008	
	+.07	1022	1029	1036	1050	1057	1073	1078	1085	1099	1119	1133	
	+.08	1154	1161	1168	1182	1189	1203	1208	1217	1231	1256	1266	
	+.09	1279	1286	1293	1307	1314	1328	1335	1342	1356	1377	1391	BALANCE POINT 12 DEG.F.
	+.10	1412	1419	1426	1439	1446	1460	1467	1474	1488	1509	1523	
	+.12	1669	1676	1683	1697	1704	1718	1725	1732	1745	1766	1780	
70,000	\$ 1502	1627	1752	1878	2003	2128	2253	2379	2504	2754	3005	3005	--THEORETICAL HEATING COST + FURNACE ONLY
	+.03	633	653	667	688	709	723	744	758	779	813	848	
	+.04	772	793	806	827	848	862	883	897	918	956	987	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	+.05	911	932	946	966	987	1001	1022	1036	1057	1092	1126	
	+.06	1057	1078	1092	1112	1133	1147	1168	1182	1203	1236	1272	
	+.07	1196	1217	1231	1252	1272	1286	1307	1323	1342	1377	1412	
	+.08	1335	1356	1370	1391	1412	1426	1446	1460	1481	1516	1551	
	+.09	1481	1502	1516	1537	1558	1572	1592	1606	1627	1662	1697	
	+.10	1620	1631	1655	1676	1697	1711	1732	1745	1766	1801	1836	
	+.12	1905	1926	1940	1961	1982	1996	2017	2031	2052	2086	2121	

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

--ELECTRIC RATE \$/KWH	--THEORETICAL AIR CONDITIONING COST
\$.03 .48 .60 .72 .84 .96 .108 .120 .144	

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BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5
HEAT PUMP MODEL: OUTDOOR 24HP02 INDOOR_H242S1
ARI RATED COOLING CAP.: BTUH T95 1--64000 SEER 7.89
ARI RATED HEATING CAP.: BTUH 147 1--64000 COP(17) 2.70+ HSPF 6.12 MIN.DHR REG IV
BTUH(17) 1--14200 COP(17) 1--2.70 FURNACE EFFICIENCY 100.00% AFUE
FURNACE TYPE ELECTRIC

HEAT LOSS
BTUH ELEC.
 COST
 \$/KWH

25,000

--- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 285	459
.04	\$ 375	619
.05	\$ 473	772
.06	\$ 563	925
.07	\$ 660	1085
.08	\$ 758	1238
.09	\$ 848	1391
.10	\$ 939	1544
.12	\$ 1133	1857

BALANCE POINT 13 DEG.F.

30,000

--- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 340	556
.04	\$ 452	744
.05	\$ 563	925
.06	\$ 681	1112
.07	\$ 793	1300
.08	\$ 911	1488
.09	\$ 1022	1669
.10	\$ 1133	1857
.12	\$ 1356	2232

BALANCE POINT 18 DEG.F.

35,000

--- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 403	646
.04	\$ 535	882
.05	\$ 674	1085
.06	\$ 799	1300
.07	\$ 939	1516
.08	\$ 1071	1732
.09	\$ 1210	1947
.10	\$ 1335	2170
.12	\$ 1606	2601

BALANCE POINT 22 DEG.F.

40,000

--- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 466	744
.04	\$ 626	997
.05	\$ 779	1238
.06	\$ 932	1488
.07	\$ 1085	1732
.08	\$ 1245	1982
.09	\$ 1405	2232
.10	\$ 1551	2476
.12	\$ 1871	2977

BALANCE POINT 25 DEG.F.

50,000

--- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 605	925
.04	\$ 806	1238
.05	\$ 1015	1544
.06	\$ 1217	1857
.07	\$ 1419	2170
.08	\$ 1620	2476
.09	\$ 1822	2789
.10	\$ 2024	3095
.12	\$ 2434	3721

BALANCE POINT 31 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

\$.03 .04 .05 .06 .07 .08 .09 .10 .12

--ELECTRIC RATE \$/KWH
---THEORETICAL AIR CONDITIONING CO

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

WARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5
HEAT PUMP MODEL: OUTDOOR 24HR02 INDOOR H24WS1
ARI RATED COOLING CAP.: BTUH 7951 -- SEER 7.82
ARI RATED HEATING CAP.: BTUH (47) -- COP 1.22+IQ. HSPF 6.35 MIN.DHR REG TV
BTUH (17) -- 14200, COP (17) -- 1.95+IQ. FURNACE EFFICIENCY .65±00% AFUE
FURNACE TYPE NATURAL GAS

HEAT LOSS BTUH	ELEC. COST \$/KWH	NATURAL GAS COST - \$/THERM											
		.35	.40	.45	.50	.55	.60	.65	.70	.75	.80	.90	1.00
25,000	\$ 278	319	361	403	445	486	528	563	605	646	730	813	--THEORETICAL HEATING COST + FURNACE ONLY
	\$ 257	264	278	292	306	319	326	340	356	368	389	417	
	\$ 313	319	333	347	361	375	382	398	410	424	445	473	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	\$ 368	375	389	403	417	431	438	452	466	479	500	528	
	\$ 424	431	445	459	473	486	493	507	521	535	556	584	
	\$ 479	486	500	514	528	542	549	563	577	591	612	639	
	\$ 535	542	556	570	584	598	605	619	633	646	667	695	
	\$ 591	598	612	626	639	653	660	674	688	702	723	751	
	\$ 646	653	667	681	695	709	716	730	744	758	779	806	BALANCE POINT 13 DEG.F.
	\$ 765	772	786	799	813	827	834	848	862	876	897	925	
30,000	\$ 340	389	438	486	535	584	633	681	730	779	876	973	--THEORETICAL HEATING COST + FURNACE ONLY
	\$ 313	326	347	368	389	403	424	445	466	486	521	563	
	\$ 368	382	403	424	445	459	479	500	521	542	577	619	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	\$ 424	436	459	479	500	514	535	556	577	598	633	674	
	\$ 479	493	514	535	556	570	591	612	633	653	688	730	
	\$ 535	549	570	591	612	626	646	667	688	709	744	786	
	\$ 591	605	626	646	667	681	702	723	744	765	799	841	
	\$ 653	667	688	709	730	744	765	786	806	827	862	904	BALANCE POINT 18 DEG.F.
	\$ 709	723	744	765	786	799	820	841	862	883	918	959	
	\$ 820	834	855	876	897	911	932	952	973	994	1029	1071	
35,000	\$ 396	452	507	563	626	681	737	793	848	911	1022	1133	--THEORETICAL HEATING COST + FURNACE ONLY
	\$ 361	389	417	445	473	507	535	563	591	619	674	737	
	\$ 417	445	473	500	528	563	591	619	646	674	730	793	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	\$ 466	493	521	549	577	612	639	667	695	723	779	841	
	\$ 521	549	577	603	633	667	695	723	751	779	834	897	
	\$ 570	598	626	653	681	716	744	772	799	827	883	946	
	\$ 626	653	681	709	737	772	799	827	855	883	939	1001	
	\$ 681	709	737	765	793	827	855	883	911	939	994	1057	
	\$ 730	758	786	813	841	876	904	932	959	987	1043	1106	BALANCE POINT 22 DEG.F.
	\$ 841	869	897	925	952	987	1015	1043	1071	1099	1154	1217	
40,000	\$ 452	514	584	646	716	779	841	911	973	1036	1168	1300	--THEORETICAL HEATING COST + FURNACE ONLY
	\$ 410	445	473	507	542	577	605	639	674	709	772	834	
	\$ 466	500	528	563	598	633	660	695	720	765	827	890	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	\$ 528	563	591	626	660	695	723	758	783	827	890	952	
	\$ 584	619	646	681	716	751	779	813	848	883	946	1008	
	\$ 646	681	709	744	779	813	841	876	911	946	1008	1071	
	\$ 702	737	765	799	834	869	897	932	966	1001	1064	1126	
	\$ 765	799	827	862	897	932	959	994	1029	1064	1126	1189	
	\$ 820	855	883	918	952	987	1015	1050	1085	1119	1182	1245	BALANCE POINT 25 DEG.F.
	\$ 939	973	1001	1036	1071	1106	1133	1168	1203	1238	1300	1363	
50,000	\$ 563	646	730	813	890	973	1057	1133	1217	1300	1460	1627	--THEORETICAL HEATING COST + FURNACE ONLY
	\$ 514	563	619	667	716	772	820	869	925	973	1078	1175	
	\$ 570	619	674	723	772	827	876	925	980	1029	1133	1231	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	\$ 626	674	730	779	827	883	932	980	1036	1085	1189	1266	
	\$ 681	730	786	834	883	939	987	1036	1092	1140	1245	1342	
	\$ 730	779	834	883	932	987	1036	1085	1140	1189	1293	1391	
	\$ 786	834	890	939	987	1043	1092	1140	1196	1245	1349	1446	
	\$ 841	890	946	994	1043	1099	1147	1196	1252	1300	1405	1502	
	\$ 897	946	1001	1050	1099	1154	1203	1252	1307	1356	1460	1598	BALANCE POINT 31 DEG.F.
	\$ 1001	1050	1106	1154	1203	1259	1307	1356	1412	1460	1565	1662	

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.	--ELECTRIC RATE \$/KWH	--THEORETICAL AIR CONDITIONING COST
\$.03 .04 .05 .06 .07 .08 .09 .10 .11 .12		
\$.35 .47 .59 .71 .83		

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY

DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5
 HEAT PUMP MODEL: OUTDOOR 24HPC2 INDOOR_H250S1
 ARI RATED COOLING CAP.: BTUH 745 74000 SEER 7.89
 ARI RATED HEATING CAP.: BTUH 147 14200 COP 1.7 1.2 IQ+ HSPF 6.35 MIN.DHR REG IV
 BTUH 117 14200 COP 1.7 1.2 IQ+ FURNACE EFFICIENCY 65.00% AFUE
 FURNACE TYPE FUEL OIL

HEAT LOSS BTUH	ELEC. COST \$/KWH	1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80	2.00	2.20	2.40	
HEATING OIL COST - \$/GALLON														
25,000	\$ 584	639	702	758	820	876	939	994	1050	1168	1286	1405		--THEORETICAL HEATING COST + FURNACE ONLY
.03	\$ 306	313	319	333	340	347	361	368	382	396	417	438		
.04	\$ 375	382	389	403	410	417	431	438	452	466	486	507		THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.05	\$ 445	452	459	473	479	486	500	507	521	535	556	577		
.06	\$ 514	521	528	542	549	556	570	577	591	605	626	646		
.07	\$ 584	591	598	612	619	626	639	646	660	674	695	716		
.08	\$ 653	660	667	681	688	695	709	716	730	744	765	786		
.09	\$ 723	730	737	751	758	765	779	786	799	813	834	855		
.10	\$ 799	806	813	827	834	841	855	862	876	890	911	932		
.12	\$ 939	946	952	966	973	980	994	1001	1015	1029	1050	1071		BALANCE POINT 13 DEG.F.
30,000	\$ 702	772	841	911	980	1050	1126	1196	1266	1405	1544	1690		--THEORETICAL HEATING COST + FURNACE ONLY
.03	\$ 375	389	403	417	431	445	459	473	486	514	542	570		
.04	\$ 452	462	479	493	507	521	535	549	563	591	619	646		THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.05	\$ 528	542	556	570	584	598	612	626	639	667	695	723		
.06	\$ 605	619	633	646	660	674	688	702	716	744	772	799		
.07	\$ 682	702	716	730	744	758	772	786	799	827	855	883		
.08	\$ 769	792	805	820	834	848	862	876	890	904	932	959		
.09	\$ 841	855	869	883	897	911	925	939	952	980	1008	1036		
.10	\$ 913	932	946	959	973	987	1001	1015	1029	1057	1085	1112		
.12	\$ 1078	1092	1106	1119	1133	1147	1161	1175	1189	1217	1246	1272		BALANCE POINT 18 DEG.F.
35,000	\$ 820	897	980	1064	1147	1231	1314	1391	1474	1641	1801	1968		--THEORETICAL HEATING COST + FURNACE ONLY
.03	\$ 452	473	485	507	528	549	570	586	605	648	681	723		
.04	\$ 535	556	570	591	612	633	653	674	697	730	765	806		THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.05	\$ 619	639	653	674	695	716	737	757	777	813	848	890		
.06	\$ 702	723	737	758	779	799	820	834	855	893	932	973		
.07	\$ 786	806	820	841	862	883	904	918	939	980	1029	1057		
.08	\$ 876	897	911	933	952	973	994	1008	1029	1078	1106	1147		
.09	\$ 959	980	994	1015	1036	1057	1078	1092	1112	1154	1189	1231		
.10	\$ 1043	1064	1078	1099	1119	1140	1161	1175	1196	1238	1269	1314		
.12	\$ 1210	1231	1245	1266	1286	1307	1328	1342	1363	1405	1434	1481		BALANCE POINT 22 DEG.F.
40,000	\$ 939	1029	1126	1217	1314	1405	1502	1592	1690	1878	2065	2253		--THEORETICAL HEATING COST + FURNACE ONLY
.03	\$ 535	556	584	612	639	660	688	716	744	793	848	897		
.04	\$ 626	646	674	702	730	751	779	806	834	883	939	987		THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.05	\$ 716	737	765	793	820	841	869	897	925	973	1029	1078		
.06	\$ 806	827	855	883	911	932	959	987	1015	1064	1119	1168		
.07	\$ 897	918	946	973	1001	1022	1050	1078	1106	1154	1210	1259		
.08	\$ 987	1008	1036	1064	1092	1112	1140	1168	1196	1245	1300	1349		
.09	\$ 1071	1092	1119	1149	1175	1195	1224	1252	1279	1328	1384	1432		
.10	\$ 1161	1182	1210	1238	1266	1286	1314	1342	1370	1419	1474	1523		
.12	\$ 1342	1363	1391	1419	1446	1467	1495	1523	1551	1599	1655	1704		BALANCE POINT 25 DEG.F.
50,000	\$ 1168	1296	1405	1523	1641	1759	1878	1996	2107	2344	2580	2817		--THEORETICAL HEATING COST + FURNACE ONLY
.03	\$ 709	751	793	834	876	918	959	1001	1043	1126	1210	1293		
.04	\$ 806	848	890	932	973	1015	1057	1099	1140	1224	1307	1391		THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.05	\$ 904	946	987	1029	1071	1112	1154	1196	1238	1321	1405	1488		
.06	\$ 1001	1043	1085	1126	1168	1202	1252	1303	1355	1419	1502	1586		
.07	\$ 1099	1140	1182	1224	1266	1307	1349	1391	1432	1516	1599	1683		
.08	\$ 1196	1238	1279	1321	1363	1405	1446	1488	1530	1613	1697	1780		
.09	\$ 1293	1335	1377	1419	1460	1502	1544	1586	1627	1711	1794	1878		
.10	\$ 1391	1432	1474	1516	1558	1599	1641	1683	1725	1808	1892	1975		
.12	\$ 1586	1627	1669	1711	1752	1794	1836	1878	1919	2003	2086	2170		BALANCE POINT 31 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

\$.03	\$.04	\$.05	\$.06	\$.07	\$.08	\$.09	\$.10	\$.12	--ELECTRIC RATE \$/KWH
35	47	59	71	83	94	106	118	142	

--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5
HEAT PUMP MODEL: OUTDOOR 74H202 INDOOR_H25051
ARI RATED COOLING CAP.: BTUH 795 1-24000 SEER 7.82 COP 4.7 12AID, HSPF 6.35 MIN.DHR REG IV
ARI RATED HEATING CAP.: BTUH 147 1-24000 COP 1.7 1-15000 HSPF 6.35 MIN.DHR REG IV
BTUH (17 1-15000 COP(1.7 1-15000 HSPF 6.35 MIN.DHR REG IV
FURNACE TYPE PROPANE GAS FURNACE EFFICIENCY 65.00% AFUE

HEAT LOSS BYTUH	ELEC. COST \$/KWH	PROPANE GAS COST - \$/GALLON											
		.260	.65	.70	.75	.80	.85	.90	.95	1.00	1.10	1.20	1.20
25,000	\$ 535	577	626	667	709	758	799	848	890	980	1071	1071	--THEORETICAL HEATING COST + FURNACE ONLY
	\$ 292	306	313	319	326	333	340	347	354	368	382	382	
	\$ 361	375	382	389	396	403	410	417	426	438	452	452	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	\$ 438	452	460	473	479	493	514	528	549	570	591	591	
	\$ 514	526	535	549	556	570	584	591	605	626	646	646	
	\$ 591	605	612	626	633	646	660	667	681	702	723	723	
	\$ 674	688	695	709	716	730	744	751	765	786	805	806	
	\$ 751	765	772	786	793	806	820	827	841	862	883	883	
	\$ 827	841	848	862	869	883	897	904	918	939	959	959	
	\$ 904	918	925	939	946	959	973	980	994	1015	1036	1036	BALANCE POINT 13 DEG.F.
	\$ 1064	1078	1085	1099	1106	1119	1133	1140	1154	1175	1196	1196	
	\$ 925	939	946	952	959	966	973	980	987	1001	1015	1015	
30,000	\$ 639	695	751	799	855	911	959	1015	1071	1175	1286	1286	--THEORETICAL HEATING COST + FURNACE ONLY
	\$ 361	375	382	396	403	417	431	438	452	473	493	493	
	\$ 438	452	460	473	479	493	507	514	528	549	570	570	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	\$ 514	526	535	549	556	570	584	591	605	626	646	646	
	\$ 591	605	612	626	633	646	660	667	681	702	723	723	
	\$ 674	688	695	709	716	730	744	751	765	786	805	806	
	\$ 751	765	772	786	793	806	820	827	841	862	883	883	
	\$ 827	841	848	862	869	883	897	904	918	939	959	959	
	\$ 904	918	925	939	946	959	973	980	994	1015	1036	1036	BALANCE POINT 18 DEG.F.
	\$ 1064	1078	1085	1099	1106	1119	1133	1140	1154	1175	1196	1196	
	\$ 1064	1078	1085	1099	1106	1119	1133	1140	1154	1175	1196	1196	
35,000	\$ 751	813	876	939	1001	1064	1126	1189	1252	1377	1502	1502	--THEORETICAL HEATING COST + FURNACE ONLY
	\$ 431	452	466	479	493	507	521	535	549	584	612	612	
	\$ 514	535	549	563	577	591	605	619	633	667	695	695	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	\$ 598	619	633	646	660	674	688	702	716	751	779	779	
	\$ 681	702	716	730	744	758	772	786	799	834	862	862	
	\$ 765	786	799	813	827	842	855	869	883	918	946	946	
	\$ 855	876	890	904	918	932	946	959	973	1008	1036	1036	
	\$ 939	959	973	987	1001	1019	1029	1043	1057	1092	1119	1119	
	\$ 1022	1043	1057	1071	1085	1099	1112	1126	1140	1175	1203	1203	BALANCE POINT 22 DEG.F.
	\$ 1189	1210	1224	1238	1252	1266	1279	1293	1307	1342	1370	1370	
40,000	\$ 855	925	1001	1071	1140	1210	1286	1356	1426	1572	1718	1718	--THEORETICAL HEATING COST + FURNACE ONLY
	\$ 507	528	549	570	591	612	626	646	667	709	751	751	
	\$ 598	619	639	660	681	702	716	737	758	799	841	841	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	\$ 688	709	730	751	772	793	806	827	848	880	932	932	
	\$ 779	799	820	841	862	883	897	918	936	980	1022	1022	
	\$ 869	890	911	932	952	973	987	1008	1029	1071	1112	1112	
	\$ 950	980	1001	1022	1043	1064	1078	1099	1119	1161	1203	1203	
	\$ 1043	1064	1085	1106	1126	1147	1161	1182	1203	1245	1286	1286	BALANCE POINT 25 DEG.F.
	\$ 1133	1154	1176	1196	1217	1238	1252	1272	1293	1335	1377	1377	
	\$ 1314	1335	1356	1377	1398	1419	1432	1453	1474	1516	1558	1558	
50,000	\$ 1071	1161	1252	1335	1426	1516	1606	1697	1787	1968	2142	2142	--THEORETICAL HEATING COST + FURNACE ONLY
	\$ 674	709	737	772	799	834	862	897	932	994	1057	1057	
	\$ 772	806	834	869	897	932	959	994	1029	1092	1154	1154	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	\$ 869	904	932	966	994	1029	1057	1092	1126	1189	1252	1252	
	\$ 966	1001	1029	1064	1092	1126	1154	1189	1224	1286	1349	1349	
	\$ 1064	1099	1126	1161	1189	1224	1252	1286	1321	1384	1446	1446	
	\$ 1161	1196	1224	1259	1286	1321	1349	1384	1419	1481	1544	1544	
	\$ 1259	1293	1321	1356	1384	1419	1446	1481	1516	1579	1641	1641	
	\$ 1356	1391	1419	1453	1481	1516	1545	1579	1613	1676	1739	1739	
	\$ 1551	1588	1613	1648	1676	1711	1739	1773	1808	1871	1933	1933	BALANCE POINT 31 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP
 \$.03 .04 .05 .06 .07 .08 .09 .10 .11 .12 --ELECTRIC RATE \$/KWH
--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5
HEAT PUMP MODEL: OUTDOOR JAHPO4 INDOOR_H2A08_OR_H2A01
ARI RATED COOLING CAP.: 8TUH T99 7-22-75 SEER 8.30
ARI RATED HEATING CAP.: 8TUH (47) 2-20-00 COP147 12-75 HSPF 6.50 MIN.DHR REG IV
BTUH 117 1-20-00 COP117 1-13-00 FURNACE EFFICIENCY 100.00% AFUE
FURNACE TYPE ELECTRIC

HEAT LOSS BTUH ELEC. COST \$/KWH

30,000

--- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 333	556
.04	\$ 445	744
.05	\$ 549	925
.06	\$ 667	1112
.07	\$ 779	1300
.08	\$ 890	1488
.09	\$ 1001	1669
.10	\$ 1112	1857
.12	\$ 1315	2232

BALANCE POINT 9 DEG.F.

35,000

--- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 389	646
.04	\$ 514	862
.05	\$ 666	1085
.06	\$ 772	1300
.07	\$ 904	1516
.08	\$ 1036	1732
.09	\$ 1161	1947
.10	\$ 1293	2170
.12	\$ 1544	2601

BALANCE POINT 13 DEG.F.

40,000

--- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 445	764
.04	\$ 591	987
.05	\$ 737	1238
.06	\$ 883	1488
.07	\$ 1036	1732
.08	\$ 1182	1982
.09	\$ 1328	2232
.10	\$ 1481	2476
.12	\$ 1773	2977

BALANCE POINT 16 DEG.F.

50,000

--- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 563	925
.04	\$ 751	1238
.05	\$ 939	1544
.06	\$ 1126	1857
.07	\$ 1314	2170
.08	\$ 1502	2476
.09	\$ 1690	2789
.10	\$ 1878	3095
.12	\$ 2253	3721

BALANCE POINT 22 DEG.F.

60,000

--- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 695	1112
.04	\$ 925	1488
.05	\$ 1161	1857
.06	\$ 1391	2232
.07	\$ 1627	2601
.08	\$ 1850	2977
.09	\$ 2086	3345
.10	\$ 2316	3721
.12	\$ 2775	4465

BALANCE POINT 27 DEG.F.

70,000

--- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 834	1300
.04	\$ 1122	1732
.05	\$ 1398	2170
.06	\$ 1676	2601
.07	\$ 1947	3039
.08	\$ 2232	3471
.09	\$ 2511	3902
.10	\$ 2796	4340
.12	\$ 3345	5210

BALANCE POINT 31 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

\$.03 .04 .05 .06 .07 .08 .09 .10 .12

--ELECTRIC RATE \$/KWH

--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 6
HEAT PUMP MODEL: OUTDOOR 10HP04 INDOOR_H380ZH3801
ARI RATED COOLING CAP.: BTUH 162 1-20000 SEER 8.70
ARI RATED HEATING CAP.: BTUH 147 1-20000 COP14.70 2-25+ HSPP 6.50 MIN.DHR REG TV
BTUH (17) 20200 COP11.50 FURNACE EFFICIENCY 65.00% AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	NATURAL GAS COST - \$/THERM									
		.35	.40	.45	.50	.55	.60	.65	.70	.75	.80
30,000											
.03	\$ 340	389	438	486	535	584	633	681	730	779	826
.04	\$ 306	319	326	340	347	361	368	382	396	403	424
.05	\$ 386	396	403	417	424	438	445	459	473	479	500
.06	\$ 528	542	549	563	570	584	591	595	605	619	646
.07	\$ 605	619	626	639	646	660	667	681	695	702	723
.08	\$ 681	695	702	716	723	737	744	758	772	779	820
.09	\$ 758	772	779	793	799	813	820	834	848	855	876
.10	\$ 834	848	855	869	876	890	897	911	925	932	973
.12	\$ 987	1001	1008	1022	1029	1043	1050	1064	1078	1085	1106
FURNACE TYPE NATURAL GAS											
THEORETICAL HEATING COST + FURNACE ONLY											
.03	\$ 306	319	326	340	347	361	368	382	396	403	445
.04	\$ 386	396	403	417	424	438	445	459	473	479	521
.05	\$ 528	542	549	563	570	584	591	595	605	619	667
.06	\$ 605	619	626	639	646	660	667	681	695	702	744
.07	\$ 681	695	702	716	723	737	744	758	772	779	820
.08	\$ 758	772	779	793	799	813	820	834	848	855	897
.09	\$ 834	848	855	869	876	890	897	911	925	932	973
.10	\$ 987	1001	1008	1022	1029	1043	1050	1064	1078	1085	1126
THEORETICAL HEATING COST + FURN. + HEAT PUMP \$ PER YEAR											
.03	\$ 306	319	326	340	347	361	368	382	396	403	445
.04	\$ 386	396	403	417	424	438	445	459	473	479	521
.05	\$ 528	542	549	563	570	584	591	595	605	619	667
.06	\$ 605	619	626	639	646	660	667	681	695	702	744
.07	\$ 681	695	702	716	723	737	744	758	772	779	820
.08	\$ 758	772	779	793	799	813	820	834	848	855	897
.09	\$ 834	848	855	869	876	890	897	911	925	932	973
.10	\$ 987	1001	1008	1022	1029	1043	1050	1064	1078	1085	1126
BALANCE POINT 9 DEG.F.											
35,000											
.03	\$ 396	452	507	563	626	681	737	793	848	911	1022
.04	\$ 479	500	521	542	563	584	598	619	639	660	744
.05	\$ 563	584	605	626	646	667	681	702	723	744	827
.06	\$ 653	674	695	716	737	758	772	793	813	834	918
.07	\$ 737	758	779	799	820	841	855	876	897	918	1001
.08	\$ 820	841	862	883	904	925	939	959	980	1001	1082
.09	\$ 911	932	952	973	994	1015	1029	1050	1071	1092	1173
.10	\$ 994	1015	1036	1057	1078	1099	1112	1133	1154	1175	1259
.12	\$ 1161	1182	1203	1224	1245	1266	1279	1300	1321	1342	1426
THEORETICAL HEATING COST + FURN. + HEAT PUMP \$ PER YEAR											
40,000											
.03	\$ 452	514	584	646	716	779	841	911	973	1036	1168
.04	\$ 536	517	438	459	479	500	514	535	556	577	619
.05	\$ 621	445	466	479	500	514	535	549	570	584	619
.06	\$ 707	521	542	556	577	591	612	626	646	660	730
.07	\$ 794	598	619	633	653	667	688	702	723	737	806
.08	\$ 887	751	772	786	806	820	841	855	876	890	959
.09	\$ 913	827	848	862	883	897	918	932	952	966	1036
.10	\$ 989	1004	1025	1049	1073	1094	1108	1129	1150	1171	1252
.12	\$ 1143	1164	1185	1206	1227	1248	1269	1290	1311	1332	1426
THEORETICAL HEATING COST + FURN. + HEAT PUMP \$ PER YEAR											
50,000											
.03	\$ 563	646	730	813	890	973	1057	1133	1217	1300	1460
.04	\$ 600	542	584	626	667	709	751	793	834	869	952
.05	\$ 681	619	660	702	744	786	827	869	911	946	1029
.06	\$ 765	736	805	848	890	932	973	1015	1057	1092	1175
.07	\$ 854	834	875	918	959	1001	1043	1085	1126	1161	1245
.08	\$ 939	911	952	994	1036	1078	1119	1161	1203	1238	1321
.09	\$ 980	1022	1064	1106	1147	1189	1231	1272	1307	1391	1474
.10	\$ 1008	1050	1092	1133	1175	1217	1259	1300	1342	1377	1460
.12	\$ 1154	1196	1238	1279	1321	1363	1405	1446	1488	1523	1606
THEORETICAL HEATING COST + FURN. + HEAT PUMP \$ PER YEAR											
60,000											
.03	\$ 681	779	876	973	1071	1168	1266	1363	1460	1558	1752
.04	\$ 612	674	737	799	862	918	980	1043	1106	1161	1286
.05	\$ 681	744	806	869	932	987	1050	1112	1175	1231	1356
.06	\$ 744	806	869	932	994	1050	1112	1175	1238	1293	1419
.07	\$ 806	869	932	994	1057	1112	1175	1238	1300	1363	1557
.08	\$ 869	932	994	1057	1119	1175	1238	1300	1363	1419	1662
.09	\$ 932	994	1057	1119	1182	1238	1300	1363	1426	1481	1606
.10	\$ 994	1057	1119	1182	1245	1300	1363	1426	1488	1544	1669
.12	\$ 1057	1119	1182	1245	1307	1363	1426	1488	1551	1606	1787
THEORETICAL HEATING COST + FURN. + HEAT PUMP \$ PER YEAR											
70,000											
.03	\$ 793	911	1022	1133	1252	1363	1481	1592	1704	1822	2052
.04	\$ 716	786	855	925	1001	1071	1140	1210	1286	1356	1495
.05	\$ 793	862	932	1001	1071	1147	1217	1286	1363	1432	1572
.06	\$ 862	932	1001	1071	1147	1217	1286	1356	1432	1502	1672
.07	\$ 932	1001	1071	1147	1217	1286	1356	1432	1502	1572	1787
.08	\$ 1008	1078	1147	1217	1286	1356	1432	1502	1572	1648	1787
.09	\$ 1078	1147	1217	1286	1363	1432	1502	1572	1648	1718	1833
.10	\$ 1224	1293	1363	1432	1509	1579	1648	1718	1787	1864	2003
.12	\$ 1370	1439	1509	1579	1655	1725	1794	1864	1940	2010	2149
THEORETICAL HEATING COST + FURN. + HEAT PUMP \$ PER YEAR											
ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP											
--ELECTRIC RATE \$/KWH											
--THEORETICAL AIR CONDITIONING COST											

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5
 HEAT PUMP MODEL: OUTDOOR 30H204 INDOOR H3A24H3A01----
 RATED COOLING CAP.: BTUH 14512000 SEER 8.30
 RATED HEATING CAP.: BTUH (14712000) COP(17) 2.50 HSHP .650 MIN. OHR REG IV
 BTUH (1712000) COP(17) .90 FURNACE TYPE FURNACE EFFICIENCY .65100% AFUE
 FURNACE FUEL GIL

HEAT LOSS BTUH	ELEC. COST \$/KWH	HEATING OIL COST - \$/GALLON																	
		1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80	2.00	2.20	2.40						
30,000		\$ 702	772	841	911	980	1050	1126	1196	1266	1405	1544	1690	<--THEORETICAL HEATING COST + FURNACE ONLY					
	.03	\$ 356	361	386	382	389	396	403	417	426	445	459	479	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.04	\$ 445	456	459	473	479	486	493	507	514	535	549	570	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.05	\$ 528	535	542	556	563	570	577	591	598	619	633	653	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.06	\$ 619	626	633	646	653	660	667	681	688	709	723	744	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.07	\$ 709	716	723	737	744	751	758	772	779	799	813	834	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.08	\$ 793	799	806	820	827	834	841	855	862	883	897	918	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.09	\$ 883	890	897	911	918	925	932	946	952	973	987	1008	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.10	\$ 973	980	987	1001	1008	1015	1022	1036	1043	1064	1078	1099	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.12	\$ 1147	1154	1161	1175	1182	1189	1196	1210	1217	1238	1252	1272	BALANCE POINT 9 DEG.F.					
35,000		\$ 920	897	980	1064	1147	1231	1314	1391	1474	1641	1801	1968	<--THEORETICAL HEATING COST + FURNACE ONLY					
	.03	\$ 417	424	438	452	466	479	486	500	514	535	563	591	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.04	\$ 514	521	535	549	563	577	584	598	612	633	660	688	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.05	\$ 612	619	633	646	660	674	681	695	709	730	750	786	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.06	\$ 709	716	730	744	758	772	779	793	806	827	855	883	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.07	\$ 806	813	827	841	855	869	876	890	904	925	952	980	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.08	\$ 904	911	925	939	952	966	973	987	1001	1022	1050	1078	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.09	\$ 1001	1008	1022	1036	1050	1064	1071	1085	1099	1119	1147	1175	BALANCE POINT 13 DEG.F.					
	.12	\$ 1293	1300	1314	1328	1342	1356	1363	1377	1391	1412	1439	1467						
40,000		\$ 939	1029	1126	1217	1314	1405	1502	1592	1690	1878	2065	2253	<--THEORETICAL HEATING COST + FURNACE ONLY					
	.03	\$ 486	500	521	535	549	570	584	598	619	653	681	716	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.04	\$ 591	605	626	639	653	674	688	702	723	758	786	820	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.05	\$ 695	709	730	744	758	779	793	806	827	862	890	925	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.06	\$ 793	813	834	848	862	883	897	911	932	966	994	1029	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.07	\$ 904	918	939	952	966	987	1001	1015	1036	1071	1099	1133	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.08	\$ 1015	1029	1050	1064	1078	1099	1112	1126	1147	1182	1210	1245	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.09	\$ 1119	1133	1154	1168	1182	1203	1217	1231	1252	1286	1314	1349	BALANCE POINT 16 DEG.F.					
	.12	\$ 1432	1446	1467	1481	1495	1516	1530	1544	1565	1599	1627	1662						
50,000		\$ 1168	1286	1405	1523	1641	1759	1878	1996	2107	2344	2580	2817	<--THEORETICAL HEATING COST + FURNACE ONLY					
	.03	\$ 626	653	681	709	737	765	793	820	848	902	959	1015	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.04	\$ 744	772	799	827	855	883	911	939	966	1022	1078	1133	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.05	\$ 862	890	918	946	973	1001	1029	1057	1085	1140	1196	1252	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.06	\$ 980	1008	1038	1064	1092	1119	1147	1175	1201	1259	1314	1370	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.07	\$ 1399	1426	1454	1482	1510	1538	1566	1593	1621	1677	1737	1788	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.08	\$ 1224	1252	1279	1307	1335	1363	1391	1419	1446	1502	1558	1613	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.09	\$ 1342	1370	1398	1426	1453	1481	1509	1537	1565	1620	1676	1732	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.10	\$ 1660	1688	1716	1744	1772	1800	1828	1856	1884	1939	1994	2050	BALANCE POINT 22 DEG.F.					
	.12	\$ 1697	1725	1752	1780	1808	1836	1864	1892	1919	1975	2031	2086						
60,000		\$ 1405	1544	1690	1829	1968	2107	2253	2392	2532	2817	3095	3380	<--THEORETICAL HEATING COST + FURNACE ONLY					
	.03	\$ 793	834	876	918	959	1001	1043	1085	1126	1210	1286	1370	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.04	\$ 925	966	1008	1050	1092	1133	1175	1217	1259	1342	1419	1502	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.05	\$ 1050	1092	1133	1175	1217	1259	1300	1342	1384	1467	1544	1624	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.06	\$ 1175	1217	1260	1300	1342	1384	1426	1469	1500	1592	1669	1752	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.07	\$ 1307	1349	1391	1430	1474	1516	1558	1599	1641	1725	1805	1885	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.08	\$ 1432	1474	1516	1558	1599	1641	1683	1725	1765	1850	1926	2010	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.09	\$ 1565	1608	1648	1690	1732	1773	1813	1857	1899	1989	2059	2142	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.10	\$ 1690	1732	1773	1812	1857	1899	1940	1982	2024	2107	2184	2262	BALANCE POINT 27 DEG.F.					
	.12	\$ 1947	1989	2031	2072	2114	2156	2198	2239	2281	2365	2441	2525						
70,000		\$ 1641	1801	1968	2135	2295	2462	2629	2789	2956	3283	3610	3944	<--THEORETICAL HEATING COST + FURNACE ONLY					
	.03	\$ 980	1036	1092	1154	1210	1266	1321	1384	1439	1558	1669	1787	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.04	\$ 1112	1168	1224	1286	1342	1398	1453	1516	1572	1690	1801	1919	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.05	\$ 1252	1307	1363	1426	1481	1537	1592	1655	1711	1829	1940	2059	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.06	\$ 1384	1439	1495	1558	1613	1669	1725	1787	1843	1961	2072	2191	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.07	\$ 1516	1572	1627	1690	1745	1801	1857	1919	1975	2093	2205	2323	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.08	\$ 1655	1711	1766	1820	1885	1940	1996	2059	2114	2238	2344	2462	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.09	\$ 1787	1843	1899	1961	2017	2072	2129	2191	2246	2365	2476	2594	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR					
	.10	\$ 1919	1975	2031	2093	2149	2205	2260	2323	2379	2497	2608	2726	BALANCE POINT 31 DEG.F.					
	.12	\$ 2191	2246	2302	2365	2420	2476	2532	2594	2650	2764	2879	2998						

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

\$.03 \$.04 \$.05 \$.06 \$.07 \$.08 \$.09 \$.10 \$.12
\$.42 .56 .70 .85 .99 1.13 1.27 1.41 1.70

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5
HEAT PUMP MODEL: OUTDOOR 30HPS04 INDOOR D14Q/H3A01
ARI RATED COOLING CAP.: BTUH 1471 - 32000 COP 1.471 Z+Z2 HSPF 6.50 MIN.DHR REG IV
ARI RATED HEATING CAP.: BTUH 1471 - 20200 COP 1.197 Z+Z2 FURNACE EFFICIENCY 85.00% AEME
FURNACE TYPE PROPANE GAS

HEAT LOSS BTUH	ELEC. COST \$/KWH	PROPANE GAS COST - \$/GALLON											
		.60	.65	.70	.75	.80	.85	.90	.95	1.00	1.10	1.20	1.30
30,000	\$ 639	695	751	799	855	911	959	1015	1071	1175	1286	1286	--THEORETICAL HEATING COST + FURNACE ONLY
	\$ 347	354	361	368	375	382	389	389	396	410	424	424	
	\$ 438	445	452	459	466	473	479	486	500	514	514	514	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	\$ 521	528	535	542	549	556	563	563	570	584	598	598	
	\$ 612	619	626	633	639	646	653	653	660	674	688	688	
	\$ 702	709	716	723	730	737	744	744	751	765	779	779	
	\$ 786	793	799	806	813	820	827	827	834	848	862	862	
	\$ 876	883	890	897	904	911	918	918	925	939	952	952	
	\$ 966	973	980	987	994	1001	1008	1008	1015	1039	1043	1043	BALANCE POINT 9 DEG.F.
	\$ 1140	1147	1154	1161	1168	1175	1182	1182	1189	1203	1217	1217	
35,000	\$ 751	813	876	939	1001	1064	1126	1189	1252	1377	1502	1502	--THEORETICAL HEATING COST + FURNACE ONLY
	\$ 403	417	424	431	438	452	459	473	479	500	514	514	
	\$ 500	514	521	528	535	542	549	556	570	577	598	612	
	\$ 598	612	619	626	633	640	646	653	667	674	695	709	
	\$ 695	709	716	723	730	737	744	751	765	772	793	806	
	\$ 793	806	813	820	826	834	841	848	862	869	890	904	
	\$ 890	904	911	918	925	932	939	946	959	966	987	1001	
	\$ 987	1001	1008	1015	1022	1029	1036	1043	1057	1064	1082	1099	
	\$ 1085	1099	1106	1112	1126	1132	1139	1140	1154	1161	1196	1196	
	\$ 1279	1293	1300	1307	1321	1328	1335	1349	1356	1377	1391	1391	BALANCE POINT 13 DEG.F.
40,000	\$ 855	925	1001	1071	1140	1210	1286	1356	1426	1572	1718	1718	--THEORETICAL HEATING COST + FURNACE ONLY
	\$ 473	486	493	507	521	535	549	556	570	598	626	626	
	\$ 577	591	598	612	626	639	653	660	674	702	730	730	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	\$ 681	695	702	716	730	744	758	765	779	806	834	834	
	\$ 786	799	806	820	834	848	862	869	883	911	939	939	
	\$ 890	904	911	925	939	952	966	973	987	1015	1043	1043	
	\$ 1001	1015	1022	1030	1036	1043	1057	1064	1078	1099	1126	1154	
	\$ 1106	1119	1126	1140	1154	1168	1182	1203	1231	1259	1299	1299	BALANCE POINT 16 DEG.F.
	\$ 1210	1224	1231	1245	1259	1272	1286	1293	1307	1335	1363	1363	
	\$ 1419	1432	1439	1453	1467	1481	1495	1502	1516	1544	1572	1572	
50,000	\$ 1071	1161	1252	1335	1426	1516	1606	1697	1787	1968	2142	2142	--THEORETICAL HEATING COST + FURNACE ONLY
	\$ 605	626	646	667	688	709	730	751	772	813	855	855	
	\$ 723	744	765	786	806	827	848	869	890	932	973	973	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	\$ 841	862	883	904	925	946	966	987	1008	1050	1092	1092	
	\$ 959	980	1001	1022	1043	1064	1083	1106	1126	1160	1210	1210	
	\$ 1078	1099	1119	1140	1161	1182	1203	1224	1245	1286	1328	1328	
	\$ 1203	1224	1245	1266	1286	1307	1328	1349	1370	1412	1453	1453	BALANCE POINT 22 DEG.F.
	\$ 1321	1342	1363	1384	1405	1426	1446	1467	1488	1530	1572	1572	
	\$ 1439	1460	1481	1502	1523	1544	1565	1586	1606	1648	1690	1690	
	\$ 1676	1697	1718	1739	1759	1780	1801	1822	1843	1885	1926	1926	
60,000	\$ 1286	1391	1502	1606	1718	1822	1926	2038	2142	2358	2573	2573	--THEORETICAL HEATING COST + FURNACE ONLY
	\$ 758	793	820	855	883	918	946	980	1008	1071	1133	1133	
	\$ 890	925	952	987	1015	1050	1078	1112	1140	1203	1266	1266	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	\$ 1015	1050	1078	1112	1140	1175	1203	1238	1266	1328	1391	1391	
	\$ 1140	1175	1202	1230	1266	1300	1328	1363	1391	1453	1516	1516	
	\$ 1272	1307	1335	1370	1398	1432	1460	1495	1523	1586	1648	1648	
	\$ 1398	1432	1460	1495	1523	1558	1586	1620	1648	1711	1773	1773	BALANCE POINT 27 DEG.F.
	\$ 1530	1565	1592	1621	1655	1690	1718	1752	1780	1843	1905	1905	
	\$ 1655	1690	1718	1752	1780	1815	1843	1878	1905	1968	2031	2031	
	\$ 1912	1947	1975	2010	2038	2072	2100	2135	2163	2225	2288	2288	
70,000	\$ 1502	1627	1752	1878	2003	2128	2253	2379	2504	2754	3005	3005	--THEORETICAL HEATING COST + FURNACE ONLY
	\$ 932	973	1015	1064	1106	1147	1196	1238	1279	1370	1453	1453	
	\$ 1064	1106	1147	1196	1238	1279	1328	1370	1412	1502	1586	1586	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
	\$ 1203	1245	1286	1335	1381	1431	1467	1509	1551	1641	1729	1729	
	\$ 1335	1377	1419	1467	1509	1551	1599	1641	1683	1773	1859	1859	
	\$ 1467	1509	1551	1599	1641	1692	1781	1912	1954	2045	2128	2128	
	\$ 1606	1648	1690	1739	1780	1824	1871	1912	1954	2045	2128	2128	
	\$ 1739	1780	1822	1871	1912	1954	2003	2045	2086	2177	2260	2260	
	\$ 1871	1912	1954	2003	2045	2086	2135	2177	2219	2309	2392	2392	
	\$ 2142	2184	2225	2274	2316	2358	2406	2448	2490	2580	2664	2664	BALANCE POINT 31 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP
--ELECTRIC RATE \$/KWH
--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5
HEAT PUMP MODEL: OUTDOOR 36H204 INDOOR_H34Q_DR_H34Q1
ARI RATED COOLING CAP.: BTUH 7957 - 36600 SEER 7.50
ARI RATED HEATING CAP.: BTUH 1471 - 20500 COP1471 2.62, HSPF 6.40 MIN-OHR REG IV
BTUH 1171 - 24800 COP1171 1.92 FURNACE EFFICIENCY 100.00% AFUE
FURNACE TYPE ELECTRIC

HEAT LOSS
BTUH ELEC.
COST
\$/KWH

40,000

--- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 445	744
.04	\$ 591	987
.05	\$ 737	1238
.06	\$ 883	1488
.07	\$ 1036	1732
.08	\$ 1175	1982
.09	\$ 1328	2232
.10	\$ 1474	2476
.12	\$ 1766	2977

BALANCE POINT 11 DEG.F.

50,000

--- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 556	925
.04	\$ 744	1238
.05	\$ 925	1544
.06	\$ 1106	1857
.07	\$ 1293	2170
.08	\$ 1481	2476
.09	\$ 1669	2789
.10	\$ 1850	3095
.12	\$ 2225	3721

BALANCE POINT 16 DEG.F.

60,000

--- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 674	1112
.04	\$ 904	1488
.05	\$ 1126	1857
.06	\$ 1349	2232
.07	\$ 1579	2601
.08	\$ 1801	2977
.09	\$ 2031	3345
.10	\$ 2253	3721
.12	\$ 2705	4465

BALANCE POINT 22 DEG.F.

70,000

--- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 806	1300
.04	\$ 1078	1732
.05	\$ 1342	2170
.06	\$ 1613	2601
.07	\$ 1885	3039
.08	\$ 2156	3471
.09	\$ 2420	3902
.10	\$ 2685	4340
.12	\$ 3227	5210

BALANCE POINT 26 DEG.F.

80,000

--- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 952	1688
.04	\$ 1253	1982
.05	\$ 1579	2476
.06	\$ 1892	2977
.07	\$ 2215	3471
.08	\$ 2535	3965
.09	\$ 2845	4465
.10	\$ 3165	4939
.12	\$ 3791	5934

BALANCE POINT 29 DEG.F.

90,000

--- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 1092	1669
.04	\$ 1453	2232
.05	\$ 1822	2789
.06	\$ 2184	3345
.07	\$ 2552	3902
.08	\$ 2921	4465
.09	\$ 3203	5022
.10	\$ 3645	5578
.12	\$ 4375	6698

BALANCE POINT 32 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

\$.03 .04 .05 .06 .07 .08 .09 .10 .12

--ELECTRIC RATE \$/KWH

\$.58 .78 .97 117 136 156 175 195 234

--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5		OUTDOOR 36MPQ4 INDOOR H24Q/H32Q											
HEAT PUMP MODEL: BTUH T95 16500 SEER 7.50		BTUH (47) 24500 COP(47) 2.85, HSPF 6.40 MIN-DHR REG IV											
ARI RATED COOLING CAP.: BTUH (47) 24500 COP(47) 2.85		BTUH (17) 24500 COP(17) 1.95 FURNACE EFFICIENCY 65.00% AFUE											
FURNACE TYPE NATURAL GAS													
HEAT LOSS BTUH	ELEC. COST \$/KWH	.35	.40	.45	.50	.55	.60	.65	.70	.75	.80	.90	1.00
40,000	\$ 452	514	584	646	716	779	841	911	973	1036	1168	1300	--THEORETICAL HEATING COST + FURNACE ONLY
	*03 \$ 403	417	431	445	459	473	486	500	514	535	563	591	
	*04 \$ 507	521	535	549	563	577	591	605	619	639	667	695	THEORETICAL HEATING COST + FURN.+ HEAT PUM \$ PER YEAR
	*05 \$ 605	619	633	646	660	674	688	702	716	737	765	793	
	*06 \$ 709	723	737	751	765	779	793	806	820	844	869	897	
	*07 \$ 806	820	834	848	862	876	890	904	918	939	966	994	
	*08 \$ 911	925	939	952	966	980	994	1008	1022	1043	1071	1099	
	*09 \$ 1008	1022	1036	1050	1064	1078	1092	1106	1119	1140	1168	1196	
	*10 \$ 1126	1140	1154	1168	1182	1196	1210	1224	1245	1272	1300		BALANCE POINT 11 DEG.F.
	*12 \$ 1314	1328	1342	1356	1370	1384	1398	1412	1426	1446	1474	1502	
50,000	\$ 563	646	730	813	890	973	1057	1133	1217	1300	1460	1627	--THEORETICAL HEATING COST + FURNACE ONLY
	*03 \$ 500	528	549	577	605	626	653	674	702	730	779	827	
	*04 \$ 605	633	653	681	709	730	758	779	806	834	883	932	THEORETICAL HEATING COST + FURN.+ HEAT PUM \$ PER YEAR
	*05 \$ 716	744	765	793	820	841	869	890	918	946	994	1043	
	*06 \$ 820	848	869	897	925	946	973	994	1022	1050	1099	1147	
	*07 \$ 932	959	980	1008	1036	1057	1085	1106	1133	1161	1210	1259	
	*08 \$ 1036	1064	1085	1112	1140	1161	1189	1210	1238	1266	1314	1363	
	*09 \$ 1147	1175	1196	1224	1252	1272	1300	1321	1349	1377	1426	1474	
	*10 \$ 1252	1279	1300	1328	1356	1377	1405	1426	1453	1481	1530	1579	
	*12 \$ 1467	1495	1516	1544	1572	1592	1620	1641	1669	1697	1745	1794	BALANCE POINT 16 DEG.F.
60,000	\$ 681	779	876	973	1071	1168	1266	1363	1460	1558	1752	1947	--THEORETICAL HEATING COST + FURNACE ONLY
	*03 \$ 619	667	716	765	813	862	911	959	1008	1057	1154	1259	
	*04 \$ 709	758	806	855	904	952	1001	1050	1099	1147	1245	1349	THEORETICAL HEATING COST + FURN.+ HEAT PUM \$ PER YEAR
	*05 \$ 799	848	897	946	994	1043	1092	1140	1189	1238	1335	1439	
	*06 \$ 890	939	987	1036	1085	1133	1182	1231	1279	1328	1426	1530	
	*07 \$ 990	1029	1078	1126	1175	1224	1273	1321	1370	1419	1516	1620	
	*08 \$ 1071	1119	1169	1217	1266	1314	1363	1412	1460	1509	1606	1711	
	*09 \$ 1161	1200	1249	1298	1446	1495	1544	1592	1641	1690	1787	1892	
	*10 \$ 1232	1290	1339	1379	1407	1456	1493	1530	1551	1599	1697	1801	BALANCE POINT 22 DEG.F.
	*12 \$ 1432	1481	1530	1579	1627	1676	1725	1773	1822	1871	1968	2072	
70,000	\$ 793	911	1022	1133	1252	1363	1481	1592	1704	1822	2052	2274	--THEORETICAL HEATING COST + FURNACE ONLY
	*03 \$ 709	765	820	883	939	994	1050	1112	1168	1224	1362	1453	
	*04 \$ 813	869	925	987	1043	1099	1154	1202	1272	1328	1446	1558	THEORETICAL HEATING COST + FURN.+ HEAT PUM \$ PER YEAR
	*05 \$ 918	973	1029	1092	1147	1203	1259	1321	1372	1439	1521	1662	
	*06 \$ 1022	1078	1133	1196	1252	1307	1363	1426	1481	1539	1625	1766	
	*07 \$ 1119	1175	1231	1293	1349	1405	1460	1523	1580	1634	1722	1864	
	*08 \$ 1224	1279	1335	1398	1453	1509	1565	1623	1683	1730	1857	1968	
	*09 \$ 1328	1384	1439	1502	1558	1613	1669	1732	1787	1843	1961	2072	
	*10 \$ 1432	1488	1544	1606	1662	1718	1773	1836	1892	1947	2065	2177	
	*12 \$ 1634	1690	1749	1808	1864	1919	1975	2030	2093	2149	2267	2379	BALANCE POINT 26 DEG.F.
80,000	\$ 911	1036	1168	1300	1432	1558	1690	1822	1947	2079	2344	2601	--THEORETICAL HEATING COST + FURNACE ONLY
	*03 \$ 834	918	994	1078	1161	1238	1321	1405	1481	1565	1732	1892	
	*04 \$ 918	1001	1078	1161	1245	1321	1405	1488	1565	1648	1815	1975	THEORETICAL HEATING COST + FURN.+ HEAT PUM \$ PER YEAR
	*05 \$ 1008	1092	1168	1252	1335	1412	1495	1579	1655	1739	1905	2065	
	*06 \$ 1092	1175	1252	1335	1419	1495	1579	1662	1739	1822	1989	2149	
	*07 \$ 1182	1266	1342	1426	1509	1586	1669	1752	1829	1912	2079	2239	
	*08 \$ 1266	1349	1426	1509	1592	1669	1752	1836	1912	1996	2163	2323	
	*09 \$ 1356	1439	1516	1599	1683	1759	1843	1926	2003	2086	2253	2413	
	*10 \$ 1439	1523	1599	1683	1766	1843	1926	2010	2086	2170	2337	2497	
	*12 \$ 1613	1697	1773	1857	1940	2017	2100	2184	2260	2344	2511	2671	BALANCE POINT 29 DEG.F.
90,000	\$ 1022	1168	1314	1460	1606	1752	1899	2052	2198	2344	2636	2928	--THEORETICAL HEATING COST + FURNACE ONLY
	*03 \$ 959	1064	1175	1286	1391	1502	1606	1718	1822	1933	2149	2365	
	*04 \$ 1029	1133	1245	1356	1460	1572	1676	1787	1892	2003	2219	2434	THEORETICAL HEATING COST + FURN.+ HEAT PUM \$ PER YEAR
	*05 \$ 1092	1186	1307	1419	1523	1634	1739	1850	1954	2065	2281	2497	
	*06 \$ 1161	1266	1377	1488	1592	1704	1808	1919	2024	2135	2351	2566	
	*07 \$ 1293	1335	1446	1556	1662	1773	1878	1989	2093	2205	2326	2636	
	*08 \$ 1293	1388	1509	1620	1725	1836	1940	2052	2156	2267	2483	2698	
	*09 \$ 1363	1467	1579	1680	1794	1895	2010	2121	2225	2337	2552	2768	
	*10 \$ 1432	1537	1648	1759	1864	1975	2019	2191	2295	2406	2622	2838	
	*12 \$ 1565	1669	1780	1892	1996	2107	2212	2323	2427	2539	2754	2970	BALANCE POINT 32 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

\$ *03 .04 .05 .06 .07 .08 .09 .10 .12

<--ELECTRIC RATE \$/KWH

<--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5
HEAT PUMP MODEL: OUTDOOR_H35Q/H35Q1 INDOOR_H35Q/H35Q1
ARI RATED COOLING CAP.: BTUH 7451 - SEER 7.50
ARI RATED HEATING CAP.: BTUH 1471 - COP 1.71 24.50 HSPF 6.50 MIN.DHR REG IV
BTUH 1171 - COP 1.71 24.50 HSPF 6.50 MIN.DHR REG IV
FURNACE TYPE FUEL_OIL FURNACE EFFICIENCY 65.00% AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80	2.00	2.20	2.40
40,000													
.03	\$ 939	1029	1126	1217	1314	1405	1502	1592	1690	1878	2065	2253	--THEORETICAL HEATING COST + FURNACE ONLY
.04	\$ 473	586	500	514	521	535	549	563	577	605	633	653	
.05	\$ 584	598	612	626	633	646	660	674	688	716	744	763	
.06	\$ 702	716	730	744	751	765	779	793	806	834	862	883	
.07	\$ 813	827	841	855	862	876	890	904	918	946	973	994	
.08	\$ 932	946	959	973	980	994	1008	1022	1036	1064	1092	1112	
.09	\$ 1043	1057	1071	1085	1092	1106	1119	1133	1147	1175	1203	1224	
.10	\$ 1154	1168	1182	1196	1203	1217	1231	1245	1259	1286	1314	1335	
.12	\$ 1495	1509	1523	1537	1544	1558	1572	1586	1599	1627	1655	1676	BALANCE POINT 11 DEG.F.
50,000													
.03	\$ 1168	1286	1405	1523	1641	1759	1878	1996	2107	2344	2580	2817	--THEORETICAL HEATING COST + FURNACE ONLY
.04	\$ 605	626	646	667	688	709	730	751	772	820	862	904	
.05	\$ 737	758	779	799	820	841	862	883	904	952	1015	1036	
.06	\$ 869	890	911	932	952	973	994	1015	1036	1085	1126	1168	
.07	\$ 1001	1022	1043	1064	1085	1106	1126	1147	1168	1217	1259	1300	
.08	\$ 1133	1154	1175	1196	1217	1238	1259	1279	1300	1349	1391	1432	
.09	\$ 1266	1286	1307	1328	1349	1370	1391	1412	1432	1481	1523	1565	
.10	\$ 1391	1412	1432	1453	1474	1495	1516	1537	1558	1606	1648	1690	
.12	\$ 1787	1808	1829	1850	1871	1892	1912	1933	1954	2003	2045	2086	BALANCE POINT 16 DEG.F.
60,000													
.03	\$ 1405	1544	1690	1829	1968	2107	2253	2392	2532	2817	3095	3380	--THEORETICAL HEATING COST + FURNACE ONLY
.04	\$ 751	786	813	848	876	911	946	973	1008	1071	1133	1203	
.05	\$ 897	932	959	994	1022	1057	1092	1119	1154	1217	1279	1349	
.06	\$ 1043	1078	1106	1140	1168	1203	1238	1266	1300	1363	1426	1495	
.07	\$ 1189	1224	1252	1286	1314	1349	1384	1412	1446	1509	1562	1641	
.08	\$ 1335	1370	1398	1432	1460	1495	1531	1558	1592	1655	1718	1787	
.09	\$ 1474	1509	1537	1572	1599	1634	1669	1697	1732	1794	1857	1926	
.10	\$ 1620	1655	1683	1718	1745	1780	1815	1843	1878	1940	2003	2072	
.12	\$ 2052	2086	2114	2149	2177	2212	2246	2274	2309	2372	2434	2504	BALANCE POINT 22 DEG.F.
70,000													
.03	\$ 1641	1801	1968	2135	2295	2462	2629	2789	2956	3283	3610	3944	--THEORETICAL HEATING COST + FURNACE ONLY
.04	\$ 918	966	1015	1057	1106	1147	1196	1238	1286	1377	1467	1558	
.05	\$ 1071	1119	1168	1210	1259	1305	1349	1391	1430	1530	1620	1711	
.06	\$ 1224	1272	1321	1363	1412	1453	1502	1542	1592	1683	1773	1864	
.07	\$ 1384	1432	1481	1523	1572	1613	1662	1704	1752	1843	1933	2024	
.08	\$ 1537	1586	1634	1676	1725	1766	1815	1857	1905	1996	2086	2177	
.09	\$ 1690	1739	1787	1829	1870	1919	1968	2010	2059	2149	2239	2330	
.10	\$ 1843	1892	1940	1982	2031	2072	2121	2163	2212	2302	2392	2483	
.12	\$ 2003	2052	2100	2142	2191	2238	2281	2323	2373	2462	2552	2643	
80,000													
.03	\$ 1878	2065	2253	2441	2629	2817	3005	3192	3380	3756	4131	4507	--THEORETICAL HEATING COST + FURNACE ONLY
.04	\$ 1099	1161	1224	1286	1342	1405	1467	1530	1592	1711	1836	1954	
.05	\$ 1259	1321	1384	1446	1502	1565	1627	1690	1752	1871	1996	2114	
.06	\$ 1426	1488	1551	1613	1669	1732	1794	1857	1919	2038	2163	2281	
.07	\$ 1586	1648	1711	1773	1829	1892	1954	2017	2079	2198	2323	2441	
.08	\$ 1745	1808	1871	1933	1989	2052	2114	2177	2239	2358	2483	2601	
.09	\$ 1912	1975	2038	2100	2156	2219	2281	2344	2406	2525	2650	2768	
.10	\$ 2072	2135	2198	2260	2316	2379	2441	2504	2566	2685	2810	2928	
.12	\$ 2239	2302	2365	2427	2483	2545	2608	2671	2733	2852	2977	3095	BALANCE POINT 29 DEG.F.
90,000													
.03	\$ 2107	2323	2532	2747	2956	3165	3380	3589	3798	4222	4646	5071	--THEORETICAL HEATING COST + FURNACE ONLY
.04	\$ 1286	1363	1446	1523	1599	1676	1752	1836	1912	2065	2225	2379	
.05	\$ 1453	1530	1613	1690	1766	1843	1919	2003	2079	2232	2392	2545	
.06	\$ 1620	1697	1780	1857	1933	2010	2086	2170	2246	2349	2555	2712	
.07	\$ 1764	1871	1954	2031	2107	2184	2260	2344	2420	2573	2733	2886	
.08	\$ 1961	2025	2121	2274	2351	2427	2511	2587	2740	2900	3053		
.09	\$ 2128	2205	2288	2365	2441	2518	2594	2678	2754	2907	3067	3220	
.10	\$ 2466	2545	2629	2705	2782	2858	2935	3018	3095	3248	3408	3561	
.12	\$ 2803	2879	2963	3039	3116	3192	3264	3352	3429	3582	3742	3895	BALANCE POINT 32 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

* .03 .04 .05 .06 .07 .08 .09 .10 .11 .12

** ELECTRIC RATE \$/KWH
** THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5		INDOOR_H3A01/H3A01											
HEAT PUMP MODEL: OUTDOOR 36HP24		INDOOR_H3A01/H3A01											
ARI RATED COOLING CAP.: BTUH 72517 -- 75000 SEER 11.10		BTUH 117124000 COP(47.1) 0.952462 HSPF 0.642 MIN.DHR REG IV											
BTUH 117124000 COP(47.1) 0.952462 HSPF 0.642 MIN.DHR REG IV		FURNACE EFFICIENCY .61x003.8EUE											
HEAT LOSS BTUH	ELEC. COST \$/KWH	.60	.65	.70	.75	.80	.85	.90	.95	1.00	1.10	1.20	1.30
PROpane GAS COST - \$/GALLON													
40,000	\$ 855	925	1001	1071	1140	1210	1286	1356	1426	1572	1718	1718	--THEORETICAL HEATING COST + FURNACE ONLY
.03	\$ 459	473	479	493	500	514	521	528	542	563	584	584	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.04	\$ 570	584	591	603	612	626	633	639	653	674	695	695	
.05	\$ 688	702	709	723	730	744	751	758	772	793	813	813	
.06	\$ 799	813	820	834	841	855	863	869	883	904	925	925	
.07	\$ 918	933	939	952	959	973	980	987	1001	1022	1043	1043	
.08	\$ 1029	1043	1050	1064	1071	1085	1092	1099	1112	1133	1154	1154	
.09	\$ 1140	1154	1161	1175	1182	1196	1203	1209	1224	1245	1266	1266	
.10	\$ 1250	1264	1272	1279	1293	1300	1314	1320	1338	1360	1381	1381	
.12	\$ 1481	1495	1502	1516	1523	1537	1544	1551	1568	1586	1606	1606	BALANCE POINT 11 DEG.F.
50,000	\$ 1071	1161	1252	1335	1426	1516	1606	1697	1787	1968	2142	2142	--THEORETICAL HEATING COST + FURNACE ONLY
.03	\$ 584	598	619	633	653	667	681	702	716	751	779	779	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.04	\$ 716	730	751	765	786	799	813	834	848	883	911	911	
.05	\$ 848	862	883	897	918	932	946	956	980	1015	1043	1043	
.07	\$ 980	994	1015	1029	1050	1064	1078	1099	1112	1145	1173	1173	
.08	\$ 1112	1126	1147	1161	1182	1196	1210	1231	1245	1279	1307	1307	
.09	\$ 1245	1259	1279	1293	1314	1328	1342	1363	1377	1412	1439	1439	
.10	\$ 1370	1384	1405	1419	1439	1453	1467	1488	1502	1537	1565	1565	
.12	\$ 1766	1780	1801	1815	1836	1850	1864	1885	1899	1933	1961	1961	BALANCE POINT 16 DEG.F.
60,000	\$ 1286	1391	1502	1606	1718	1822	1926	2038	2142	2358	2573	2573	--THEORETICAL HEATING COST + FURNACE ONLY
.03	\$ 723	751	772	799	820	848	869	887	918	966	1015	1015	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.04	\$ 869	897	918	946	966	994	1015	1043	1064	1112	1161	1161	
.05	\$ 1015	1043	1064	1092	1112	1140	1161	1189	1210	1259	1307	1307	
.06	\$ 1161	1189	1210	1238	1259	1286	1307	1335	1356	1405	1453	1453	
.07	\$ 1307	1335	1356	1384	1405	1432	1453	1481	1502	1551	1599	1599	
.08	\$ 1446	1474	1495	1523	1544	1572	1592	1620	1641	1690	1739	1739	
.09	\$ 1592	1620	1641	1669	1690	1718	1739	1766	1787	1836	1885	1885	
.10	\$ 1739	1766	1787	1815	1836	1856	1885	1912	1933	1982	2031	2031	
.12	\$ 2024	2052	2072	2100	2121	2149	2170	2198	2219	2247	2316	2316	BALANCE POINT 22 DEG.F.
70,000	\$ 1502	1627	1752	1878	2003	2128	2253	2379	2504	2754	3005	3005	--THEORETICAL HEATING COST + FURNACE ONLY
.03	\$ 883	918	952	987	1022	1057	1092	1126	1161	1231	1300	1300	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.04	\$ 1036	1077	1106	1140	1175	1210	1245	1279	1314	1384	1453	1453	
.05	\$ 1259	1284	1324	1353	1388	1428	1463	1492	1527	1597	1606	1606	
.07	\$ 1502	1539	1572	1606	1637	1676	1711	1745	1780	1850	1919	1919	
.08	\$ 1655	1690	1725	1759	1794	1829	1864	1899	1933	2003	2072	2072	
.09	\$ 1808	1843	1878	1903	1938	1972	2017	2052	2086	2156	2225	2225	
.10	\$ 2003	2038	2072	2107	2141	2176	2217	2252	2286	2356	2385	2385	
.12	\$ 2274	2309	2344	2379	2413	2448	2483	2518	2552	2622	2692	2692	BALANCE POINT 26 DEG.F.
80,000	\$ 1718	1857	2003	2142	2288	2427	2573	2719	2858	3144	3436	3436	--THEORETICAL HEATING COST + FURNACE ONLY
.03	\$ 1050	1092	1140	1189	1231	1279	1328	1377	1419	1516	1606	1606	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.04	\$ 1210	1252	1300	1349	1391	1439	1488	1537	1570	1626	1766	1766	
.05	\$ 1377	1419	1467	1516	1558	1606	1652	1704	1742	1823	1933	1933	
.07	\$ 1537	1579	1627	1676	1718	1768	1815	1864	1902	2003	2093	2093	
.08	\$ 1697	1739	1787	1836	1878	1926	1975	2024	2063	2163	2232	2232	
.09	\$ 1864	1905	1954	2003	2045	2093	2142	2191	2232	2330	2420	2420	
.10	\$ 2024	2065	2114	2163	2205	2253	2302	2351	2392	2490	2580	2580	
.12	\$ 2511	2552	2601	2650	2692	2740	2789	2838	2879	2959	2747	2747	BALANCE POINT 29 DEG.F.
90,000	\$ 1926	2093	2253	2413	2573	2733	2893	3060	3220	3540	3860	3860	--THEORETICAL HEATING COST + FURNACE ONLY
.03	\$ 1224	1279	1342	1398	1460	1516	1579	1634	1697	1815	1933	1933	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.04	\$ 1391	1446	1509	1565	1627	1683	1745	1801	1864	2100	2100	2100	
.05	\$ 1558	1613	1676	1732	1794	1850	1912	1968	2031	2149	2267	2267	
.06	\$ 1732	1787	1850	1905	1968	2024	2086	2142	2205	2323	2441	2441	
.07	\$ 1899	1954	2017	2072	2135	2191	2253	2309	2372	2490	2608	2608	
.08	\$ 2065	2121	2184	2239	2302	2358	2420	2476	2539	2657	2775	2775	
.09	\$ 2239	2295	2358	2413	2476	2532	2594	2650	2712	2831	2949	2949	
.10	\$ 2406	2462	2525	2580	2643	2698	2761	2817	2879	2998	3116	3116	
.12	\$ 2743	2796	2858	2914	2977	3032	3095	3151	3213	3332	3450	3450	BALANCE POINT 32 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

.03 .04 .05 .06 .07 .08 .09 LD 12
\$ 58 78 97 117 136 156 175 195 234

<--ELECTRIC RATE \$/KWH

<--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5
HEAT PUMP MODEL: OUTDOOR 42HPQ INDOOR H5A2
ARI RATED COOLING CAP.: BTUH T85 I--22500 SEER 8.00
ARI RATED HEATING CAP.: BTUH (47) 71500 COP14.1 2.20, HSPF 6.25 MIN.DHR REG IV
BTUH 117 I--24000 COP17 I--1.80
FURNACE TYPE ELECTRIC FURNACE EFFICIENCY 100.00% AFUE

HEAT LOSS
BTUH ELECTRIC
COST
\$/KWH

40,000

--- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 666	764
.04	\$ 619	987
.05	\$ 772	1238
.06	\$ 925	1488
.07	\$ 1085	1732
.08	\$ 1238	1982
.09	\$ 1398	2232
.10	\$ 1551	2476
.12	\$ 1657	2977

BALANCE POINT 12 DEG.F.

50,000

--- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 584	925
.04	\$ 779	1238
.05	\$ 966	1544
.06	\$ 1151	1857
.07	\$ 1349	2170
.08	\$ 1544	2476
.09	\$ 1739	2789
.10	\$ 1933	3095
.12	\$ 2323	3721

BALANCE POINT 17 DEG.F.

60,000

--- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 702	1112
.04	\$ 939	1488
.05	\$ 1175	1857
.06	\$ 1405	2232
.07	\$ 1641	2601
.08	\$ 1871	2977
.09	\$ 2107	3345
.10	\$ 2337	3721
.12	\$ 2810	4455

BALANCE POINT 22 DEG.F.

70,000

--- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 834	1300
.04	\$ 1112	1732
.05	\$ 1391	2170
.06	\$ 1669	2601
.07	\$ 1947	3039
.08	\$ 2225	3471
.09	\$ 2504	3902
.10	\$ 2782	4340
.12	\$ 3332	5210

BALANCE POINT 26 DEG.F.

80,000

--- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 973	1488
.04	\$ 1300	1982
.05	\$ 1620	2476
.06	\$ 1947	2977
.07	\$ 2274	3471
.08	\$ 2604	3965
.09	\$ 2921	4465
.10	\$ 3248	4959
.12	\$ 3895	5954

BALANCE POINT 29 DEG.F.

90,000

--- THEORETICAL ANNUAL HEATING COST ---
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.03	\$ 1119	1669
.04	\$ 1488	2232
.05	\$ 1857	2789
.06	\$ 2232	3345
.07	\$ 2608	3902
.08	\$ 2984	4465
.09	\$ 3352	5022
.10	\$ 3721	5578
.12	\$ 4465	6598

BALANCE POINT 31 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

\$.03 .04 .05 .06 .07 .08 .09 .10 .12
\$ 63 85 106 127 148 170 191 212 255

<--ELECTRIC RATE \$/KWH

<--THEORETICAL AIR CONDITIONING COST

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BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5
HEAT PUMP MODEL: OUTDOOR 42H20 INDOOR M5A2
ARI RATED COOLING CAP.: BTUH 175 T-275000 SEER 8.000
ARI RATED HEATING CAP.: BTUH 147 I-21500 COP(17) 1.21 IQ+ HSPF 6.25 MIN.DHR REG IV
BTUH 117 I-24000 COP(17) 1.60 FURNACE EFFICIENCY .85.00% AFUE
FURNACE TYPE NATURAL GAS

HEAT LOSS BTUH	ELEC. COST \$/KWH	NATURAL GAS COST - \$/THERM										--THEORETICAL HEATING COST + FURNACE ONLY		
		.35	.40	.45	.50	.55	.60	.65	.70	.75	.80	.90		
40,000	\$ 452	514	584	646	716	779	841	911	973	1036	1168	1300	--THEORETICAL HEATING COST + FURNACE ONLY	
.03	\$ 410	431	452	473	493	514	528	549	570	591	633	674		
.04	\$ 507	528	549	570	591	612	626	646	667	688	730	772	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR	
.05	\$ 598	619	639	660	681	702	716	737	758	779	820	862		
.06	\$ 688	709	730	751	772	793	806	827	848	869	911	953		
.07	\$ 779	799	820	841	862	883	897	918	939	959	1000	1033		
.08	\$ 869	890	911	932	953	973	987	1008	1029	1050	1092	1124		
.09	\$ 959	980	1001	1022	1043	1064	1078	1099	1119	1140	1182	1224	BALANCE POINT 12 DEG.F.	
.10	\$ 1057	1078	1099	1119	1140	1161	1175	1196	1217	1238	1279	1320		
.12	\$ 1238	1259	1279	1300	1321	1342	1356	1377	1398	1419	1460	1502		
50,000	\$ 563	646	730	813	890	973	1057	1133	1217	1300	1460	1627	--THEORETICAL HEATING COST + FURNACE ONLY	
.03	\$ 514	542	577	605	639	674	702	737	772	799	869	932		
.04	\$ 612	639	674	702	737	772	799	834	869	897	966	1029	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR	
.05	\$ 709	737	772	799	834	869	902	932	966	994	1064	1126		
.06	\$ 799	827	862	890	925	959	987	1022	1057	1085	1154	1217		
.07	\$ 897	925	959	987	1022	1057	1085	1119	1154	1182	1252	1314		
.08	\$ 994	1022	1057	1085	1119	1154	1182	1217	1259	1349	1412			
.09	\$ 1092	1119	1154	1182	1207	1252	1279	1314	1359	1377	1446	1509	BALANCE POINT 17 DEG.F.	
.10	\$ 1182	1210	1245	1272	1307	1342	1370	1405	1439	1467	1537	1599		
.12	\$ 1377	1405	1439	1467	1502	1537	1565	1599	1634	1662	1732	1794		
60,000	\$ 681	779	876	973	1071	1168	1266	1363	1460	1558	1752	1947	--THEORETICAL HEATING COST + FURNACE ONLY	
.03	\$ 619	667	716	765	813	862	911	959	1008	1057	1154	1259		
.04	\$ 709	758	806	855	904	952	1001	1050	1099	1147	1245	1349	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR	
.05	\$ 799	848	897	946	994	1043	1092	1140	1189	1238	1335	1439		
.06	\$ 890	939	987	1036	1085	1133	1182	1231	1279	1328	1426	1530		
.07	\$ 980	1029	1078	1126	1175	1224	1272	1321	1370	1419	1516	1620		
.08	\$ 1078	1126	1175	1224	1272	1321	1370	1419	1467	1516	1613	1718		
.09	\$ 1168	1217	1266	1314	1363	1412	1460	1509	1558	1606	1704	1808	BALANCE POINT 22 DEG.F.	
.10	\$ 1259	1307	1356	1405	1453	1502	1551	1599	1648	1697	1794	1899		
.12	\$ 1439	1488	1537	1586	1634	1683	1732	1780	1829	1878	1975	2079		
70,000	\$ 793	911	1022	1133	1252	1363	1481	1592	1704	1822	2052	2274	--THEORETICAL HEATING COST + FURNACE ONLY	
.03	\$ 716	772	827	890	946	1001	1057	1119	1175	1231	1349	1660		
.04	\$ 813	869	925	987	1043	1099	1159	1217	1275	1328	1466	1558	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR	
.05	\$ 918	973	1029	1092	1147	1203	1261	1320	1377	1432	1551	1662		
.06	\$ 1022	1078	1133	1196	1252	1307	1363	1426	1481	1537	1655	1766		
.07	\$ 1126	1182	1238	1300	1356	1412	1467	1530	1586	1641	1759	1871		
.08	\$ 1221	1286	1342	1405	1460	1516	1572	1630	1690	1745	1864	1975		
.09	\$ 1335	1391	1446	1509	1565	1620	1676	1739	1794	1850	1968	2079	BALANCE POINT 26 DEG.F.	
.10	\$ 1439	1495	1551	1613	1669	1725	1780	1843	1899	1954	2072	2184		
.12	\$ 1641	1697	1752	1815	1871	1926	1982	2045	2100	2156	2274	2385		
80,000	\$ 911	1036	1168	1300	1432	1558	1690	1822	1947	2079	2344	2601	--THEORETICAL HEATING COST + FURNACE ONLY	
.03	\$ 827	911	987	1071	1154	1231	1314	1398	1474	1558	1725	1885		
.04	\$ 910	1001	1078	1161	1245	1321	1405	1488	1565	1648	1815	1975	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR	
.05	\$ 1001	1085	1161	1245	1326	1405	1488	1572	1648	1732	1999	2059		
.06	\$ 1092	1172	1252	1335	1419	1502	1579	1662	1745	1822	1989	2149		
.07	\$ 1175	1259	1335	1419	1502	1579	1662	1745	1822	1905	2072	2232		
.08	\$ 1265	1349	1428	1509	1592	1676	1669	1752	1836	1912	1996	2163	2323	
.09	\$ 1349	1432	1509	1592	1676	1752	1836	1919	1996	2079	2266	2406		
.10	\$ 1439	1523	1599	1683	1766	1843	1926	2010	2086	2170	2337	2497	BALANCE POINT 29 DEG.F.	
.12	\$ 1613	1697	1773	1857	1940	2017	2100	2184	2260	2344	2511	2671		
90,000	\$ 1022	1168	1314	1460	1606	1752	1899	2052	2198	2344	2636	2928	--THEORETICAL HEATING COST + FURNACE ONLY	
.03	\$ 925	1015	1106	1203	1293	1384	1474	1565	1655	1752	1933	2114		
.04	\$ 1022	1120	1203	1300	1398	1488	1579	1669	1759	1850	2031	2212	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR	
.05	\$ 1119	1210	1300	1398	1488	1579	1669	1759	1850	1947	2128	2309		
.06	\$ 1217	1307	1398	1495	1586	1676	1766	1857	1947	2045	2225	2406		
.07	\$ 1307	1398	1488	1586	1676	1766	1857	1947	2038	2135	2316	2497		
.08	\$ 1405	1495	1586	1683	1773	1864	1954	2045	2135	2232	2413	2594		
.09	\$ 1502	1592	1683	1780	1871	1961	2052	2145	2232	2330	2511	2692		
.10	\$ 1599	1690	1780	1878	1968	2059	2146	2239	2330	2427	2608	2789	BALANCE POINT 31 DEG.F.	
.12	\$ 1787	1878	1968	2065	2156	2246	2337	2427	2518	2615	2796	2977		

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.
 --ELECTRIC RATE \$/KWH
 .03 .04 .05 .06 .07 .08 .09 .10 .12
 \$.63 .85 .106 .127 .148 .170 .191 .212 .255
 --THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 1
HEAT PUMP MODEL: OUTDOOR 62HPO INDOOR H5A0
ARI RATED COOLING CAP.: BTUH 745 T-21500 SEER 8.00
ARI RATED HEATING CAP.: BTUH 147 T-21500 COP(17) 2.20 HSPF 0.22 MIN.DHR REG IV
BTUH (17) 24000 COP(17) 1.80
FURNACE TYPE FUEL OIL FURNACE EFFICIENCY 65.00% AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80	2.00	2.20	2.40	
40,000														
.03	\$ 939	1029	1126	1217	1314	1405	1502	1592	1690	1878	2065	2253	<--THEORETICAL HEATING COST + FURNACE ONLY	
.04	\$ 493	507	521	535	556	570	584	598	612	639	667	702		
.05	\$ 612	626	639	653	674	688	702	716	730	758	786	820	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR	
.06	\$ 730	744	758	772	793	806	820	834	848	876	904	939		
.07	\$ 848	862	876	890	911	925	939	952	966	996	1022	1057		
.08	\$ 966	980	994	1008	1029	1043	1057	1071	1085	1112	1140	1175		
.09	\$ 1078	1092	1106	1119	1140	1154	1168	1182	1196	1224	1252	1286		
.10	\$ 1196	1210	1224	1238	1259	1272	1286	1300	1314	1342	1370	1405		
.12	\$ 1561	1565	1579	1592	1613	1627	1641	1655	1669	1697	1725	1759	BALANCE POINT 12 DEG.F.	
50,000														
.03	\$ 1168	1286	1405	1523	1641	1759	1878	1996	2107	2344	2580	2817	<--THEORETICAL HEATING COST + FURNACE ONLY	
.04	\$ 639	660	681	709	730	751	779	820	869	918	959			
.05	\$ 772	793	813	841	862	883	911	932	952	1001	1050	1092	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR	
.06	\$ 904	925	946	973	994	1015	1043	1064	1085	1133	1182	1224		
.07	\$ 1036	1057	1078	1106	1126	1147	1176	1196	1217	1268	1314	1356		
.08	\$ 1175	1196	1217	1238	1266	1286	1314	1333	1356	1403	1453	1493		
.09	\$ 1307	1328	1349	1377	1398	1420	1440	1461	1481	1537	1586	1627		
.10	\$ 1439	1460	1481	1509	1530	1551	1579	1599	1620	1669	1718	1759		
.12	\$ 1843	1864	1885	1912	1933	1954	1982	2003	2024	2072	2121	2163	BALANCE POINT 17 DEG.F.	
60,000														
.03	\$ 1405	1544	1690	1829	1968	2107	2253	2392	2532	2817	3095	3380	<--THEORETICAL HEATING COST + FURNACE ONLY	
.04	\$ 786	820	855	890	925	952	987	1022	1057	1126	1196	1266		
.05	\$ 932	966	1001	1036	1071	1099	1133	1168	1203	1272	1342	1412	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR	
.06	\$ 1078	1126	1147	1182	1217	1245	1279	1314	1349	1419	1488	1558		
.07	\$ 1224	1259	1293	1328	1363	1391	1426	1460	1495	1565	1634	1704		
.08	\$ 1370	1405	1439	1474	1509	1537	1572	1606	1641	1711	1780	1850		
.09	\$ 1523	1558	1592	1627	1662	1690	1725	1759	1794	1864	1933	2003		
.10	\$ 1669	1704	1739	1773	1808	1836	1871	1905	1940	2010	2079	2149		
.12	\$ 2107	2142	2177	2212	2246	2274	2309	2344	2379	2448	2518	2587	BALANCE POINT 22 DEG.F.	
70,000														
.03	\$ 1641	1801	1968	2135	2295	2462	2629	2789	2956	3283	3610	3944	<--THEORETICAL HEATING COST + FURNACE ONLY	
.04	\$ 946	994	1043	1092	1133	1182	1231	1279	1328	1419	1516	1613		
.05	\$ 1108	1156	1203	1252	1293	1342	1391	1439	1488	1579	1676	1773	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR	
.06	\$ 1259	1307	1356	1405	1446	1495	1544	1592	1641	1732	1829	1926		
.07	\$ 1419	1467	1516	1565	1606	1655	1704	1752	1801	1892	1989	2086		
.08	\$ 1579	1627	1676	1725	1766	1815	1864	1912	1961	2052	2149	2246		
.09	\$ 1732	1780	1829	1878	1919	1968	2017	2065	2114	2205	2302	2399		
.10	\$ 1892	1940	1989	2038	2079	2128	2177	2225	2274	2365	2462	2559		
.12	\$ 2052	2100	2149	2198	2239	2288	2337	2385	2434	2525	2622	2719		
	\$ 2365	2413	2462	2511	2552	2601	2650	2698	2747	2838	2935	3032	BALANCE POINT 26 DEG.F.	
80,000														
.03	\$ 1878	2065	2253	2441	2629	2817	3005	3192	3380	3756	4131	4507	<--THEORETICAL HEATING COST + FURNACE ONLY	
.04	\$ 1119	1182	1245	1307	1370	1432	1495	1565	1627	1752	1878	2003		
.05	\$ 1284	1349	1412	1474	1537	1599	1662	1732	1794	1919	2045	2170	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR	
.06	\$ 1453	1516	1579	1641	1704	1766	1829	1899	1961	2086	2212	2337		
.07	\$ 1620	1683	1745	1808	1871	1933	1996	2065	2128	2253	2379	2504		
.08	\$ 1787	1850	1912	1975	2038	2100	2163	2232	2295	2420	2545	2671		
.09	\$ 1947	2010	2072	2135	2198	2260	2323	2392	2455	2580	2705	2831		
.10	\$ 2281	2344	2406	2469	2532	2594	2657	2726	2789	2914	3039	3165		
.12	\$ 2615	2678	2740	2803	2865	2928	2991	3060	3123	3248	3373	3498	BALANCE POINT 29 DEG.F.	
90,000														
.03	\$ 2107	2323	2532	2747	2956	3165	3380	3589	3798	4222	4646	5071	<--THEORETICAL HEATING COST + FURNACE ONLY	
.04	\$ 1300	1384	1460	1537	1620	1697	1773	1857	1933	2093	2246	2406		
.05	\$ 1474	1568	1634	1704	1774	1844	1914	1981	2051	2107	2267	2420	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR	
.06	\$ 1648	1730	1805	1868	1946	2026	2105	2185	2265	2321	2441	2592		
.07	\$ 1822	1905	1982	2069	2142	2219	2292	2369	2445	2515	2678	2928		
.08	\$ 2070	2074	2135	2206	2262	2318	2392	2469	2552	2629	2789	2942		
.09	\$ 2337	2420	2497	2573	2637	2733	2810	2893	2970	3130	3283	3443		
.10	\$ 2571	2594	2671	2747	2831	2907	2984	3067	3144	3304	3457	3617		
.12	\$ 2858	2942	3018	3095	3178	3255	3332	3415	3491	3651	3805	3965	BALANCE POINT 31 DEG.F.	

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

* .03 * .04 * .05 * .06 * .07 * .08 * .09 * .10 * .12 <--ELECTRIC RATE \$/KWH
\$.63 * .65 * .68 * .71 * .74 * .77 * .80 * .83 * .86 <--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5
HEAT PUMP MODEL: OUTDOOR 42H20 INDOOR_H540
ARI RATED COOLING CAP.: BTUH T95 T-17200 SEER 8.00
ARI RATED HEATING CAP.: BTUH (47) 21500 COP(47) 2.70 HSPF 6.22 MIN.DHR REG IV
BTUH (17) 24000 COP(17) 1.80
FURNACE TYPE PROPANE GAS FURNACE EFFICIENCY 65.00% AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	.60	.65	.70	.75	.80	.85	.90	.95	1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80	1.90	2.00	2.10	2.20	2.30	2.40	2.50	2.60	2.70	2.80	2.90	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90	4.00	4.10	4.20	4.30	4.40	4.50	4.60	4.70	4.80	4.90	5.00	5.10	5.20	5.30	5.40	5.50	5.60	5.70	5.80	5.90	6.00	6.10	6.20	6.30	6.40	6.50	6.60	6.70	6.80	6.90	7.00	7.10	7.20	7.30	7.40	7.50	7.60	7.70	7.80	7.90	8.00	8.10	8.20	8.30	8.40	8.50	8.60	8.70	8.80	8.90	9.00	9.10	9.20	9.30	9.40	9.50	9.60	9.70	9.80	9.90	10.00	10.10	10.20	10.30	10.40	10.50	10.60	10.70	10.80	10.90	11.00	11.10	11.20	11.30	11.40	11.50	11.60	11.70	11.80	11.90	12.00	12.10	12.20	12.30	12.40	12.50	12.60	12.70	12.80	12.90	13.00	13.10	13.20	13.30	13.40	13.50	13.60	13.70	13.80	13.90	14.00	14.10	14.20	14.30	14.40	14.50	14.60	14.70	14.80	14.90	15.00	15.10	15.20	15.30	15.40	15.50	15.60	15.70	15.80	15.90	16.00	16.10	16.20	16.30	16.40	16.50	16.60	16.70	16.80	16.90	17.00	17.10	17.20	17.30	17.40	17.50	17.60	17.70	17.80	17.90	18.00	18.10	18.20	18.30	18.40	18.50	18.60	18.70	18.80	18.90	19.00	19.10	19.20	19.30	19.40	19.50	19.60	19.70	19.80	19.90	20.00	20.10	20.20	20.30	20.40	20.50	20.60	20.70	20.80	20.90	21.00	21.10	21.20	21.30	21.40	21.50	21.60	21.70	21.80	21.90	22.00	22.10	22.20	22.30	22.40	22.50	22.60	22.70	22.80	22.90	23.00	23.10	23.20	23.30	23.40	23.50	23.60	23.70	23.80	23.90	24.00	24.10	24.20	24.30	24.40	24.50	24.60	24.70	24.80	24.90	25.00	25.10	25.20	25.30	25.40	25.50	25.60	25.70	25.80	25.90	26.00	26.10	26.20	26.30	26.40	26.50	26.60	26.70	26.80	26.90	27.00	27.10	27.20	27.30	27.40	27.50	27.60	27.70	27.80	27.90	28.00	28.10	28.20	28.30	28.40	28.50	28.60	28.70	28.80	28.90	29.00	29.10	29.20	29.30	29.40	29.50	29.60	29.70	29.80	29.90	30.00	30.10	30.20	30.30	30.40	30.50	30.60	30.70	30.80	30.90	31.00	31.10	31.20	31.30	31.40	31.50	31.60	31.70	31.80	31.90	32.00	32.10	32.20	32.30	32.40	32.50	32.60	32.70	32.80	32.90	33.00	33.10	33.20	33.30	33.40	33.50	33.60	33.70	33.80	33.90	34.00	34.10	34.20	34.30	34.40	34.50	34.60	34.70	34.80	34.90	35.00	35.10	35.20	35.30	35.40	35.50	35.60	35.70	35.80	35.90	36.00	36.10	36.20	36.30	36.40	36.50	36.60	36.70	36.80	36.90	37.00	37.10	37.20	37.30	37.40	37.50	37.60	37.70	37.80	37.90	38.00	38.10	38.20	38.30	38.40	38.50	38.60	38.70	38.80	38.90	39.00	39.10	39.20	39.30	39.40	39.50	39.60	39.70	39.80	39.90	40.00	40.10	40.20	40.30	40.40	40.50	40.60	40.70	40.80	40.90	41.00	41.10	41.20	41.30	41.40	41.50	41.60	41.70	41.80	41.90	42.00	42.10	42.20	42.30	42.40	42.50	42.60	42.70	42.80	42.90	43.00	43.10	43.20	43.30	43.40	43.50	43.60	43.70	43.80	43.90	44.00	44.10	44.20	44.30	44.40	44.50	44.60	44.70	44.80	44.90	45.00	45.10	45.20	45.30	45.40	45.50	45.60	45.70	45.80	45.90	46.00	46.10	46.20	46.30	46.40	46.50	46.60	46.70	46.80	46.90	47.00	47.10	47.20	47.30	47.40	47.50	47.60	47.70	47.80	47.90	48.00	48.10	48.20	48.30	48.40	48.50	48.60	48.70	48.80	48.90	49.00	49.10	49.20	49.30	49.40	49.50	49.60	49.70	49.80	49.90	50.00	50.10	50.20	50.30	50.40	50.50	50.60	50.70	50.80	50.90	51.00	51.10	51.20	51.30	51.40	51.50	51.60	51.70	51.80	51.90	52.00	52.10	52.20	52.30	52.40	52.50	52.60	52.70	52.80	52.90	53.00	53.10	53.20	53.30	53.40	53.50	53.60	53.70	53.80	53.90	54.00	54.10	54.20	54.30	54.40	54.50	54.60	54.70	54.80	54.90	55.00	55.10	55.20	55.30	55.40	55.50	55.60	55.70	55.80	55.90	56.00	56.10	56.20	56.30	56.40	56.50	56.60	56.70	56.80	56.90	57.00	57.10	57.20	57.30	57.40	57.50	57.60	57.70	57.80	57.90	58.00	58.10	58.20	58.30	58.40	58.50	58.60	58.70	58.80	58.90	59.00	59.10	59.20	59.30	59.40	59.50	59.60	59.70	59.80	59.90	60.00	60.10	60.20	60.30	60.40	60.50	60.60	60.70	60.80	60.90	61.00	61.10	61.20	61.30	61.40	61.50	61.60	61.70	61.80	61.90	62.00	62.10	62.20	62.30	62.40	62.50	62.60	62.70	62.80	62.90	63.00	63.10	63.20	63.30	63.40	63.50	63.60	63.70	63.80	63.90	64.00	64.10	64.20	64.30	64.40	64.50	64.60	64.70	64.80	64.90	65.00	65.10	65.20	65.30	65.40	65.50	65.60	65.70	65.80	65.90	66.00	66.10	66.20	66.30	66.40	66.50	66.60	66.70	66.80	66.90	67.00	67.10	67.20	67.30	67.40	67.50	67.60	67.70	67.80	67.90	68.00	68.10	68.20	68.30	68.40	68.50	68.60	68.70	68.80	68.90	69.00	69.10	69.20	69.30	69.40	69.50	69.60	69.70	69.80	69.90	70.00	70.10	70.20	70.30	70.40	70.50	70.60	70.70	70.80	70.90	71.00	71.10	71.20	71.30	71.40	71.50	71.60	71.70	71.80	71.90	72.00	72.10	72.20	72.30	72.40	72.50	72.60	72.70	72.80	72.90	73.00	73.10	73.20	73.30	73.40	73.50	73.60	73.70	73.80	73.90	74.00	74.10	74.20	74.30	74.40	74.50	74.60	74.70	74.80	74.90	75.00	75.10	75.20	75.30	75.40	75.50	75.60	75.70	75.80	75.90	76.00	76.10	76.20	76.30	76.40	76.50	76.60	76.70	76.80	76.90	77.00	77.10	77.20	77.30	77.40	77.50	77.60	77.70	77.80	77.90	78.00	78.10	78.20	78.30	78.40	78.50	78.60	78.70	78.80	78.90	79.00	79.10	79.20	79.30	79.40	79.50	79.60	79.70	79.80	79.90	80.00	80.10	80.20	80.30	80.40	80.50	80.60	80.70	80.80	80.90	81.00	81.10	81.20	81.30	81.40	81.50	81.60	81.70	81.80	81.90	82.00	82.10	82.20	82.30	82.40	82.50	82.60	82.70	82.80	82.90	83.00	83.10	83.20	83.30	83.40	83.50	83.60	83.70	83.80	83.90	84.00	84.10	84.20	84.30	84.40	84.50	84.60	84.70	84.80	84.90	85.00	85.10	85.20	85.30	85.40	85.50	85.60	85.70	85.80	85.90	86.00	86.10	86.20	86.30	86.40	86.50	86.60	86.70	86.80	86.90	87.00	87.10	87.20	87.30	87.40	87.50	87.60	87.70	87.80	87.90	88.00	88.10	88.20	88.30	88.40	88.50	88.60	88.70	88.80	88.90	89.00	89.10	89.20	89.30	89.40	89.50	89.60	89.70	89.80	89.90	90.00	90.10	90.20	90.30	90.40	90.50	90.60	90.70	90.80	90.90	91.00	91.10	91.20	91.30	91.40	91.50	91.60	91.70	91.80	91.90	92.00	92.10	92.20	92.30	92.40	92.50	92.60	92.70	92.80	92.90	93.00	93.10	93.20	93.30	93.40	93.50	93.60	93.70	93.80	93.90	94.00	94.10	94.20	94.30	94.40	94.50	94.60	94.70	94.80	94.90	95.00	95.10	95.20	95.30	95.40	95.50	95.60	95.70	95.80	95.90	96.00	96.10	96.20	96.30	96.40	96.50	96.60	96.70	96.80	96.90	97.00	97.10	97.20	97.30	97.40	97.50	97.60	97.70	97.80	97.90	98.00	98.10	98.20	98.30	98.40	98.50	98.60	98.70	98.80	98.90	99.00	99.10	99.20	99.30	99.40	99.50	99.60	99.70	99.80	99.90	100.00	100.10	100.20	100.30	100.40	100.50	100.60	100.70	100.80	100.90	101.00	101.10	101.20	101.30	101.40	101.50	101.60	101.70	101.80	101.90	102.00	102.10	102.20	102.30	102.40	102.50	102.60	102.70	102.80	102.90	103.00	103.10	103.20	103.30	103.40	103.50	103.60	103.70	103.80	103.90	104.00	104.10	104.20	104.30	104.40	104.50	104.60	104.70	104.80	104.90	105.00	105.10	105.20	105.30	105.40	105.50	105.60	105.70	105.80	105.90	106.00	106.10	106.20	106.30	106.40	106.50	106.60	106.70	106.80	106.90	107.00	107.10	107.20	107.30	107.40	107.50	107.60	107.70	107.80	107.90	108.00	108.10	108.20	108.30	108.40	108.50	108.60	108.70	108.80	108.90	109.00	109.10	109.20	109.30	109.40	109.50	109.60	109.70	109.80	109.90	110.00	110.10	110.20	11

BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5
HEAT PUMP MODEL: OUTDOOR 68HPEQ2
ARI RATED COOLING CAP.: BTUH 17972 --- SEER 8.12 INDOOR HS42
ARI RATED HEATING CAP.: BTUH (47) 24000; COP(47) 2.62; HSPF 6.12 MIN.DHR REC IV
BTUH (17) 26800; COP(17) 1.35
FURNACE TYPE ELECTRIC FURNACE EFFICIENCY 100.00% FUEL

HEAT LOSS
BTUH ELEC.
COST
\$/KWH

40,000 --- THEORETICAL ANNUAL HEATING COST --- HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY			
.03	\$ 466	744	
.04	\$ 619	987	
.05	\$ 772	1238	
.06	\$ 932	1488	
.07	\$ 1085	1732	
.08	\$ 1231	1982	
.09	\$ 1384	2232	
.10	\$ 1544	2476	
.12	\$ 1850	2977	BALANCE POINT 9 DEG.F.
50,000 --- THEORETICAL ANNUAL HEATING COST --- HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY			
.03	\$ 577	925	
.04	\$ 772	1238	
.05	\$ 966	1544	
.06	\$ 1154	1837	
.07	\$ 1349	2170	
.08	\$ 1544	2476	
.09	\$ 1732	2789	
.10	\$ 1919	3095	
.12	\$ 2309	3721	BALANCE POINT 15 DEG.F.
60,000 --- THEORETICAL ANNUAL HEATING COST --- HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY			
.03	\$ 695	1112	
.04	\$ 932	1488	
.05	\$ 1161	1857	
.06	\$ 1391	2232	
.07	\$ 1620	2601	
.08	\$ 1857	2977	
.09	\$ 2096	3345	
.10	\$ 2323	3721	
.12	\$ 2789	4465	BALANCE POINT 19 DEG.F.
70,000 --- THEORETICAL ANNUAL HEATING COST --- HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY			
.03	\$ 827	1300	
.04	\$ 1099	1732	
.05	\$ 1377	2170	
.06	\$ 1648	2601	
.07	\$ 1919	3039	
.08	\$ 2198	3471	
.09	\$ 2469	3902	
.10	\$ 2747	4340	
.12	\$ 3297	5210	BALANCE POINT 23 DEG.F.
80,000 --- THEORETICAL ANNUAL HEATING COST --- HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY			
.03	\$ 959	1683	
.04	\$ 1272	1982	
.05	\$ 1599	2476	
.06	\$ 1912	2977	
.07	\$ 2232	3471	
.08	\$ 2552	3965	
.09	\$ 2872	4465	
.10	\$ 3199	4959	
.12	\$ 3832	5954	BALANCE POINT 27 DEG.F.
90,000 --- THEORETICAL ANNUAL HEATING COST --- HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY			
.03	\$ 1099	1669	
.04	\$ 1474	2232	
.05	\$ 1843	2789	
.06	\$ 2205	3345	
.07	\$ 2573	3902	
.08	\$ 2942	4465	
.09	\$ 3304	5022	
.10	\$ 3672	5578	
.12	\$ 4417	6598	BALANCE POINT 30 DEG.F.
100,000 --- THEORETICAL ANNUAL HEATING COST --- HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY			
.03	\$ 1252	1857	
.04	\$ 1669	2476	
.05	\$ 2079	3095	
.06	\$ 2497	3721	
.07	\$ 2921	4340	
.08	\$ 3338	4959	
.09	\$ 3756	5578	
.10	\$ 4173	6197	
.12	\$ 5008	7443	BALANCE POINT 32 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

* .03 .04 .05 .06 .07 .08 .09 .10 .12
\$ 68 91 114 137 160 183 206 229 275

<--ELECTRIC RATE \$/KWH
<--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5
HEAT PUMP MODEL: OUTDOOR 48HP02 INDOOR H540
ARI RATED COOLING CAP.: BTUH 1471 - 26000+ SEER 8.410
ARI RATED HEATING CAP.: BTUH 1471 - 26000 COP 1.712.62+ HSPF 6.112 MIN.DHR REG IV
BTUH (171 - 26000, COP 1.712.62+
FURNACE TYPE NATURAL GAS
FURNACE EFFICIENCY 85.00% AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	NATURAL GAS COST - \$/THERM									
		.35	.40	.45	.50	.55	.60	.65	.70	.75	.80
--THEORETICAL HEATING COST + FURNACE ONLY											
40,000	\$ 452	514	584	646	716	779	841	911	973	1036	1168
.03	\$ 424	438	452	466	479	493	507	521	535	556	584
.04	\$ 528	542	556	570	584	598	612	626	639	660	688
.05	\$ 639	653	667	681	695	709	723	737	751	772	799
.06	\$ 744	758	772	786	799	813	827	841	855	876	904
.07	\$ 848	862	876	890	904	918	932	946	959	980	1008
.08	\$ 959	973	987	1001	1015	1029	1043	1057	1071	1092	1119
.09	\$ 1064	1078	1092	1106	1119	1133	1147	1161	1175	1196	1224
.10	\$ 1168	1182	1196	1224	1238	1252	1266	1279	1300	1328	1356
.12	\$ 1384	1398	1412	1426	1439	1453	1467	1481	1495	1516	1544
BALANCE POINT 9 DEG.F.											
50,000	\$ 563	646	730	813	890	973	1057	1133	1217	1300	1460
.03	\$ 514	542	563	591	619	639	667	686	716	744	793
.04	\$ 633	660	681	709	737	758	786	806	834	862	911
.05	\$ 744	772	793	820	848	869	897	918	946	973	1022
.06	\$ 862	890	911	939	966	987	1015	1036	1064	1092	1140
.07	\$ 973	1001	1022	1050	1078	1099	1126	1147	1175	1203	1252
.08	\$ 1092	1119	1140	1168	1196	1217	1245	1266	1293	1321	1370
.09	\$ 1203	1231	1252	1279	1307	1328	1356	1377	1405	1432	1481
.10	\$ 1314	1342	1363	1391	1419	1439	1467	1488	1516	1544	1592
.12	\$ 1544	1572	1592	1620	1648	1669	1697	1718	1745	1773	1822
BALANCE POINT 15 DEG.F.											
60,000	\$ 681	779	876	973	1071	1168	1266	1363	1460	1558	1752
.03	\$ 619	660	695	737	772	813	848	890	932	966	1063
.04	\$ 737	779	813	855	890	932	966	1008	1050	1085	1161
.05	\$ 848	890	925	966	1001	1043	1078	1119	1161	1196	1272
.06	\$ 966	1008	1043	1085	1119	1161	1196	1238	1279	1314	1391
.07	\$ 1085	1126	1161	1203	1238	1279	1314	1356	1398	1432	1509
.08	\$ 1196	1238	1272	1314	1349	1391	1426	1467	1509	1544	1620
.09	\$ 1314	1356	1391	1423	1467	1509	1544	1586	1627	1662	1739
.10	\$ 1432	1474	1509	1551	1586	1627	1662	1704	1745	1780	1857
.12	\$ 1662	1704	1739	1780	1815	1857	1892	1933	1975	2010	2086
BALANCE POINT 19 DEG.F.											
70,000	\$ 793	911	1022	1133	1252	1363	1481	1592	1704	1822	2052
.03	\$ 730	786	841	904	959	1015	1071	1133	1189	1245	1363
.04	\$ 836	890	946	1008	1064	1119	1175	1238	1293	1349	1467
.05	\$ 946	1001	1057	1119	1175	1231	1285	1349	1405	1460	1579
.06	\$ 1050	1106	1161	1203	1279	1335	1391	1453	1509	1565	1683
.07	\$ 1161	1217	1272	1335	1391	1446	1502	1565	1620	1676	1794
.08	\$ 1266	1321	1377	1430	1495	1551	1606	1669	1725	1780	1899
.09	\$ 1377	1432	1488	1551	1606	1662	1718	1780	1836	1892	2010
.10	\$ 1488	1564	1599	1662	1718	1773	1829	1892	1947	2003	2121
.12	\$ 1704	1759	1815	1878	1933	1989	2045	2107	2163	2219	2337
BALANCE POINT 23 DEG.F.											
80,000	\$ 911	1036	1168	1300	1432	1558	1690	1822	1947	2079	2344
.03	\$ 841	925	1001	1085	1168	1265	1328	1412	1488	1572	1739
.04	\$ 939	1022	1099	1182	1266	1324	1424	1509	1586	1669	1836
.05	\$ 1029	1112	1189	1285	1356	1423	1516	1599	1676	1759	1926
.06	\$ 1119	1203	1279	1365	1446	1523	1606	1690	1766	1850	2017
.07	\$ 1210	1293	1370	1453	1523	1593	1679	1780	1857	1940	2107
.08	\$ 1300	1384	1460	1544	1627	1704	1787	1871	1947	2031	2198
.09	\$ 1391	1474	1551	1634	1718	1794	1878	1961	2038	2121	2288
.10	\$ 1481	1562	1641	1725	1808	1885	1968	2052	2128	2212	2379
.12	\$ 1669	1752	1829	1912	1996	2072	2150	2239	2316	2399	2566
BALANCE POINT 27 DEG.F.											
90,000	\$ 1022	1168	1314	1460	1606	1752	1899	2052	2198	2344	2636
.03	\$ 939	1029	1119	1217	1307	1398	1488	1579	1669	1766	1947
.04	\$ 1043	1133	1226	1319	1409	1499	1590	1680	1787	1874	2052
.05	\$ 1140	1235	1326	1419	1509	1599	1690	1780	1874	1969	2146
.06	\$ 1245	1335	1426	1523	1613	1704	1794	1882	1982	2073	2243
.07	\$ 1342	1432	1523	1620	1711	1801	1892	1982	2073	2172	2363
.08	\$ 1446	1537	1627	1725	1815	1905	1996	2086	2177	2274	2452
.09	\$ 1544	1634	1725	1812	1902	2003	2093	2184	2274	2372	2553
.10	\$ 1648	1739	1829	1926	2017	2107	2198	2288	2379	2476	2657
.12	\$ 1850	1940	2031	2121	2219	2309	2399	2490	2580	2678	2858
BALANCE POINT 30 DEG.F.											
100,000	\$ 1133	1300	1460	1627	1787	1947	2114	2274	2441	2601	2928
.03	\$ 1071	1189	1314	1432	1551	1669	1794	1912	2031	2149	2392
.04	\$ 1167	1266	1391	1509	1627	1745	1871	1989	2057	2223	2636
.05	\$ 1224	1342	1467	1586	1704	1822	1947	2065	2184	2302	2545
.06	\$ 1300	1454	1662	1780	1899	2020	2142	2260	2379	2622	2865
.07	\$ 1377	1495	1620	1739	1857	1975	2100	2219	2337	2455	2698
.08	\$ 1453	1572	1697	1815	1933	2052	2177	2295	2413	2532	2775
.09	\$ 1530	1648	1773	1892	2010	2128	2253	2372	2490	2608	2852
.10	\$ 1606	1725	1850	1968	2086	2205	2330	2448	2566	2685	2928
.12	\$ 1759	1878	2003	2121	2239	2358	2483	2601	2719	2838	3081
BALANCE POINT 32 DEG.F.											
ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.											
--ELECTRIC RATE \$/KWH											
.03	\$.68	.91	114	137	160	183	206	229	275	--THEORETICAL AIR CONDITIONING COST	

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION	HEAT PUMP MODEL:	OUTDOOR 48HPQ2	BTUH T95	15000	SEER 8+10	INDOOR_H54B								
	ARI RATED COOLING CAP.:	BTUH T95	15000	COP(7)	2.60	HEAT PUMP								
	ARI RATED HEATING CAP.:	BTUH T95	15000	COP(1)	1.65	MIN.DHR REG IV								
	FURNACE TYPE	EVEL_OIL				FURNACE EFFICIENCY 85.00% AFUE								
HEAT LOSS BTUH	ELEC. COST \$/KWH	1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80	2.00	2.20	2.40	HEATING OIL COST - \$/GALLON
40,000	\$ 939	1029	1126	1217	1314	1405	1502	1592	1690	1878	2065	2253	<--THEORETICAL HEATING COST + FURNACE ONLY	
.03	\$ 493	500	514	528	542	556	563	577	591	612	639	667		
.04	\$ 612	619	633	646	660	674	681	695	709	730	758	786	THEORETICAL HEATING COST + FURN.+ HEAT PUMP	
.05	\$ 737	744	758	772	786	799	806	820	834	855	883	911	\$ PER YEAR	
.06	\$ 862	869	883	897	911	925	932	946	959	980	1008	1036		
.07	\$ 980	987	1001	1015	1029	1043	1050	1064	1078	1099	1126	1154		
.08	\$ 1106	1112	1126	1140	1154	1168	1175	1189	1203	1224	1252	1279		
.09	\$ 1231	1238	1252	1266	1279	1293	1300	1314	1328	1349	1377	1405		
.10	\$ 1349	1356	1370	1384	1398	1412	1419	1432	1446	1467	1495	1523		
.12	\$ 1592	1599	1613	1627	1641	1655	1662	1676	1690	1711	1739	1766	BALANCE POINT 9 DEG.F.	
50,000	\$ 1168	1286	1405	1523	1641	1759	1878	1996	2107	2344	2580	2817	<--THEORETICAL HEATING COST + FURNACE ONLY	
.03	\$ 626	639	660	681	702	723	744	765	779	820	862	904		
.04	\$ 761	782	809	820	841	862	883	904	918	959	1001	1043	THEORETICAL HEATING COST + FURN.+ HEAT PUMP	
.05	\$ 925	946	966	981	1008	1029	1050	1064	1106	1147	1189		\$ PER YEAR	
.06	\$ 1085	1106	1126	1146	1174	1188	1203	1245	1286	1328				
.07	\$ 1196	1201	1221	1242	1293	1314	1335	1349	1391	1432	1474			
.08	\$ 1325	1349	1370	1391	1412	1432	1453	1474	1488	1530	1572	1613		
.09	\$ 1474	1488	1509	1530	1551	1572	1592	1613	1627	1669	1711	1752		
.10	\$ 1620	1635	1655	1676	1697	1718	1739	1759	1773	1815	1857	1899		
.12	\$ 1899	1912	1933	1954	1975	1996	2017	2038	2052	2093	2135	2177	BALANCE POINT 15 DEG.F.	
60,000	\$ 1405	1544	1690	1829	1968	2107	2253	2392	2532	2817	3095	3380	<--THEORETICAL HEATING COST + FURNACE ONLY	
.03	\$ 772	799	827	855	890	918	946	973	1008	1064	1126	1182		
.04	\$ 925	952	980	1008	1043	1071	1099	1126	1161	1217	1279	1335	THEORETICAL HEATING COST + FURN.+ HEAT PUMP	
.05	\$ 1085	1112	1140	1168	1203	1231	1259	1286	1321	1377	1439	1495	\$ PER YEAR	
.06	\$ 1245	1272	1300	1328	1363	1391	1419	1446	1481	1537	1599	1655		
.07	\$ 1398	1426	1453	1481	1516	1544	1572	1599	1636	1690	1752	1808		
.08	\$ 1558	1586	1613	1641	1676	1704	1732	1759	1794	1850	1912	1968		
.09	\$ 1711	1739	1766	1794	1829	1857	1885	1912	1947	2003	2063	2121		
.10	\$ 1871	1899	1926	1954	1989	2017	2045	2072	2107	2163	2225	2281		
.12	\$ 2184	2212	2239	2267	2302	2330	2358	2385	2420	2476	2539	2594	BALANCE POINT 19 DEG.F.	
70,000	\$ 1641	1801	1968	2135	2295	2462	2629	2789	2956	3283	3610	3944	<--THEORETICAL HEATING COST + FURNACE ONLY	
.03	\$ 925	966	1008	1050	1092	1133	1175	1217	1259	1342	1426	1509		
.04	\$ 1099	1140	1182	1224	1266	1307	1349	1391	1432	1516	1589	1683	THEORETICAL HEATING COST + FURN.+ HEAT PUMP	
.05	\$ 1266	1349	1391	1432	1474	1516	1558	1599	1683	1766	1820		\$ PER YEAR	
.06	\$ 1432	1474	1516	1558	1599	1641	1683	1725	1766	1850	1933	2017		
.07	\$ 1606	1648	1690	1732	1773	1815	1857	1899	1940	2024	2107	2191		
.08	\$ 1773	1815	1857	1899	1940	1982	2024	2065	2107	2191	2274	2358		
.09	\$ 1940	1982	2024	2065	2107	2149	2191	2232	2274	2358	2444	2529		
.10	\$ 2114	2156	2198	2239	2281	2323	2365	2406	2448	2526	2615	2698		
.12	\$ 2455	2497	2539	2580	2622	2664	2705	2747	2789	2852	2952	3039	BALANCE POINT 23 DEG.F.	
80,000	\$ 1878	2065	2253	2441	2629	2817	3005	3192	3380	3756	4131	4507	<--THEORETICAL HEATING COST + FURNACE ONLY	
.03	\$ 1099	1154	1210	1259	1314	1370	1426	1481	1537	1648	1759	1871		
.04	\$ 1272	1328	1384	1432	1488	1544	1599	1655	1711	1822	1933	2045	THEORETICAL HEATING COST + FURN.+ HEAT PUMP	
.05	\$ 1453	1509	1565	1613	1669	1723	1780	1836	1892	2003	2114	2225	\$ PER YEAR	
.06	\$ 1634	1690	1745	1794	1850	1903	1961	2017	2072	2184	2295	2406		
.07	\$ 1815	1871	1926	1975	2031	2086	2142	2198	2253	2365	2476	2587		
.08	\$ 1999	2062	2107	2156	2212	2267	2323	2379	2434	2545	2657	2768		
.09	\$ 2171	2235	2288	2337	2392	2448	2504	2559	2615	2726	2838	2949		
.10	\$ 2351	2406	2462	2511	2566	2622	2678	2733	2789	2900	3012	3123		
.12	\$ 2712	2768	2824	2872	2928	2984	3039	3095	3151	3262	3373	3485	BALANCE POINT 27 DEG.F.	
90,000	\$ 2107	2323	2532	2747	2956	3165	3380	3798	3798	4222	4646	5071	<--THEORETICAL HEATING COST + FURNACE ONLY	
.03	\$ 1279	1349	1426	1495	1565	1641	1711	1780	1857	1996	2142	2288		
.04	\$ 1460	1530	1606	1676	1745	1822	1892	1961	2038	2177	2323	2469	THEORETICAL HEATING COST + FURN.+ HEAT PUMP	
.05	\$ 1648	1718	1794	1864	1933	2010	2079	2149	2225	2365	2511	2657	\$ PER YEAR	
.06	\$ 1836	1905	1982	2052	2121	2198	2267	2337	2413	2552	2698	2845		
.07	\$ 2024	2093	2170	2239	2309	2385	2455	2525	2601	2740	2886	3032		
.08	\$ 2212	2281	2358	2427	2497	2573	2643	2712	2789	2928	3074	3220		
.09	\$ 2399	2467	2545	2615	2685	2761	2831	2900	2977	3116	3262	3408		
.10	\$ 2587	2657	2733	2803	2872	2949	3018	3088	3165	3304	3450	3596		
.12	\$ 2956	3025	3102	3172	3241	3318	3387	3457	3533	3672	3818	3965	BALANCE POINT 30 DEG.F.	
100,000	\$ 2344	2580	2817	3046	3283	3519	3756	3985	4222	4695	5161	5634	<--THEORETICAL HEATING COST + FURNACE ONLY	
.03	\$ 1467	1558	1641	1732	1822	1912	2003	2086	2177	2358	2532	2712		
.04	\$ 1662	1752	1836	1926	2017	2107	2198	2282	2365	2552	2726	2907	THEORETICAL HEATING COST + FURN.+ HEAT PUMP	
.05	\$ 1857	1947	2031	2121	2212	2302	2392	2476	2566	2747	2921	3102	\$ PER YEAR	
.06	\$ 2045	2135	2219	2309	2404	2490	2580	2664	2756	2935	3109	3280		
.07	\$ 2239	2330	2413	2504	2594	2685	2775	2858	2949	3130	3304	3485		
.08	\$ 2434	2525	2608	2698	2789	2879	2970	3053	3144	3325	3498	3679		
.09	\$ 2629	2719	2803	2893	2984	3074	3165	3268	3338	3519	3693	3874		
.10	\$ 2817	2907	2991	3081	3172	3262	3352	3435	3526	3707	3881	4062		
.12	\$ 3206	3297	3380	3471	3561	3651	3742	3825	3916	4097	4271	4451	BALANCE POINT 32 DEG.F.	

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

\$.03 .04 .05 .06 .07 .08 .09 .10 .11

--ELECTRIC RATE \$/KWH

--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5
HEAT PUMP MODEL: OUTDOOR 48HP02 INDOOR H55Q
ARI RATED COOLING CAP.: BTUH T95 T-26500 SEER 8.10
ARI RATED HEATING CAP.: BTUH 147 1-24000 COP 1.7 1-2.60, HSPP 0.15 MIN-DHR REG IV
BTUH 117 1-26500 COP 1.7 1-1.85
FURNACE EFFICIENCY 85.00% AFUE
FURNACE TYPE PROPANE-GAS

HEAT LOSS BTUH	ELEC. COST \$/KWH	.60	.65	.70	.75	.80	.85	.90	.95	1.00	1.10	1.20	1.30
PROpane GAS COST - \$/GALLON													
40,000	\$ 855	925	1001	1071	1140	1210	1286	1356	1426	1572	1718	1718	--THEORETICAL HEATING COST + FURNACE ONLY
.03	\$ 479	493	500	507	521	528	535	549	556	577	591	591	
.04	\$ 598	612	619	639	656	653	667	674	695	709	709	709	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.05	\$ 723	737	744	751	765	772	779	793	799	820	834	834	
.06	\$ 848	862	869	876	890	897	904	918	925	946	959	959	
.07	\$ 966	980	987	994	1008	1015	1022	1036	1043	1064	1078	1078	
.08	\$ 1092	1106	1112	1119	1123	1120	1127	1131	1131	1151	1189	1203	
.09	\$ 1217	1231	1236	1245	1250	1256	1272	1286	1293	1314	1328	1328	
.10	\$ 1335	1349	1356	1363	1377	1384	1391	1405	1412	1432	1446	1446	
.12	\$ 1579	1592	1599	1606	1620	1627	1634	1648	1655	1676	1690	1690	BALANCE POINT 9 DEG.F.
50,000	\$ 1071	1161	1252	1335	1426	1516	1606	1697	1787	1968	2142	2142	--THEORETICAL HEATING COST + FURNACE ONLY
.03	\$ 605	619	639	653	667	681	695	709	730	758	786	786	
.04	\$ 744	758	779	793	806	820	834	848	869	897	925	925	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.05	\$ 890	904	925	939	952	966	980	994	1015	1043	1071	1071	
.06	\$ 1029	1043	1064	1078	1092	1106	1119	1133	1154	1182	1210	1210	
.07	\$ 1175	1189	1210	1224	1238	1252	1266	1279	1300	1328	1356	1356	
.08	\$ 1314	1328	1349	1363	1377	1391	1405	1419	1439	1467	1495	1495	
.09	\$ 1453	1467	1488	1502	1516	1530	1544	1558	1579	1606	1634	1634	
.10	\$ 1599	1613	1634	1648	1662	1676	1690	1704	1725	1752	1780	1780	
.12	\$ 1878	1892	1912	1926	1940	1954	1968	1982	2003	2031	2059	2059	BALANCE POINT 15 DEG.F.
60,000	\$ 1286	1391	1502	1606	1718	1822	1926	2038	2142	2358	2573	2573	--THEORETICAL HEATING COST + FURNACE ONLY
.03	\$ 744	765	786	813	834	855	876	904	925	966	1015	1015	
.04	\$ 897	918	939	966	987	1008	1029	1057	1078	1119	1168	1168	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.05	\$ 1057	1078	1099	1126	1147	1168	1189	1217	1238	1279	1328	1328	
.06	\$ 1217	1238	1259	1286	1307	1328	1349	1377	1398	1439	1488	1488	
.07	\$ 1370	1391	1412	1439	1460	1481	1502	1530	1551	1592	1641	1641	
.08	\$ 1530	1551	1572	1599	1620	1641	1662	1690	1711	1752	1801	1801	
.09	\$ 1683	1704	1725	1752	1773	1794	1815	1843	1864	1905	1954	1954	
.10	\$ 1843	1864	1885	1912	1933	1954	1975	2003	2024	2062	2114	2114	
.12	\$ 2150	2177	2198	2225	2246	2267	2288	2316	2337	2379	2427	2427	BALANCE POINT 19 DEG.F.
70,000	\$ 1502	1627	1752	1878	2003	2128	2253	2379	2504	2754	3005	3005	--THEORETICAL HEATING COST + FURNACE ONLY
.03	\$ 890	918	952	980	1015	1050	1078	1112	1140	1203	1272	1272	
.04	\$ 1064	1092	1126	1154	1189	1224	1252	1286	1314	1377	1446	1446	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.05	\$ 1233	1259	1293	1321	1352	1391	1419	1453	1481	1544	1613	1613	
.06	\$ 1398	1426	1460	1488	1523	1558	1586	1620	1648	1711	1780	1780	
.07	\$ 1572	1599	1634	1660	1697	1732	1759	1794	1822	1885	1954	1954	
.08	\$ 1735	1766	1801	1829	1864	1899	1926	1961	1989	2052	2121	2121	
.09	\$ 1905	1933	1968	1996	2031	2065	2093	2128	2156	2219	2288	2288	
.10	\$ 2079	2107	2142	2170	2205	2239	2267	2302	2330	2392	2462	2462	
.12	\$ 2420	2448	2483	2511	2545	2580	2608	2643	2671	2733	2803	2803	BALANCE POINT 23 DEG.F.
80,000	\$ 1718	1857	2003	2142	2288	2427	2573	2719	2858	3144	3436	3436	--THEORETICAL HEATING COST + FURNACE ONLY
.03	\$ 1050	1092	1133	1175	1217	1259	1300	1342	1384	1467	1558	1558	
.04	\$ 1224	1266	1307	1349	1391	1432	1474	1516	1558	1641	1732	1732	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.05	\$ 1405	1446	1488	1530	1572	1613	1655	1697	1739	1822	1912	1912	
.06	\$ 1586	1627	1669	1711	1752	1794	1836	1878	1919	2003	2093	2093	
.07	\$ 1766	1808	1850	1892	1932	1975	2017	2059	2100	2184	2274	2274	
.08	\$ 1947	1989	2031	2072	2114	2156	2198	2239	2281	2365	2455	2455	
.09	\$ 2128	2170	2212	2253	2292	2331	2379	2420	2462	2545	2636	2636	
.10	\$ 2302	2344	2385	2427	2469	2511	2552	2594	2636	2719	2810	2810	
.12	\$ 2664	2705	2747	2789	2831	2872	2914	2956	2998	3081	3172	3172	BALANCE POINT 27 DEG.F.
90,000	\$ 1926	2093	2253	2413	2573	2733	2893	3060	3220	3540	3860	3860	--THEORETICAL HEATING COST + FURNACE ONLY
.03	\$ 1217	1272	1328	1384	1439	1495	1544	1599	1655	1766	1878	1878	
.04	\$ 1398	1453	1509	1565	1620	1676	1725	1780	1836	1947	2059	2059	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.05	\$ 1586	1641	1697	1752	1808	1864	1912	1968	2024	2124	2246	2246	
.06	\$ 1773	1829	1885	1940	1996	2052	2100	2156	2214	2323	2434	2434	
.07	\$ 1961	2017	2072	2128	2184	2239	2288	2344	2396	2504	2622	2622	
.08	\$ 2149	2205	2260	2316	2372	2427	2476	2532	2587	2698	2810	2810	
.09	\$ 2337	2392	2468	2504	2559	2615	2664	2719	2773	2898	3008	3008	
.10	\$ 2525	2580	2636	2692	2747	2803	2852	2907	2963	3074	3185	3185	
.12	\$ 2893	2949	3005	3060	3116	3172	3220	3276	3332	3443	3554	3554	BALANCE POINT 30 DEG.F.
100,000	\$ 2142	2323	2504	2678	2858	3039	3220	3375	3573	3937	4291	4291	--THEORETICAL HEATING COST + FURNACE ONLY
.03	\$ 1391	1460	1523	1592	1662	1732	1794	1864	1933	2065	2205	2205	
.04	\$ 1586	1655	1718	1787	1857	1926	1989	2059	2260	2399	2599	2599	THEORETICAL HEATING COST + FURN.+ HEAT PUMP \$ PER YEAR
.05	\$ 1780	1856	1912	1982	2052	2121	2184	2253	2323	2455	2594	2594	
.06	\$ 1968	2038	2100	2170	2239	2309	2372	2441	2511	2643	2782	2782	
.07	\$ 2168	2232	2292	2365	2434	2504	2566	2636	2705	2838	2977	2977	
.08	\$ 2356	2422	2490	2559	2629	2698	2761	2831	2900	3032	3172	3172	
.09	\$ 2542	2622	2685	2754	2824	2893	2956	3025	3095	3227	3366	3366	
.10	\$ 2740	2810	2882	2942	3012	3081	3144	3213	3283	3415	3554	3554	
.12	\$ 3130	3199	3262	3332	3401	3471	3533	3603	3672	3805	3944	3944	BALANCE POINT 32 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP.

--ELECTRIC RATE \$/KWH	--THEORETICAL AIR CONDITIONING COST
.03 .04 .05 .06 .07 .08 .09 .10 .11 .12	\$ 68 91 114 137 160 183 206 229 275

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASES OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.